

SINGLE FAMILY RESIDENTIAL SALES

FIRST QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA

& NORTHSHORE REGION

JUNE 29, 2018



THE UNIVERSITY *of*
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT

& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
1st Quarter (January, February & March) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 1			2017, Quarter 1			2018, Quarter 1		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$275,384	270	\$74,353,812	\$283,897	270	\$76,652,318	\$293,592	265	\$77,801,804
Kenner	70062, 70065	\$183,107	98	\$17,944,532	\$187,959	117	\$21,991,157	\$218,880	103	\$22,544,600
Jefferson	70121	\$166,426	38	\$6,324,200	\$196,245	23	\$4,513,645	\$230,065	17	\$3,911,100
Harahan/River Ridge	70123	\$229,716	63	\$14,472,100	\$290,529	62	\$18,012,791	\$303,773	50	\$15,188,650
East Jefferson Total		\$241,140	469	\$113,094,644	\$256,716	472	\$121,169,911	\$274,589	435	\$119,446,154
Barataria	70036	\$155,000	2	\$310,000	\$155,000	2	\$310,000	\$0	0	\$0
Gretna/Terrytown	70053, 70056	\$149,670	123	\$18,409,399	\$168,414	125	\$21,051,751	\$162,710	96	\$15,620,145
Harvey	70058	\$141,316	83	\$11,729,262	\$128,366	78	\$10,012,574	\$130,214	70	\$9,114,955
Lafitte	70067	\$141,333	3	\$424,000	\$116,563	2	\$233,125	\$229,700	2	\$459,400
Marrero	70072	\$132,858	142	\$18,865,839	\$149,205	166	\$24,768,096	\$155,137	130	\$20,167,827
Westwego/Avondale/Bridge City	70094	\$88,006	55	\$4,840,353	\$86,749	49	\$4,250,678	\$119,727	46	\$5,507,461
Grand Isle	70358	\$75,000	1	\$75,000	\$72,000	2	\$144,000	\$117,750	2	\$235,500
West Jefferson Total		\$133,628	409	\$54,653,853	\$143,326	424	\$60,770,224	\$147,703	346	\$51,105,288
Jefferson Parish Total		\$191,058	878	\$167,748,497	\$203,058	896	\$181,940,135	\$218,376	781	\$170,551,442
Orleans Parish										
Westbank Orleans Total	70114, 70131	\$175,713	116	\$20,382,759	\$179,550	116	\$20,827,854	\$180,815	100	\$18,081,515
New Orleans	70112	\$750,000	1	\$750,000	\$601,667	3	\$1,805,000	\$650,000	2	\$1,300,000
New Orleans	70113	\$215,270	10	\$2,152,700	\$181,083	6	\$1,086,500	\$232,580	12	\$2,790,954
New Orleans	70115	\$520,983	71	\$36,989,776	\$539,642	66	\$35,616,403	\$615,740	54	\$33,249,960
New Orleans	70116	\$468,493	19	\$8,901,364	\$711,000	11	\$7,821,000	\$440,474	19	\$8,369,000
New Orleans	70117	\$220,715	52	\$11,477,198	\$215,950	53	\$11,445,350	\$243,079	59	\$14,341,637
New Orleans	70118	\$479,905	50	\$23,995,265	\$460,875	43	\$19,817,604	\$492,537	47	\$23,149,251
New Orleans	70119	\$271,305	37	\$10,038,299	\$313,529	63	\$19,752,306	\$368,241	53	\$19,516,785
New Orleans	70122	\$239,365	90	\$21,542,810	\$256,837	89	\$22,858,463	\$200,248	71	\$14,217,574
New Orleans	70124	\$482,158	66	\$31,822,400	\$464,237	71	\$32,960,825	\$506,826	60	\$30,409,530
New Orleans	70125	\$331,443	29	\$9,611,856	\$335,421	29	\$9,727,204	\$352,752	27	\$9,524,301
New Orleans	70130	\$523,710	21	\$10,997,900	\$651,179	14	\$9,116,500	\$749,994	17	\$12,749,900
Central Orleans Total		\$377,308	446	\$168,279,568	\$383,945	448	\$172,007,155	\$402,895	421	\$169,618,892
Eastern New Orleans Total	70126 - 70129	\$123,134	120	\$14,776,026	\$127,824	116	\$14,827,543	\$137,711	89	\$12,256,261
Orleans Parish Total		\$298,297	682	\$203,438,353	\$305,386	680	\$207,662,552	\$327,798	610	\$199,956,668
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$238,324	17	\$4,051,500	\$286,994	25	\$7,174,850	\$307,300	11	\$3,380,300
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$143,011	80	\$11,440,885	\$162,534	81	\$13,165,269	\$159,214	87	\$13,851,585

