

# SINGLE FAMILY RESIDENTIAL SALES

FIRST QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSHORE REGION

SEPTEMBER 16, 2019



THE UNIVERSITY of  
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales  
1st Quarter (January, February & March) - 2017, 2018, 2019**

| Parish/City  | Zip Code                                 | 2017, Quarter 1  |            |                      | 2018, Quarter 1  |            |                      | 2019, Quarter 1  |            |                      | Average Price        |                      |
|--|--|------------------|------------|----------------------|------------------|------------|----------------------|------------------|------------|----------------------|----------------------|----------------------|
|  |  | Average Price    | Unit Sales | Gross Sales          | Average Price    | Unit Sales | Gross Sales          | Average Price    | Unit Sales | Gross Sales          | Percent Change 17-18 | Percent Change 18-19 |
| <b>Jefferson Parish</b>  |  |                  |            |                      |                  |            |                      |                  |            |                      |                      |                      |
| Metairie   | 70001-70003, 70005-70006<br>70062, 70065 | \$283,897        | 270        | \$76,652,318         | \$293,592        | 265        | \$77,801,804         | \$307,101        | 277        | \$85,066,881         | 3.4%                 | 4.6%                 |
| Kenner   | 70121                                    | \$187,959        | 117        | \$21,991,157         | \$218,880        | 103        | \$22,544,600         | \$220,590        | 102        | \$22,500,219         | 16.5%                | 0.8%                 |
| Jefferson  | 70123                                    | \$196,245        | 23         | \$4,513,645          | \$230,065        | 17         | \$3,911,100          | \$206,212        | 25         | \$5,155,292          | 17.2%                | -10.4%               |
| Harahan/River Ridge  |  | \$290,529        | 62         | \$18,012,791         | \$303,773        | 50         | \$15,188,650         | \$294,859        | 51         | \$15,037,812         | 4.6%                 | -2.9%                |
| <b>East Jefferson Total</b>  |  | <b>\$256,716</b> | <b>472</b> | <b>\$121,169,911</b> | <b>\$274,589</b> | <b>435</b> | <b>\$119,446,154</b> | <b>\$280,792</b> | <b>455</b> | <b>\$127,760,204</b> | <b>7.0%</b>          | <b>2.3%</b>          |
| Barataria  | 70036                                    | \$155,000        | 2          | \$310,000            | \$0              | 0          | \$0                  | \$103,000        | 2          | \$206,000            | NA                   | NA                   |
| Gretna/Terrytown   | 70053, 70056                             | \$168,414        | 125        | \$21,051,751         | \$162,710        | 96         | \$15,620,145         | \$160,897        | 96         | \$15,446,106         | -3.4%                | -1.1%                |
| Harvey   | 70058                                    | \$128,366        | 78         | \$10,012,574         | \$130,214        | 70         | \$9,114,955          | \$171,842        | 69         | \$11,857,087         | 1.4%                 | 32.0%                |
| Lafitte  | 70067                                    | \$116,563        | 2          | \$233,125            | \$229,700        | 2          | \$459,400            | \$37,000         | 1          | \$37,000             | 97.1%                | -83.9%               |
| Marrero  | 70072                                    | \$149,205        | 166        | \$24,768,096         | \$155,137        | 130        | \$20,167,827         | \$168,181        | 145        | \$24,386,213         | 4.0%                 | 8.4%                 |
| Westwego/Avondale/Bridge City  | 70094                                    | \$86,749         | 49         | \$4,250,678          | \$119,727        | 46         | \$5,507,461          | \$129,119        | 47         | \$6,068,590          | 38.0%                | 7.8%                 |
| Grand Isle   | 70358                                    | \$72,000         | 2          | \$144,000            | \$117,750        | 2          | \$235,500            | \$255,000        | 1          | \$255,000            | 63.5%                | 116.6%               |
| <b>West Jefferson Total</b>  |  | <b>\$143,326</b> | <b>424</b> | <b>\$60,770,224</b>  | <b>\$147,703</b> | <b>346</b> | <b>\$51,105,288</b>  | <b>\$161,374</b> | <b>361</b> | <b>\$58,255,996</b>  | <b>3.1%</b>          | <b>9.3%</b>          |
| <b>Jefferson Parish Total</b>  |  | <b>\$203,058</b> | <b>896</b> | <b>\$181,940,135</b> | <b>\$218,376</b> | <b>781</b> | <b>\$170,551,442</b> | <b>\$227,961</b> | <b>816</b> | <b>\$186,016,200</b> | <b>7.5%</b>          | <b>4.4%</b>          |
