

**August 22, 2013**

**Library 407, 10:00AM**

1. Call to Order
2. Executive Committee Reports
   1. President, Derek Rodriguez
      1. Introduced executive committee for FY 14
      2. Meeting will go out of order for Guest speaker Dr. Greg Lassen
      3. After Dr. Lassen spoke…back to Derek
      4. Reminder for everyone to attend convocation tomorrow
      5. First time President’s Medallion will be given to staff
   2. Vice-President, Brian McDonald
      1. Reviewed committees and encouraged people to volunteer to serve
      2. Non-members can serve on committees
         1. Events, Awards, Membership/Elections and *ad hoc* By-Laws
      3. Would like to begin have questions to the administration like faculty senate does; please begin submitting questions
   3. Treasurer, Amanda Green
      1. General fund budget for FY 14 is $2750
      2. Still trying to get foundation balance; will try to have for next meeting
   4. Recording Secretary, Carol Lunn
      1. Executive committee plans to more closely follow the bylaws this year
      2. One of the duties of the recording secretary is to track meeting attendance
         * 1. New sign in sheets –
           2. one for members to track attendance
           3. one for guests – we would like to increase attendance pleas encourage your office mates to attend
      3. Staff Council Award application that was sent out with the agenda has all the changes voted on and approved in the last staff council meeting
         1. Voted and passed that this final application is approved and ready for the committee to implement
         2. Since it is approved it will be put into a fillable form and posted on the website
         3. Thank you Marilyn Hayden, Harold Bauer, Mary Hicks and Sarah Berry for serving on this committee – you were a great team
   5. Corresponding Secretary, Charlann Kable
      1. Staff council email and webpage are under Charlann so contact her for any questions
3. Guest Speakers

Dr. Lassen, Vice President of Business Affairs

1. Chief financial officer, not head accountant
2. All of higher education in America needs to run more like a business
3. Change can be scary but can be positive and is the only way to improve
4. Higher education is both a public and private good
5. Suggest you read Free to Choose by Milton Friedman
6. In the last decade and a half revenue has shifted from 75/25 public/private
7. Students used to be a product of the system; now students are paying more so they need to be treated like the customers they are or they will go elsewhere
8. Schools used to be clones – designed to be the same but regional to be close to students and their family
9. The state business model was a supply model; private business model is a demand model which requires offering courses students want at times they want them
10. In the new model being in New Orleans is a competitive advantage because of our location
    * Chicago, Dallas, and Houston each city has more people than the state of Louisiana
    * We need to start recruiting in cities with easy flights
    * Other countries have growing middle classes but not enough schools to meet the demand; the name recognition of New Orleans will make recruiting in those countries easier
11. Will hang flags of countries with students at UNO in the UC
12. What can be done to improve morale at UNO?
    * Everyone asks about raises, but we have to do all these other revenue generating things first to get our financial house in order and then we can discuss raises; would love to give raises but can’t make that promise yet
    * There are other things that can be done
      + Daniel Pink says things like autonomy, empowerment and having people who are engaged in a common goal rate higher than raises in job satisfaction; some of these of areas we can work on to make people happier and better serve our students now
13. Next Meeting – September 19, 2013
14. Adjournment

Staff Council is dedicated to providing the best possible representation for the staff of the university. Our goal is to identify ways to support and enhance the lives of our valued fellow staff. Staff Council welcomes input from the entire university community in order to make the University of New Orleans the best place in the City of New Orleans and the state of Louisiana to work and prosper.