**New Orleans Metropolitan Area Single-Family Residential Sales
1st Quarter (January, February & March) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 1			2017, Quarter 1			2018, Quarter 1		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Charles Parish										
Eastbank	70079, 70087	\$178,094	16	\$2,849,500	\$214,300	23	\$4,928,900	\$191,215	21	\$4,015,524
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$223,637	67	\$14,983,695	\$212,852	70	\$14,899,637	\$222,625	87	\$19,368,363
St. Charles Parish Total		\$214,858	83	\$17,833,195	\$213,210	93	\$19,828,537	\$216,517	108	\$23,383,887
St. James Parish										
Eastbank	70051, 70068, 70076, 70084	\$170,075	8	\$1,360,600	\$108,136	13	\$1,405,765	\$101,285	6	\$607,710
Westbank	70086, 70090	\$0	0	\$0	\$168,055	4	\$672,220	\$223,300	4	\$893,200
St. James Parish Total		\$170,075	8	\$1,360,600	\$122,234	17	\$2,077,985	\$150,091	10	\$1,500,910
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$134,229	94	\$12,617,503	\$152,997	90	\$13,769,734	\$154,814	68	\$10,527,320
Westbank	70049	\$145,000	1	\$145,000	\$0	0	\$0	\$0	0	\$0
St. John the Baptist Parish Total		\$134,342	95	\$12,762,503	\$152,997	90	\$13,769,734	\$154,814	68	\$10,527,320
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$168,948	21	\$3,547,900	\$221,554	35	\$7,754,395	\$182,124	32	\$5,827,960
Slidell	70458, 70460, 70461	\$180,720	245	\$44,276,410	\$198,509	299	\$59,354,303	\$183,158	273	\$50,002,000
East St. Tammany Total		\$179,791	266	\$47,824,310	\$200,924	334	\$67,108,698	\$183,049	305	\$55,829,960
Lacombe (Central St. Tammany)	70445	\$165,363	18	\$2,976,529	\$153,754	26	\$3,997,605	\$182,633	30	\$5,479,000
West St. Tammany										
Abita Springs	70420	\$185,775	12	\$2,229,300	\$221,145	21	\$4,644,050	\$235,495	21	\$4,945,400
Bush	70431	\$166,215	13	\$2,160,800	\$308,853	5	\$1,544,267	\$262,667	9	\$2,364,000
Covington	70433, 70435	\$281,016	204	\$57,327,198	\$248,143	231	\$57,321,081	\$289,778	209	\$60,563,615
Folsom	70437	\$247,718	10	\$2,477,180	\$230,083	15	\$3,451,250	\$310,465	17	\$5,277,900
Madisonville	70447	\$286,076	96	\$27,463,343	\$276,026	75	\$20,701,925	\$357,973	73	\$26,132,047
Mandeville	70448, 70471	\$284,171	149	\$42,341,461	\$307,865	142	\$43,716,773	\$344,046	146	\$50,230,688
West St. Tammany Total		\$276,858	484	\$133,999,282	\$268,669	489	\$131,379,346	\$314,766	475	\$149,513,650
St. Tammany Parish Total		\$240,625	768	\$184,800,121	\$238,499	849	\$202,485,649	\$260,275	810	\$210,822,610
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$159,485	268	\$42,741,992	\$165,422	331	\$54,754,774	\$186,092	324	\$60,293,890
Washington Parish	70426, 70427, 70438, 70450	\$109,671	43	\$4,715,863	\$140,622	46	\$6,468,616	\$121,332	52	\$6,309,245
Metro New Orleans Total		\$222,756	2,922	\$650,893,509	\$228,227	3,108	\$709,328,101	\$244,872	2,861	\$700,577,857