| <b>Orleans Parish</b>  |  |                  |            |                      |                  |            |                      |                  |            |                      |                      |                      |
| <b>Westbank Orleans Total</b>  | 70114, 70131                             | <b>\$179,550</b> | <b>116</b> | <b>\$20,827,854</b>  | <b>\$180,815</b> | <b>100</b> | <b>\$18,081,515</b>  | <b>\$195,530</b> | <b>106</b> | <b>\$20,726,150</b>  | <b>0.7%</b>          | <b>8.1%</b>          |
| New Orleans  | 70112                                    | \$601,667        | 3          | \$1,805,000          | \$650,000        | 2          | \$1,300,000          | \$177,000        | 2          | \$354,000            | 8.0%                 | -72.8%               |
| New Orleans  | 70113                                    | \$181,083        | 6          | \$1,086,500          | \$232,580        | 12         | \$2,790,954          | \$337,500        | 11         | \$3,712,500          | 28.4%                | 45.1%                |
| New Orleans  | 70115                                    | \$539,642        | 66         | \$35,616,403         | \$615,740        | 54         | \$33,249,960         | \$601,350        | 76         | \$45,702,604         | 14.1%                | -2.3%                |
| New Orleans  | 70116                                    | \$711,000        | 11         | \$7,821,000          | \$440,474        | 19         | \$8,369,000          | \$373,156        | 16         | \$5,970,500          | -38.0%               | -15.3%               |
| New Orleans  | 70117                                    | \$215,950        | 53         | \$11,445,350         | \$243,079        | 59         | \$14,341,637         | \$220,123        | 59         | \$12,987,230         | 12.6%                | -9.4%                |
| New Orleans  | 70118                                    | \$460,875        | 43         | \$19,817,604         | \$492,537        | 47         | \$23,149,251         | \$465,194        | 50         | \$23,259,675         | 6.9%                 | -5.6%                |
| New Orleans  | 70119                                    | \$313,529        | 63         | \$19,752,306         | \$368,241        | 53         | \$19,516,785         | \$342,259        | 55         | \$18,824,220         | 17.5%                | -7.1%                |
| New Orleans  | 70122                                    | \$256,837        | 89         | \$22,858,463         | \$200,248        | 71         | \$14,217,574         | \$261,679        | 77         | \$20,149,259         | -22.0%               | 30.7%                |
| New Orleans  | 70124                                    | \$464,237        | 71         | \$32,960,825         | \$506,826        | 60         | \$30,409,530         | \$498,047        | 58         | \$28,886,720         | 9.2%                 | -1.7%                |
| New Orleans  | 70125                                    | \$335,421        | 29         | \$9,727,204          | \$352,752        | 27         | \$9,524,301          | \$336,854        | 23         | \$7,747,645          | 5.2%                 | -4.5%                |
| New Orleans  | 70130                                    | \$651,179        | 14         | \$9,116,500          | \$749,994        | 17         | \$12,749,900         | \$682,676        | 17         | \$11,605,500         | 15.2%                | -9.0%                |
| <b>Central Orleans Total</b>   |  | <b>\$383,945</b> | <b>448</b> | <b>\$172,007,155</b> | <b>\$402,895</b> | <b>421</b> | <b>\$169,618,892</b> | <b>\$403,603</b> | <b>444</b> | <b>\$179,199,853</b> | <b>4.9%</b>          | <b>0.2%</b>          |
| <b>Eastern New Orleans Total</b>                                     | 70126 - 70129                            | <b>\$127,824</b> | <b>116</b> | <b>\$14,827,543</b>  | <b>\$137,711</b> | <b>89</b>  | <b>\$12,256,261</b>  | <b>\$145,149</b> | <b>92</b>  | <b>\$13,353,697</b>  | <b>7.7%</b>          | <b>5.4%</b>          |
| <b>Orleans Parish Total</b>  |  | <b>\$305,386</b> | <b>680</b> | <b>\$207,662,552</b> | <b>\$327,798</b> | <b>610</b> | <b>\$199,956,668</b> | <b>\$332,211</b> | <b>642</b> | <b>\$213,279,700</b> | <b>7.3%</b>          | <b>1.3%</b>          |
| <b>Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)</b> |  | <b>\$286,994</b> | <b>25</b>  | <b>\$7,174,850</b>   | <b>\$307,300</b> | <b>11</b>  | <b>\$3,380,300</b>   | <b>\$228,000</b> | <b>18</b>  | <b>\$4,104,000</b>   | <b>7.1%</b>          | <b>-25.8%</b>        |
| <b>St. Bernard Parish (70032, 70043, 70075, 70085, 70092)</b>        |  | <b>\$162,534</b> | <b>81</b>  | <b>\$13,165,269</b>  | <b>\$159,214</b> | <b>87</b>  | <b>\$13,851,585</b>  | <b>\$171,357</b> | <b>84</b>  | <b>\$14,393,950</b>  | <b>-2.0%</b>         | <b>7.6%</b>          |

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|---|----------------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|---------------|--------------|
|   |                            | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | 17-18         | 18-19        |
| <b>St. Charles Parish</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Eastbank  | 70079, 70087               | \$214,300        | 23           | \$4,928,900          | \$191,215        | 21           | \$4,015,524          | \$223,690        | 20           | \$4,473,800          | -10.8%        | 17.0%        |
| Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)  |                            | \$212,852        | 70           | \$14,899,637         | \$222,625        | 87           | \$19,368,363         | \$258,301        | 73           | \$18,855,955         | 4.6%          | 16.0%        |
| <b>St. Charles Parish Total</b>   |                            | <b>\$213,210</b> | <b>93</b>    | <b>\$19,828,537</b>  | <b>\$216,517</b> | <b>108</b>   | <b>\$23,383,887</b>  | <b>\$250,858</b> | <b>93</b>    | <b>\$23,329,755</b>  | <b>1.6%</b>   | <b>15.9%</b> |
| <b>St. James Parish</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Eastbank  | 70051, 70068, 70076, 70084 | \$108,136        | 13           | \$1,405,765          | \$101,285        | 6            | \$607,710            | \$124,280        | 5            | \$621,400            | -6.3%         | 22.7%        |
| Westbank  | 70086, 70090               | \$168,055        | 4            | \$672,220            | \$223,300        | 4            | \$893,200            | \$218,110        | 4            | \$872,439            | 32.9%         | -2.3%        |
| <b>St. James Parish Total</b>   |                            | <b>\$122,234</b> | <b>17</b>    | <b>\$2,077,985</b>   | <b>\$150,091</b> | <b>10</b>    | <b>\$1,500,910</b>   | <b>\$165,982</b> | <b>9</b>     | <b>\$1,493,839</b>   | <b>22.8%</b>  | <b>10.6%</b> |
| <b>St. John the Baptist Parish</b>  |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Eastbank  | 70051, 70068, 70076, 70084 | \$152,997        | 90           | \$13,769,734         | \$154,814        | 68           | \$10,527,320         | \$159,853        | 71           | \$11,349,535         | 1.2%          | 3.3%         |
| Westbank  | 70049                      | \$0              | 0            | \$0                  | \$0              | 0            | \$0                  | \$0              | 0            | \$0                  | 0.0%          | 0.0%         |
| <b>St. John the Baptist Parish Total</b>  |                            | <b>\$152,997</b> | <b>90</b>    | <b>\$13,769,734</b>  | <b>\$154,814</b> | <b>68</b>    | <b>\$10,527,320</b>  | <b>\$159,853</b> | <b>71</b>    | <b>\$11,349,535</b>  | <b>1.2%</b>   | <b>3.3%</b>  |
| <b>St. Tammany Parish</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| East St. Tammany  | 70452                      | \$221,554        | 35           | \$7,754,395          | \$182,124        | 32           | \$5,827,960          | \$203,929        | 32           | \$6,525,720          | -17.8%        | 12.0%        |
| Pearl River   | 70458, 70460, 70461        | \$198,509        | 299          | \$59,354,303         | \$183,158        | 273          | \$50,002,000         | \$210,893        | 262          | \$55,253,937         | -7.7%         | 15.1%        |
| Slidell   |                            | \$200,924        | 334          | \$67,108,698         | \$183,049        | 305          | \$55,829,960         | \$210,135        | 294          | \$61,779,657         | -8.9%         | 14.8%        |
| <b>East St. Tammany Total</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Lacombe (Central St. Tammany)   | 70445                      | \$153,754        | 26           | \$3,997,605          | \$182,633        | 30           | \$5,479,000          | \$179,597        | 33           | \$5,926,700          | 18.8%         | -1.7%        |
| <b>West St. Tammany</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Abita Springs   | 70420                      | \$221,145        | 21           | \$4,644,050          | \$235,495        | 21           | \$4,945,400          | \$231,623        | 31           | \$7,180,300          | 6.5%          | -1.6%        |
| Bush  | 70431                      | \$308,853        | 5            | \$1,544,267          | \$262,667        | 9            | \$2,364,000          | \$201,846        | 13           | \$2,624,000          | -15.0%        | -23.2%       |
| Covington   | 70433, 70435               | \$248,143        | 231          | \$57,321,081         | \$289,778        | 209          | \$60,563,615         | \$270,459        | 188          | \$50,846,308         | 16.8%         | -6.7%        |
| Folsom  | 70437                      | \$230,083        | 15           | \$3,451,250          | \$310,465        | 17           | \$5,277,900          | \$166,704        | 15           | \$2,500,557          | 34.9%         | -46.3%       |
| Madisonville  | 70447                      | \$276,026        | 75           | \$20,701,925         | \$357,973        | 73           | \$26,132,047         | \$455,251        | 77           | \$35,054,344         | 29.7%         | 27.2%        |
| Mandeville  | 70448, 70471               | \$307,865        | 142          | \$43,716,773         | \$344,046        | 146          | \$50,230,688         | \$329,764        | 144          | \$47,485,991         | 11.8%         | -4.2%        |
| <b>West St. Tammany Total</b>   |                            | <b>\$268,669</b> | <b>489</b>   | <b>\$131,379,346</b> | <b>\$314,766</b> | <b>475</b>   | <b>\$149,513,650</b> | <b>\$311,307</b> | <b>468</b>   | <b>\$145,691,500</b> | <b>17.2%</b>  | <b>-1.1%</b> |
| <b>St. Tammany Parish Total</b>   |                            | <b>\$238,499</b> | <b>849</b>   | <b>\$202,485,649</b> | <b>\$260,275</b> | <b>810</b>   | <b>\$210,822,610</b> | <b>\$268,425</b> | <b>795</b>   | <b>\$213,397,857</b> | <b>9.1%</b>   | <b>3.1%</b>  |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                            | <b>\$165,422</b> | <b>331</b>   | <b>\$54,754,774</b>  | <b>\$186,092</b> | <b>324</b>   | <b>\$60,293,890</b>  | <b>\$176,847</b> | <b>322</b>   | <b>\$56,944,878</b>  | <b>12.5%</b>  | <b>-5.0%</b> |
| <b>Washington Parish</b>  | 70426, 70427, 70438, 70450 | <b>\$140,622</b> | <b>46</b>    | <b>\$6,468,616</b>   | <b>\$121,332</b> | <b>52</b>    | <b>\$6,309,245</b>   | <b>\$122,018</b> | <b>59</b>    | <b>\$7,199,065</b>   | <b>-13.7%</b> | <b>0.6%</b>  |
| <b>Metro New Orleans Total</b>  |                            | <b>\$228,227</b> | <b>3,108</b> | <b>\$709,328,101</b> | <b>\$244,872</b> | <b>2,861</b> | <b>\$700,577,857</b> | <b>\$251,464</b> | <b>2,909</b> | <b>\$731,508,779</b> | <b>7.3%</b>   | <b>2.7%</b>  |