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

SINGLE FAMILY RESIDENTIAL SALES

SECOND QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION
AUGUST 20, 2018



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**New Orleans Metropolitan Area Single-Family Residential Sales
2nd Quarter (April, May & June) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 2			2017, Quarter 2			2018, Quarter 2		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$301,487	392	\$118,182,783	\$313,631	428	\$134,233,998	\$309,376	392	\$121,275,540
Kenner	70062, 70065	\$205,305	184	\$37,776,131	\$198,577	123	\$24,424,920	\$216,402	157	\$33,975,130
Jefferson	70121	\$181,977	46	\$8,370,924	\$222,002	40	\$8,880,084	\$242,588	37	\$8,975,750
Harahan/River Ridge	70123	\$281,614	72	\$20,276,243	\$314,229	93	\$29,223,267	\$301,639	68	\$20,511,480
East Jefferson Total		\$266,003	694	\$184,606,081	\$287,664	684	\$196,762,269	\$282,474	654	\$184,737,900
Barataria	70036	\$176,975	4	\$707,900	\$191,750	4	\$767,000	\$200,000	2	\$400,000
Gretna/Terrytown	70053, 70056	\$146,957	125	\$18,369,629	\$161,130	121	\$19,496,757	\$184,155	113	\$20,809,524
Harvey	70058	\$132,861	114	\$15,146,172	\$154,819	93	\$14,398,199	\$163,042	105	\$17,119,366
Lafitte	70067	\$115,000	4	\$460,001	\$129,400	6	\$776,400	\$136,225	4	\$544,900
Marrero	70072	\$148,410	164	\$24,339,282	\$157,981	162	\$25,592,919	\$171,591	180	\$30,886,296
Westwego/Avondale/Bridge City	70094	\$94,042	59	\$5,548,478	\$113,357	65	\$7,368,237	\$122,117	60	\$7,327,035
Grand Isle	70358	\$62,000	1	\$62,000	\$0	0	\$0	\$0	0	\$0
West Jefferson Total		\$137,226	471	\$64,633,462	\$151,662	451	\$68,399,512	\$166,136	464	\$77,087,121
Jefferson Parish Total		\$213,940	1,165	\$249,239,543	\$233,623	1,135	\$265,161,781	\$234,191	1,118	\$261,825,021
Orleans Parish										
Westbank Orleans Total	70114, 70131	\$170,030	133	\$22,613,940	\$186,508	144	\$26,857,149	\$225,434	129	\$29,080,993
New Orleans	70112	\$637,250	4	\$2,549,000				\$337,000	2	\$674,000
New Orleans	70113	\$212,676	11	\$2,339,439	\$165,750	8	\$1,326,000	\$224,925	14	\$3,148,954
New Orleans	70115	\$601,951	92	\$55,379,482	\$547,093	101	\$55,256,435	\$625,806	105	\$65,709,599
New Orleans	70116	\$665,616	14	\$9,318,625	\$437,322	19	\$8,309,111	\$474,277	25	\$11,856,934
New Orleans	70117	\$245,126	65	\$15,933,200	\$229,895	69	\$15,862,730	\$277,062	67	\$18,563,178
New Orleans	70118	\$547,255	81	\$44,327,628	\$488,915	76	\$37,157,550	\$548,246	80	\$43,859,695
New Orleans	70119	\$339,510	73	\$24,784,197	\$287,658	76	\$21,862,000	\$382,080	73	\$27,891,864
New Orleans	70122	\$246,377	135	\$33,260,950	\$257,732	118	\$30,412,427	\$275,819	133	\$36,683,867
New Orleans	70124	\$520,541	92	\$47,889,806	\$488,053	102	\$49,781,384	\$524,084	109	\$57,125,104
New Orleans	70125	\$371,428	38	\$14,114,278	\$379,076	52	\$19,711,968	\$347,750	34	\$11,823,500
New Orleans	70130	\$600,928	22	\$13,220,410	\$677,286	28	\$18,964,000	\$775,847	27	\$20,947,875
Central Orleans Total		\$419,644	627	\$263,117,015	\$398,526	649	\$258,643,605	\$445,866	669	\$298,284,570
Eastern New Orleans Total	70126 - 70129	\$128,049	118	\$15,109,754	\$126,999	130	\$16,509,846	\$131,345	140	\$18,388,305
Orleans Parish Total		\$342,643	878	\$300,840,709	\$327,205	923	\$302,010,600	\$368,608	938	\$345,753,868
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$270,381	34	\$9,192,950	\$307,774	23	\$7,078,800	\$290,187	38	\$11,027,100
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$151,076	98	\$14,805,484	\$152,720	119	\$18,173,629	\$160,158	112	\$17,937,706

**New Orleans Metropolitan Area Single-Family Residential Sales
2nd Quarter (April, May & June) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 2			2017, Quarter 2			2018, Quarter 2		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Charles Parish										
Eastbank	70079, 70087	\$191,302	26	\$4,973,850	\$191,325	21	\$4,017,825	\$176,508	31	\$5,471,747
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$227,700	110	\$25,047,001	\$244,244	91	\$22,226,200	\$225,745	136	\$30,701,301
St. Charles Parish Total		\$214,858	83	\$17,833,195	\$213,210	93	\$19,828,537	\$216,517	108	\$23,383,887
St. James Parish										
Eastbank	70051, 70068, 70076, 70084	\$183,468	12	\$2,201,620	\$139,375	8	\$1,114,999	\$207,742	13	\$2,700,650
Westbank	70086, 70090	\$160,220	5	\$801,100	\$137,115	5	\$685,575	\$113,750	4	\$455,000
St. James Parish Total		\$176,631	17	\$3,002,720	\$138,506	13	\$1,800,574	\$185,626	17	\$3,155,650
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$139,957	110	\$15,395,315	\$156,090	128	\$19,979,501	\$153,927	128	\$19,702,650
Westbank	70049	\$0	0	\$0	\$23,000	1	\$23,000	\$0	0	\$0
St. John the Baptist Parish Total		\$139,957	110	\$15,395,315	\$155,058	129	\$20,002,501	\$153,927	128	\$19,702,650
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$155,003	35	\$5,425,100	\$205,212	45	\$9,234,558	\$175,352	39	\$6,838,734
Slidell	70458, 70460, 70461	\$188,745	357	\$67,382,076	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803
East St. Tammany Total		\$185,732.59	392	\$72,807,176	\$199,743	398	\$79,497,867	\$208,200	418	\$87,027,537
Lacombe (Central St. Tammany)	70445	\$165,324	32	\$5,290,367	\$179,117	30	\$5,373,500	\$192,252	37	\$7,113,325
West St. Tammany										
Abita Springs	70420	\$223,547	28	\$6,259,313	\$224,012	38	\$8,512,439	\$234,621	48	\$11,261,800
Bush	70431	\$255,269	13	\$3,318,500	\$180,492	12	\$2,165,900	\$267,263	19	\$5,078,000
Covington	70433, 70435	\$270,913	295	\$79,919,374	\$278,899	316	\$88,132,234	\$288,352	335	\$96,597,861
Folsom	70437	\$243,829	24	\$5,851,900	\$235,077	22	\$5,171,700	\$254,370	20	\$5,087,400
Madisonville	70447	\$300,301	124	\$37,237,321	\$318,581	135	\$43,008,405	\$329,626	120	\$39,555,106
Mandeville	70448, 70471	\$310,196	229	\$71,034,872	\$330,879	242	\$80,072,685	\$325,801	229	\$74,608,361
West St. Tammany Total		\$285,584	713	\$203,621,280	\$296,815	765	\$227,063,363	\$301,152	771	\$232,188,528
St. Tammany Parish Total		\$247,774	1,137	\$281,718,823	\$261,471	1,193	\$311,934,730	\$266,174	1,226	\$326,329,390
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,850	343	\$57,915,717	\$173,476	368	\$63,839,274	\$183,036	392	\$71,749,946
Washington Parish	70426, 70427, 70438, 70450	\$108,647	53	\$5,758,296	\$109,373	63	\$6,890,498	\$146,613	51	\$7,477,251
Metro New Orleans Total		\$243,926	3,918	\$955,702,752	\$250,486	4,059	\$1,016,720,924	\$263,649	4,128	\$1,088,342,469