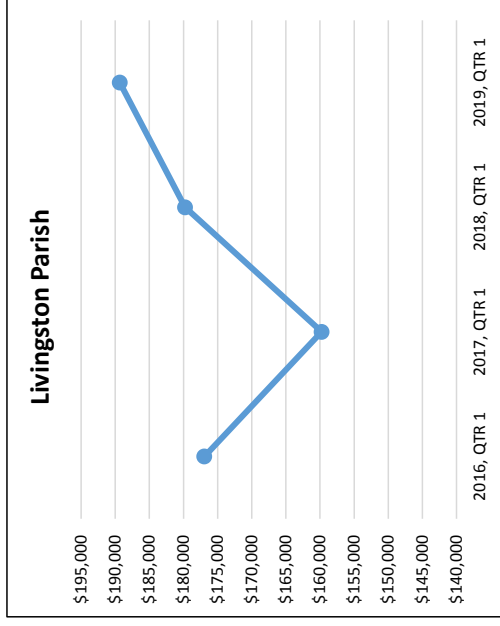
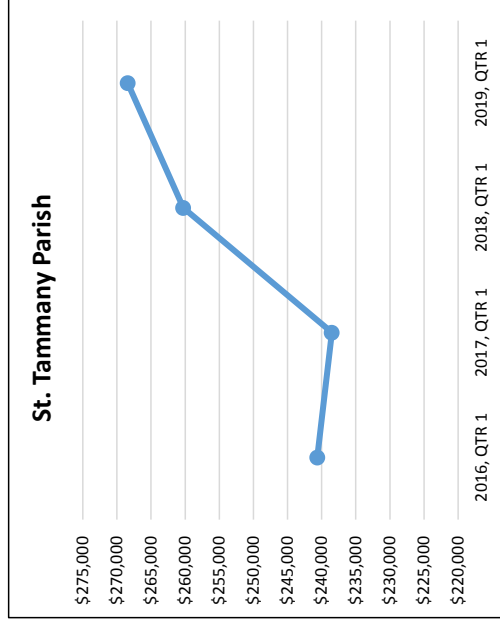
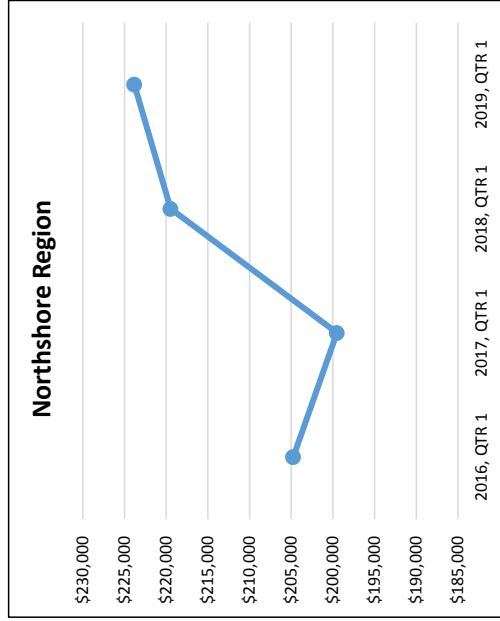
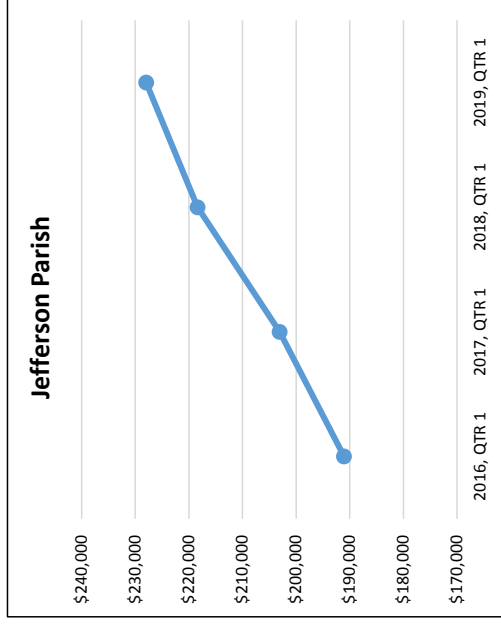
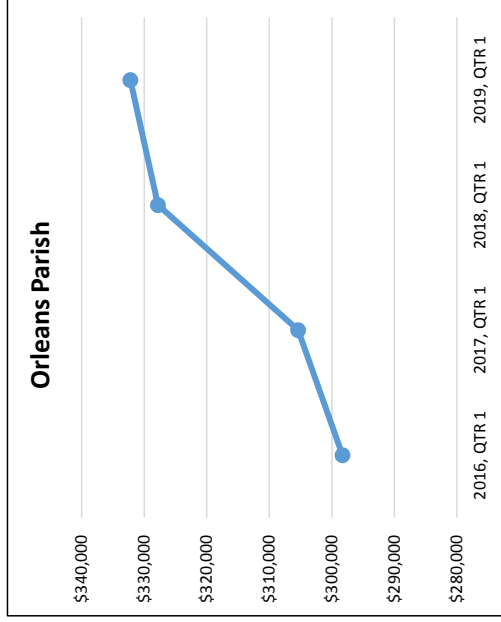
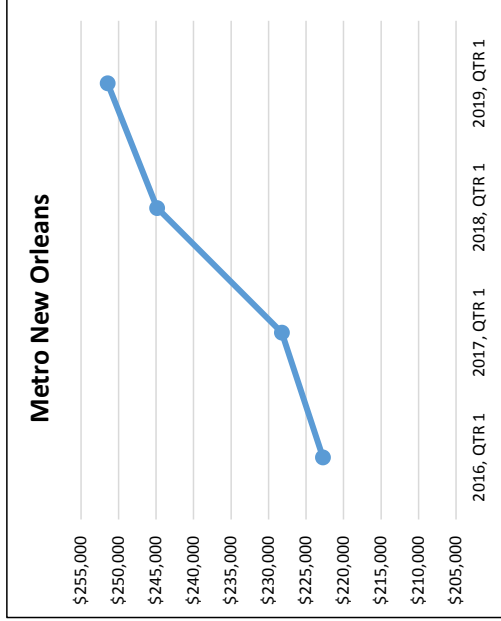
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|   |                     | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | 17-18         | 18-19        |
| <b>St. Tammany Parish</b>   |                     |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| <b>East St. Tammany</b>   |                     |                  |              |                      |                  |              |                      |                  |              |                      |               |              |
| Pearl River   | 70452               | \$221,554        | 35           | \$7,754,395          | \$182,124        | 32           | \$5,827,960          | \$203,929        | 32           | \$6,525,720          | -17.8%        | 12.0%        |
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| <b>East St. Tammany Total</b>   |                     | <b>\$200,924</b> | <b>334</b>   | <b>\$67,108,698</b>  | <b>\$183,049</b> | <b>305</b>   | <b>\$55,829,960</b>  | <b>\$210,135</b> | <b>294</b>   | <b>\$61,779,657</b>  | <b>-8.9%</b>  | <b>14.8%</b> |
| Lacombe (Central St. Tammany)   | 70445               | \$153,754        | 26           | \$3,997,605          | \$182,633        | 30           | \$5,479,000          | \$179,597        | 33           | \$5,926,700          | 18.8%         | -1.7%        |
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| Mandeville  | 70448, 70471        | \$307,865        | 142          | \$43,716,773         | \$344,046        | 146          | \$50,230,688         | \$329,764        | 144          | \$47,485,991         | 11.8%         | -4.2%        |
| <b>West St. Tammany Total</b>   |                     | <b>\$268,669</b> | <b>489</b>   | <b>\$131,379,346</b> | <b>\$314,766</b> | <b>475</b>   | <b>\$149,513,650</b> | <b>\$311,307</b> | <b>468</b>   | <b>\$145,691,500</b> | <b>17.2%</b>  | <b>-1.1%</b> |
| <b>St. Tammany Parish Total</b>   |                     | <b>\$238,499</b> | <b>849</b>   | <b>\$202,485,649</b> | <b>\$260,275</b> | <b>810</b>   | <b>\$210,822,610</b> | <b>\$268,425</b> | <b>795</b>   | <b>\$213,397,857</b> | <b>9.1%</b>   | <b>3.1%</b>  |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                     | <b>\$165,422</b> | <b>331</b>   | <b>\$54,754,774</b>  | <b>\$186,092</b> | <b>324</b>   | <b>\$60,293,890</b>  | <b>\$176,847</b> | <b>322</b>   | <b>\$56,944,878</b>  | <b>12.5%</b>  | <b>-5.0%</b> |
| <b>Washington Parish</b> (70426, 70427, 70438, 70450)   |                     | <b>\$140,622</b> | <b>46</b>    | <b>\$6,468,616</b>   | <b>\$121,332</b> | <b>52</b>    | <b>\$6,309,245</b>   | <b>\$122,018</b> | <b>59</b>    | <b>\$7,199,065</b>   | <b>-13.7%</b> | <b>0.6%</b>  |
| <b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)                      |                     | <b>\$159,757</b> | <b>478</b>   | <b>\$76,364,000</b>  | <b>\$179,762</b> | <b>429</b>   | <b>\$77,118,000</b>  | <b>\$189,333</b> | <b>413</b>   | <b>\$78,194,667</b>  | <b>12.5%</b>  | <b>5.3%</b>  |
| <b>St. Helena Parish</b> (70441, 70453)   |                     | <b>\$181,000</b> | <b>5</b>     | <b>\$905,000</b>     | <b>\$172,500</b> | <b>2</b>     | <b>\$345,000</b>     | <b>\$180,000</b> | <b>2</b>     | <b>\$360,000</b>     | <b>-4.7%</b>  | <b>4.3%</b>  |
| <b>Northshore Region Total</b>  |                     | <b>\$199,519</b> | <b>1,709</b> | <b>\$340,978,039</b> | <b>\$219,474</b> | <b>1,617</b> | <b>\$354,888,745</b> | <b>\$223,819</b> | <b>1,591</b> | <b>\$356,096,467</b> | <b>10.0%</b>  | <b>2.0%</b>  |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Letter & Blum, Inc./CJ Brown Research Division  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Single-Family Residential Sales Graphs**  
**1st Quarter (January, February & March) - 2016, 2017, 2018, 2019**