**Northshore Region Single-Family Residential Sales
2nd Quarter (April, May & June) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 2			2017, Quarter 2			2018, Quarter 2		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$155,003	35	\$5,425,100	\$205,212	45	\$9,234,558	\$175,352	39	\$6,838,734
Slidell	70458, 70460, 70461	\$188,745	357	\$67,382,076	\$199,046	353	\$70,263,309	\$211,580	379	\$80,188,803
East St. Tammany Total		\$185,733	392	\$72,807,176	\$199,743	398	\$79,497,867	\$208,200	418	\$87,027,537
Lacombe (Central St. Tammany)	70445	\$165,324	32	\$5,290,367	\$179,117	30	\$5,373,500	\$192,252	37	\$7,113,325
West St. Tammany										
Abita Springs	70420	\$223,547	28	\$6,259,313	\$224,012	38	\$8,512,439	\$234,621	48	\$11,261,800
Bush	70431	\$255,269	13	\$3,318,500	\$180,492	12	\$2,165,900	\$267,263	19	\$5,078,000
Covington	70433, 70435	\$270,913	295	\$79,919,374	\$278,899	316	\$88,132,234	\$288,352	335	\$96,597,861
Folsom	70437	\$243,829	24	\$5,851,900	\$235,077	22	\$5,171,700	\$254,370	20	\$5,087,400
Madisonville	70447	\$300,301	124	\$37,237,321	\$318,581	135	\$43,008,405	\$329,626	120	\$39,555,106
Mandeville	70448, 70471	\$310,196	229	\$71,034,872	\$330,879	242	\$80,072,685	\$325,801	229	\$74,608,361
West St. Tammany Total		\$285,584	713	\$203,621,280	\$296,815	765	\$227,063,363	\$301,152	771	\$232,188,528
St. Tammany Parish Total		\$247,774	1,137	\$281,718,823	\$261,471	1,193	\$311,934,730	\$266,174	1,226	\$326,329,390
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,850	343	\$57,915,717	\$173,476	368	\$63,839,274	\$183,036	392	\$71,749,946
Washington Parish	70426, 70427, 70438, 70450	\$108,647	53	\$5,758,296	\$109,373	63	\$6,890,498	\$146,613	51	\$7,477,251
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$182,712	503	\$91,904,000	\$179,290	568	\$101,837,000	\$177,534	541	\$96,046,000
St. Helena Parish	70441, 70453	\$137,000	3	\$411,000	\$197,000	3	\$591,000	\$93,000	4	\$372,000
Northshore Region Total		\$214,668	2,039	\$437,707,836	\$220,999	2,195	\$485,092,502	\$226,727	2,214	\$501,974,587

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division

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SINGLE FAMILY RESIDENTIAL SALES