# SINGLE FAMILY RESIDENTIAL SALES

SECOND QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSHORE REGION

SEPTEMBER 16, 2019



THE UNIVERSITY of  
**NEW ORLEANS**

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales  
2nd Quarter (April, May & June) - 2017, 2018, 2019**

| Parish/City  | Zip Code                                 | 2017, Quarter 2  |               |                      | 2018, Quarter 2  |               |                      | 2019, Quarter 2  |               |                      | Average Price<br>Percent Change |               |
|--|--|------------------|---------------|----------------------|------------------|---------------|----------------------|------------------|---------------|----------------------|---------------------------------|---------------|
|  |  | Average<br>Price | Unit<br>Sales | Gross<br>Sales       | Average<br>Price | Unit<br>Sales | Gross<br>Sales       | Average<br>Price | Unit<br>Sales | Gross<br>Sales       | 17-18                           | 18-19         |
| <b>Jefferson Parish</b>  |  |                  |               |                      |                  |               |                      |                  |               |                      |                                 |               |
| Metairie   | 70001-70003, 70005-70006<br>70062, 70065 | \$313,631        | 428           | \$134,233,998        | \$309,376        | 392           | \$121,275,540        | \$310,442        | 413           | \$128,212,548        | -1.4%                           | 0.3%          |
| Kenner   | 70121                                    | \$198,577        | 123           | \$24,424,920         | \$216,402        | 157           | \$33,975,130         | \$321,132        | 130           | \$41,747,102         | 9.0%                            | 48.4%         |
| Jefferson  | 70123                                    | \$222,002        | 40            | \$8,880,084          | \$242,588        | 37            | \$8,975,750          | \$261,978        | 35            | \$9,169,225          | 9.3%                            | 8.0%          |
| Harahan/River Ridge  |  | \$314,229        | 93            | \$29,223,267         | \$301,639        | 68            | \$20,511,480         | \$314,658        | 72            | \$22,655,375         | -4.0%                           | 4.3%          |
| <b>East Jefferson Total</b>  |  | <b>\$287,664</b> | <b>684</b>    | <b>\$196,762,269</b> | <b>\$282,474</b> | <b>654</b>    | <b>\$184,737,900</b> | <b>\$310,437</b> | <b>650</b>    | <b>\$201,784,250</b> | <b>-1.8%</b>                    | <b>9.9%</b>   |
| Barataria  | 70036                                    | \$191,750        | 4             | \$767,000            | \$200,000        | 2             | \$400,000            | \$230,000        | 1             | \$230,000            | 4.3%                            | 15.0%         |
| Gretna/Terrytown   | 70053, 70056                             | \$161,130        | 121           | \$19,496,757         | \$184,155        | 113           | \$20,809,524         | \$184,280        | 116           | \$21,376,470         | 14.3%                           | 0.1%          |
| Harvey   | 70058                                    | \$154,819        | 93            | \$14,398,199         | \$163,042        | 105           | \$17,119,366         | \$170,137        | 86            | \$14,631,760         | 5.3%                            | 4.4%          |
| Lafitte  | 70067                                    | \$129,400        | 6             | \$776,400            | \$136,225        | 4             | \$544,900            | \$219,967        | 3             | \$659,900            | 5.3%                            | 61.5%         |
| Marrero  | 70072                                    | \$157,981        | 162           | \$25,592,919         | \$171,591        | 180           | \$30,886,296         | \$189,152        | 189           | \$35,749,763         | 8.6%                            | 10.2%         |
| Westwego/Avondale/Bridge City  | 70094                                    | \$113,357        | 65            | \$7,368,237          | \$122,117        | 60            | \$7,327,035          | \$140,039        | 54            | \$7,562,119          | 7.7%                            | 14.7%         |
| Grand Isle   | 70358                                    | \$0              | 0             | \$0                  | \$0              | 0             | \$0                  | \$0              | 0             | \$0                  | 0.0%                            | 0.0%          |
| <b>West Jefferson Total</b>  |  | <b>\$151,662</b> | <b>451</b>    | <b>\$68,399,512</b>  | <b>\$166,136</b> | <b>464</b>    | <b>\$77,087,121</b>  | <b>\$178,641</b> | <b>449</b>    | <b>\$80,210,012</b>  | <b>9.5%</b>                     | <b>7.5%</b>   |
| <b>Jefferson Parish Total</b>  |  | <b>\$233,623</b> | <b>1,135</b>  | <b>\$265,161,781</b> | <b>\$234,191</b> | <b>1,118</b>  | <b>\$261,825,021</b> | <b>\$256,592</b> | <b>1,099</b>  | <b>\$281,994,262</b> | <b>0.2%</b>                     | <b>9.6%</b>   |