THIRD QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA

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NOVEMBER 2, 2018



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**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$292,611	380	\$111,192,292	\$343,670	336	\$115,473,166	\$309,435	360	\$111,396,701
Kenner	70062, 70065	\$193,513	159	\$30,768,607	\$202,710	150	\$30,406,443	\$273,441	150	\$41,016,085
Jefferson	70121	\$191,572	36	\$6,896,599	\$194,638	38	\$7,396,255	\$224,177	37	\$8,294,542
Harahan/River Ridge	70123	\$276,122	56	\$15,462,855	\$322,836	63	\$20,338,650	\$266,269	67	\$17,840,030
East Jefferson Total		\$260,413	631	\$164,320,353	\$295,766	587	\$173,614,514	\$290,794	614	\$178,547,358
Barataria	70036	\$176,975	4	\$707,900	\$153,550	2	\$307,100	\$242,500	2	\$485,000
Gretna/Terrytown	70053, 70056	\$159,539	109	\$17,389,782	\$172,193	124	\$21,351,875	\$173,522	128	\$22,210,837
Harvey	70058	\$147,513	107	\$15,783,906	\$146,686	107	\$15,695,351	\$146,219	95	\$13,890,825
Lafitte	70067	\$235,796	8	\$1,886,367	\$105,656	8	\$845,250	\$0	0	\$0
Marrero	70072	\$135,782	183	\$24,848,104	\$158,332	153	\$24,224,827	\$174,286	167	\$29,105,841
Westwego/Avondale/Bridge City	70094	\$79,483	55	\$4,371,582	\$107,411	48	\$5,155,712	\$129,230	63	\$8,141,504
Grand Isle	70358	\$0	0	\$0	\$0	0	\$0	\$220,000	2	\$440,000
West Jefferson		\$139,458	466	\$64,987,641	\$152,896	442	\$67,580,115	\$162,525	457	\$74,274,007
Jefferson Parish Total		\$209,032	1,097	\$229,307,994	\$234,397	1,029	\$241,194,629	\$236,061	1,071	\$252,821,365
Orleans Parish										
Westbank Orleans	70114, 70131	\$178,997	116	\$20,763,690	\$193,851	136	\$26,363,794	\$192,251	128	\$24,608,133
New Orleans	70112	\$1,870,000	1	\$1,870,000	\$340,000	1	\$340,000	\$532,500	2	\$1,065,000
New Orleans	70113	\$202,980	5	\$1,014,900	\$231,414	7	\$1,619,900	\$190,429	7	\$1,333,000
New Orleans	70115	\$555,519	77	\$42,774,955	\$573,472	85	\$48,745,124	\$571,479	92	\$52,576,036
New Orleans	70116	\$575,950	24	\$13,822,800	\$697,569	16	\$11,161,100	\$559,236	25	\$13,980,900
New Orleans	70117	\$267,784	45	\$12,050,261	\$206,371	59	\$12,175,902	\$247,271	63	\$15,578,050
New Orleans	70118	\$489,771	59	\$28,896,460	\$533,721	58	\$30,955,792	\$564,947	69	\$38,981,347
New Orleans	70119	\$304,383	41	\$12,479,722	\$318,557	65	\$20,706,201	\$337,983	56	\$18,927,064
New Orleans	70122	\$212,299	103	\$21,866,830	\$265,151	107	\$28,371,165	\$268,558	118	\$31,689,899
New Orleans	70124	\$452,060	90	\$40,685,411	\$480,872	95	\$45,682,880	\$505,484	90	\$45,493,550
New Orleans	70125	\$391,791	42	\$16,455,205	\$394,745	39	\$15,395,040	\$369,681	32	\$11,829,800
New Orleans	70130	\$843,994	18	\$15,191,900	\$634,593	14	\$8,884,300	\$817,800	15	\$12,267,000
Central Orleans		\$410,116	505	\$207,108,444	\$410,325	546	\$224,037,404	\$428,333	569	\$243,721,646
Eastern New Orleans	70126 - 70129	\$129,219	132	\$17,056,888	\$130,670	116	\$15,157,707	\$139,525	124	\$17,301,074
Orleans Parish Total		\$325,271	753	\$244,929,022	\$332,781	798	\$265,558,905	\$347,906	821	\$285,630,853
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$275,480	22	\$6,060,570	\$262,730	32	\$8,407,350	\$326,718	51	\$16,662,640
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$145,177	99	\$14,372,526	\$168,986	113	\$19,095,363	\$169,621	114	\$19,336,750
St. Charles Parish										
Eastbank	70079, 70087	\$178,890	21	\$3,756,700	\$172,609	18	\$3,106,960	\$151,879	19	\$2,885,700
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$222,228	104	\$23,111,733	\$239,168	109	\$26,069,363	\$229,292	120	\$27,515,004
St. Charles Parish Total		\$214,947	125	\$26,868,433	\$229,735	127	\$29,176,323	\$218,710	139	\$30,400,704

**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. James Parish										
Eastbank	70052, 70071, 70723, 70763	\$150,880	5	\$754,400	\$156,073	11	\$1,716,800	\$164,724	11	\$1,811,962
Westbank	70086, 70090	\$74,333	3	\$223,000	\$164,333	3	\$493,000	\$157,000	1	\$157,000
St. James Parish Total		\$122,175	8	\$977,400	\$157,843	14	\$2,209,800	\$164,080	12	\$1,968,962
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$146,804	97	\$14,239,997	\$167,091	103	\$17,210,376	\$166,534	108	\$17,985,646
Westbank	70049				\$41,000	1	\$41,000			
St. John the Baptist Parish Total		\$146,804	97	\$14,239,997	\$165,879	104	\$17,251,376	\$166,534	108	\$17,985,646
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$174,760	37	\$6,466,120	\$202,118	43	\$8,691,060	\$201,028	39	\$7,840,100
Slideell	70458, 70460, 70461	\$206,396	355	\$73,270,745	\$201,659	364	\$73,403,961	\$217,529	413	\$89,839,589
East St. Tammany Total		\$203,410	392	\$79,736,865	\$201,708	407	\$82,095,021	\$216,106	452	\$97,679,689
Lacombe (Central St. Tammany)	70445	\$183,838	30	\$5,515,134	\$198,002	32	\$6,336,068	\$188,473	40	\$7,538,901
West St. Tammany										
Abita Springs	70420	\$224,945	27	\$6,073,525	\$256,373	24	\$6,152,950	\$231,524	41	\$9,492,500
Bush	70431	\$144,450	10	\$1,444,499	\$210,167	15	\$3,152,500	\$220,569	13	\$2,867,400
Covington	70433, 70435	\$263,396	283	\$74,541,100	\$281,552	274	\$77,145,163	\$270,641	314	\$84,981,164
Folsom	70437	\$235,066	16	\$3,761,050	\$346,520	20	\$6,930,401	\$312,570	24	\$7,501,670
Madisonville	70447	\$296,193	133	\$39,393,608	\$303,070	96	\$29,094,759	\$327,365	113	\$36,992,225
Mandeville	70448, 70471	\$311,285	230	\$71,595,642	\$331,957	217	\$72,034,613	\$345,775	226	\$78,145,200
West St. Tammany Total		\$281,559	699	\$196,809,424	\$301,100	646	\$194,510,386	\$300,930	731	\$219,980,159
St. Tammany Parish Total		\$251,616	1,121	\$282,061,423	\$260,776	1,085	\$282,941,475	\$265,902	1,223	\$325,198,749
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,062	199	\$33,444,341	\$173,295	197	\$34,139,156	\$179,841	407	\$73,195,194
Washington Parish	70426, 70427, 70438, 70450	\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Metro New Orleans Total		\$240,481	3,561	\$856,353,656	\$255,231	3,557	\$907,857,220	\$256,985	4,008	\$1,029,995,048

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
3rd Quarter (July, August & September) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 3			2017, Quarter 3			2018, Quarter 3		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$174,760	37	\$6,466,120	\$202,118	43	\$8,691,060	\$201,028	39	\$7,840,100
Slidell	70458, 70460, 70461	\$206,396	355	\$73,270,745	\$201,659	364	\$73,403,961	\$217,529	413	\$89,839,589
East St. Tammany Total		\$203,410.37	392	\$79,736,865	\$201,708	407	\$82,095,021	\$216,106	452	\$97,679,689
Lacombe (Central St. Tammany)	70445	\$183,838	30	\$5,515,134	\$198,002	32	\$6,336,068	\$188,473	40	\$7,538,901
West St. Tammany										
Abita Springs	70420	\$224,945	27	\$6,073,525	\$256,373	24	\$6,152,950	\$231,524	41	\$9,492,500
Bush	70431	\$144,450	10	\$1,444,499	\$210,167	15	\$3,152,500	\$220,569	13	\$2,867,400
Covington	70433, 70435	\$263,396	283	\$74,541,100	\$281,552	274	\$77,145,163	\$270,641	314	\$84,981,164
Folsom	70437	\$235,066	16	\$3,761,050	\$346,520	20	\$6,930,401	\$312,570	24	\$7,501,670
Madisonville	70447	\$296,193	133	\$39,393,608	\$303,070	96	\$29,094,759	\$327,365	113	\$36,992,225
Mandeville	70448, 70471	\$311,285	230	\$71,595,642	\$331,957	217	\$72,034,613	\$345,775	226	\$78,145,200
West St. Tammany Total		\$281,559	699	\$196,809,424	\$301,100	646	\$194,510,386	\$300,930	731	\$219,980,159
St. Tammany Parish Total		\$251,616	1,121	\$282,061,423	\$260,776	1,085	\$282,941,475	\$265,902	1,223	\$325,198,749
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$168,062	199	\$33,444,341	\$173,295	197	\$34,139,156	\$179,841	407	\$73,195,194
Washington Parish	70426, 70427, 70438, 70450	\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$185,169	426	\$78,882,000	\$178,696	543	\$97,032,000	\$187,469	525	\$98,421,000
St. Helena Parish	70441, 70453	\$126,000	3	\$378,000	\$67,667	3	\$203,000	\$217,667	3	\$653,000
Northshore Region Total		\$222,950	1,789	\$398,857,714	\$223,859	1,886	\$422,198,474	\$227,145	2,220	\$504,262,128