| <b>Orleans Parish</b>  |  |                  |               |                      |                  |               |                      |                  |               |                      |                                 |               |
| <b>Westbank Orleans Total</b>  | 70114, 70131                             | <b>\$186,508</b> | <b>144</b>    | <b>\$26,857,149</b>  | <b>\$225,434</b> | <b>129</b>    | <b>\$29,080,993</b>  | <b>\$222,980</b> | <b>149</b>    | <b>\$33,223,996</b>  | <b>20.9%</b>                    | <b>-1.1%</b>  |
| New Orleans  | 70112                                    | \$0              | 0             | \$0                  | \$337,000        | 2             | \$674,000            | \$234,250        | 4             | \$937,000            | NA                              | -30.5%        |
| New Orleans  | 70113                                    | \$165,750        | 8             | \$1,326,000          | \$224,925        | 14            | \$3,148,954          | \$408,483        | 12            | \$4,901,800          | 35.7%                           | 81.6%         |
| New Orleans  | 70115                                    | \$547,093        | 101           | \$55,256,435         | \$625,806        | 105           | \$65,709,599         | \$635,334        | 114           | \$72,428,126         | 14.4%                           | 1.5%          |
| New Orleans  | 70116                                    | \$437,322        | 19            | \$8,309,111          | \$474,277        | 25            | \$11,856,934         | \$527,130        | 23            | \$12,124,000         | 8.5%                            | 11.1%         |
| New Orleans  | 70117                                    | \$229,895        | 69            | \$15,862,730         | \$277,062        | 67            | \$18,563,178         | \$269,572        | 91            | \$24,531,075         | 20.5%                           | -2.7%         |
| New Orleans  | 70118                                    | \$488,915        | 76            | \$37,157,550         | \$548,246        | 80            | \$43,859,695         | \$502,232        | 80            | \$40,178,550         | 12.1%                           | -8.4%         |
| New Orleans  | 70119                                    | \$287,658        | 76            | \$21,862,000         | \$382,080        | 73            | \$27,891,864         | \$351,888        | 57            | \$20,057,595         | 32.8%                           | -7.9%         |
| New Orleans  | 70122                                    | \$257,732        | 118           | \$30,412,427         | \$275,819        | 133           | \$36,683,867         | \$289,650        | 133           | \$38,523,400         | 7.0%                            | 5.0%          |
| New Orleans  | 70124                                    | \$488,053        | 102           | \$49,781,384         | \$524,084        | 109           | \$57,125,104         | \$522,321        | 113           | \$59,022,255         | 7.4%                            | -0.3%         |
| New Orleans  | 70125                                    | \$379,076        | 52            | \$19,711,968         | \$347,750        | 34            | \$11,823,500         | \$349,955        | 44            | \$15,398,000         | -8.3%                           | 0.6%          |
| New Orleans  | 70130                                    | \$677,286        | 28            | \$18,964,000         | \$775,847        | 27            | \$20,947,875         | \$664,118        | 17            | \$11,290,000         | 14.6%                           | -14.4%        |
| <b>Central Orleans Total</b>   |  | <b>\$398,526</b> | <b>649</b>    | <b>\$258,643,605</b> | <b>\$445,866</b> | <b>669</b>    | <b>\$298,284,570</b> | <b>\$435,163</b> | <b>688</b>    | <b>\$299,391,801</b> | <b>11.9%</b>                    | <b>-2.4%</b>  |
| <b>Eastern New Orleans Total</b>                                     | 70126 - 70129                            | <b>\$126,999</b> | <b>130</b>    | <b>\$16,509,846</b>  | <b>\$131,345</b> | <b>140</b>    | <b>\$18,388,305</b>  | <b>\$151,485</b> | <b>128</b>    | <b>\$19,390,076</b>  | <b>3.4%</b>                     | <b>15.3%</b>  |
| <b>Orleans Parish Total</b>  |  | <b>\$327,205</b> | <b>923</b>    | <b>\$302,010,600</b> | <b>\$368,608</b> | <b>938</b>    | <b>\$345,753,868</b> | <b>\$364,773</b> | <b>965</b>    | <b>\$352,005,873</b> | <b>12.7%</b>                    | <b>-1.0%</b>  |
| <b>Plaquemines Parish</b> (70037, 70040, 70041, 70083, 70091, 70093) |  | <b>\$307,774</b> | <b>23</b>     | <b>\$7,078,800</b>   | <b>\$290,187</b> | <b>38</b>     | <b>\$11,027,100</b>  | <b>\$192,714</b> | <b>79</b>     | <b>\$15,224,400</b>  | <b>-5.7%</b>                    | <b>-33.6%</b> |
| <b>St. Bernard Parish</b> (70032, 70043, 70075, 70085, 70092)        |  | <b>\$152,720</b> | <b>119</b>    | <b>\$18,173,629</b>  | <b>\$160,158</b> | <b>112</b>    | <b>\$17,937,706</b>  | <b>\$132,027</b> | <b>185</b>    | <b>\$24,424,933</b>  | <b>4.9%</b>                     | <b>-17.6%</b> |