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division

Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

SINGLE FAMILY RESIDENTIAL SALES

FOURTH QUARTER: 2016, 2017 AND 2018

NEW ORLEANS METROPOLITAN AREA
& NORTHSHORE REGION

January 17, 2019



THE UNIVERSITY *of*
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS[®] no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 4			2017, Quarter 4			2018, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
Jefferson Parish										
Metairie	70001-70003, 70005-70006	\$291,724	319	\$93,059,909	\$298,943	296	\$88,486,982	\$308,000	306	\$94,248,021
Kenner	70062, 70065	\$190,911	120	\$22,909,300	\$225,681	112	\$25,276,227	\$221,263	117	\$25,887,806
Jefferson	70121	\$198,781	21	\$4,174,400	\$190,271	24	\$4,566,500	\$253,083	38	\$9,617,148
Harahan/River Ridge	70123	\$291,952	60	\$17,517,132	\$292,644	59	\$17,266,011	\$295,192	53	\$15,645,200
East Jefferson Total		\$264,732	520	\$137,660,741	\$276,162	491	\$135,595,720	\$282,876	514	\$145,398,175
Barataria	70036	\$321,250	2	\$642,500	\$258,667	3	\$776,000	\$49,900	1	\$49,900
Gretna/Terrytown	70053, 70056	\$151,521	107	\$16,212,711	\$186,564	98	\$18,283,265	\$190,062	112	\$21,286,953
Harvey	70058	\$135,180	84	\$11,355,124	\$158,279	78	\$12,345,757	\$165,881	76	\$12,606,950
Lafitte	70067	\$130,200	5	\$651,000	\$209,800	5	\$1,049,000	\$236,250	4	\$944,999
Marrero	70072	\$142,020	146	\$20,734,950	\$161,135	148	\$23,848,036	\$178,499	166	\$29,630,845
Westwego/Avondale/Bridge City	70094	\$161,135	148	\$23,848,036	\$113,327	42	\$4,759,725	\$129,797	50	\$6,489,844
Grand Isle	70358	\$0	0	\$0	\$0	0	\$0	\$173,000	1	\$173,000
West Jefferson		\$149,277	492	\$73,444,321	\$163,267	374	\$61,061,783	\$173,616	410	\$71,182,491
Jefferson Parish Total		\$208,602	1,012	\$211,105,062	\$227,350	865	\$196,657,503	\$234,395	924	\$216,580,666
Orleans Parish										
Westbank Orleans	70114, 70131	\$208,156	115	\$23,937,934	\$189,485	99	\$18,758,974	\$199,288	117	\$23,316,724
New Orleans	70112	\$282,500	2	\$565,000	\$154,900	1	\$154,900	\$375,000	1	\$375,000
New Orleans	70113	\$202,525	12	\$2,430,300	\$183,210	10	\$1,832,100	\$240,000	1	\$240,000
New Orleans	70115	\$580,274	79	\$45,841,643	\$662,117	72	\$47,672,390	\$624,191	82	\$51,183,650
New Orleans	70116	\$715,647	17	\$12,165,995	\$275,794	17	\$4,688,500	\$705,464	18	\$12,698,345
New Orleans	70117	\$234,704	46	\$10,796,400	\$270,410	55	\$14,872,525	\$232,342	57	\$13,243,500
New Orleans	70118	\$454,458	60	\$27,267,460	\$464,683	57	\$26,486,949	\$564,104	56	\$31,589,800
New Orleans	70119	\$286,831	51	\$14,628,400	\$315,389	61	\$19,238,708	\$331,745	49	\$16,255,500
New Orleans	70122	\$233,795	86	\$20,106,377	\$229,238	84	\$19,255,994	\$264,912	91	\$24,107,000
New Orleans	70124	\$476,017	69	\$32,845,200	\$497,703	64	\$31,853,011	\$498,647	73	\$36,401,250
New Orleans	70125	\$383,402	28	\$10,735,245	\$364,890	23	\$8,392,463	\$408,961	32	\$13,086,750
New Orleans	70130	\$731,200	15	\$10,968,000	\$795,735	17	\$13,527,500	\$751,932	17	\$12,782,840
Central Orleans		\$405,054	465	\$188,350,020	\$407,755	461	\$187,975,040	\$444,368	477	\$211,963,635
Eastern New Orleans	70126 - 70129	\$135,065	111	\$14,992,256	\$140,301	123	\$17,256,987	\$133,026	115	\$15,297,942
Orleans Parish Total		\$328,915	691	\$227,280,210	\$327,952	683	\$223,991,001	\$353,425	709	\$250,578,301
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$304,600	25	\$7,615,000	\$317,938	30	\$9,538,149	\$294,975	28	\$8,259,300
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$145,177	99	\$14,372,526	\$168,986	113	\$19,095,363	\$169,621	114	\$19,336,750
St. Charles Parish										
Eastbank	70079, 70087	\$191,799	16	\$3,068,785	\$207,886	14	\$2,910,400	\$197,892	12	\$2,374,700
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$215,796	83	\$17,911,095	\$246,656	93	\$22,939,030	\$250,766	80	\$20,061,263
St. Charles Parish Total		\$211,918	99	\$20,979,880	\$241,583	107	\$25,849,430	\$243,869	92	\$22,435,963

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 4			2017, Quarter 4			2018, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. James Parish										
Eastbank	70052, 70071, 70723, 70763	\$133,250	4	\$533,000	\$98,914	7	\$692,400	\$219,438	8	\$1,755,500
Westbank	70086, 70090	\$177,613	4	\$710,450	\$132,500	2	\$265,000	\$185,000	1	\$185,000
St. James Parish Total		\$155,431	8	\$1,243,450	\$106,378	9	\$957,400	\$215,611	9	\$1,940,500
St. John the Baptist Parish										
Eastbank	70051, 70068, 70076, 70084	\$143,709	103	\$14,802,004	\$150,286	87	\$13,074,904	\$153,606	86	\$13,210,151
Westbank	70049	\$0	0	\$0	\$0	0	\$0	\$0	0	\$0
St. John the Baptist Parish Total		\$143,709	103	\$14,802,004	\$150,286	87	\$13,074,904	\$153,606	86	\$13,210,151
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$188,067	37	\$6,958,477	\$202,118	43	\$8,691,060	\$178,384	25	\$4,459,600
Slidell	70458, 70460, 70461	\$188,376	258	\$48,601,012	\$197,641	289	\$57,118,151	\$203,708	300	\$61,112,425
East St. Tammany Total		\$188,337	295	\$55,559,489	\$198,221	332	\$65,809,211	\$201,760	325	\$65,572,025
Lacombe (Central St. Tammany)	70445	\$154,083	44	\$6,779,650	\$194,110	26	\$5,046,850	\$171,436	26	\$4,457,335
West St. Tammany										
Abita Springs	70420	\$228,475	24	\$5,483,404	\$247,809	28	\$6,938,665	\$222,022	26	\$5,772,575
Bush	70431	\$216,114	13	\$2,809,480	\$240,056	9	\$2,160,500	\$217,750	8	\$1,742,000
Covington	70433, 70435	\$259,045	259	\$67,092,530	\$277,704	240	\$66,649,076	\$273,012	210	\$57,332,495
Folsom	70437	\$333,200	15	\$4,998,000	\$232,312	15	\$3,484,686	\$260,157	18	\$4,682,834
Madisonville	70447	\$295,519	104	\$30,733,925	\$307,719	91	\$28,002,405	\$321,456	92	\$29,573,936
Mandeville	70448, 70471	\$308,788	159	\$49,097,366	\$334,740	160	\$53,558,458	\$347,840	161	\$56,002,233
West St. Tammany Total		\$279,120	574	\$160,214,705	\$296,121	543	\$160,793,790	\$301,177	515	\$155,106,073
St. Tammany Parish Total		\$243,761	913	\$222,553,844	\$257,103	901	\$231,649,851	\$259,972	866	\$225,135,433
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$172,333	339	\$58,421,022	\$177,182	354	\$62,722,530	\$178,800	316	\$56,500,678
Washington Parish	70426, 70427, 70438, 70450	\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Metro New Orleans Total		\$235,045	3,329	\$782,464,948	\$246,779	3,207	\$791,418,974	\$256,011	3,206	\$820,771,927

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
4th Quarter (October, November & December) - 2016, 2017, 2018**

Parish/City	Zip Code	2016, Quarter 4			2017, Quarter 4			2018, Quarter 4		
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales
St. Tammany Parish										
East St. Tammany										
Pearl River	70452	\$188,067	37	\$6,958,477	\$202,118	43	\$8,691,060	\$178,384	25	\$4,459,600
Slidell	70458, 70460, 70461	\$188,376	258	\$48,601,012	\$197,641	289	\$57,118,151	\$203,708	300	\$61,112,425
East St. Tammany Total		\$188,337	295	\$55,559,489	\$198,221	332	\$65,809,211	\$201,760	325	\$65,572,025
Lacombe (Central St. Tammany)	70445	\$154,083	44	\$6,779,650	\$194,110	26	\$5,046,850	\$171,436	26	\$4,457,335
West St. Tammany										
Abita Springs	70420	\$228,475	24	\$5,483,404	\$247,809	28	\$6,938,665	\$222,022	26	\$5,772,575
Bush	70431	\$216,114	13	\$2,809,480	\$240,056	9	\$2,160,500	\$217,750	8	\$1,742,000
Covington	70433, 70435	\$259,045	259	\$67,092,530	\$277,704	240	\$66,649,076	\$273,012	210	\$57,332,495
Folsom	70437	\$333,200	15	\$4,998,000	\$232,312	15	\$3,484,686	\$260,157	18	\$4,682,834
Madisonville	70447	\$295,519	104	\$30,733,925	\$307,719	91	\$28,002,405	\$321,456	92	\$29,573,936
Mandeville	70448, 70471	\$308,788	159	\$49,097,366	\$334,740	160	\$53,558,458	\$347,840	161	\$56,002,233
West St. Tammany Total		\$279,120	574	\$160,214,705	\$296,121	543	\$160,793,790	\$301,177	515	\$155,106,073
St. Tammany Parish Total		\$243,761	913	\$222,553,844	\$257,103	901	\$231,649,851	\$259,972	866	\$225,135,433
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$172,333	339	\$58,421,022	\$177,182	354	\$62,722,530	\$178,800	316	\$56,500,678
Washington Parish (70426, 70427, 70438, 70450)		\$102,299	40	\$4,091,950	\$135,911	58	\$7,882,843	\$109,584	62	\$6,794,185
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$164,942	379	\$62,512,972	\$171,372	412	\$70,605,373	\$167,447	378	\$63,294,863
St. Helena Parish (70441, 70453)		\$125,000	2	\$250,000	\$0	0	\$0	\$220,333	3	\$661,000
Northshore Region Total		\$207,908	1,673	\$347,829,788	\$216,151	1,725	\$372,860,597	\$216,853	1,625	\$352,386,159

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
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