New Orleans Metropolitan Area Single-Family Residential Sales  
2nd Quarter (April, May & June) - 2017, 2018, 2019

| Parish/City   | Zip Code                   | 2017, Quarter 2  |               |                        | 2018, Quarter 2  |               |                        | 2019, Quarter 2  |               |                        | Average Price<br>Percent Change |               |
|---|----------------------------|------------------|---------------|------------------------|------------------|---------------|------------------------|------------------|---------------|------------------------|---------------------------------|---------------|
|   |                            | Average<br>Price | Unit<br>Sales | Gross<br>Sales         | Average<br>Price | Unit<br>Sales | Gross<br>Sales         | Average<br>Price | Unit<br>Sales | Gross<br>Sales         | 17-18                           | 18-19         |
| <b>St. Charles Parish</b>   |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| Eastbank  | 70079, 70087               | \$191,325        | 21            | \$4,017,825            | \$176,508        | 31            | \$5,471,747            | \$269,404        | 28            | \$7,543,300            | -7.7%                           | 52.6%         |
| Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)  |                            | \$244,244        | 91            | \$22,226,200           | \$225,745        | 136           | \$30,701,301           | \$171,283        | 156           | \$26,720,102           | -7.6%                           | -24.1%        |
| <b>St. Charles Parish Total</b>   |                            | <b>\$213,210</b> | <b>93</b>     | <b>\$19,828,537</b>    | <b>\$216,517</b> | <b>108</b>    | <b>\$23,383,887</b>    | <b>\$186,214</b> | <b>184</b>    | <b>\$34,263,402</b>    | <b>1.6%</b>                     | <b>-14.0%</b> |
| <b>St. James Parish</b>   |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| Eastbank  | 70051, 70068, 70076, 70084 | \$139,375        | 8             | \$1,114,999            | \$207,742        | 13            | \$2,700,650            | \$104,383        | 9             | \$939,450              | 49.1%                           | -49.8%        |
| Westbank  | 70086, 70090               | \$137,115        | 5             | \$685,575              | \$113,750        | 4             | \$455,000              | \$132,000        | 3             | \$396,001              | -17.0%                          | 16.0%         |
| <b>St. James Parish Total</b>   |                            | <b>\$138,506</b> | <b>13</b>     | <b>\$1,800,574</b>     | <b>\$185,626</b> | <b>17</b>     | <b>\$3,155,650</b>     | <b>\$111,288</b> | <b>12</b>     | <b>\$1,335,451</b>     | <b>34.0%</b>                    | <b>-40.0%</b> |
| <b>St. John the Baptist Parish</b>  |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| Eastbank  | 70051, 70068, 70076, 70084 | \$156,090        | 128           | \$19,979,501           | \$153,927        | 128           | \$19,702,650           | \$134,534        | 129           | \$17,354,932           | -1.4%                           | -12.6%        |
| Westbank  | 70049                      | \$23,000         | 1             | \$23,000               | \$0              | 0             | \$0                    | \$45,000         | 1             | \$45,000               | NA                              | NA            |
| <b>St. John the Baptist Parish Total</b>  |                            | <b>\$155,058</b> | <b>129</b>    | <b>\$20,002,501</b>    | <b>\$153,927</b> | <b>128</b>    | <b>\$19,702,650</b>    | <b>\$133,846</b> | <b>130</b>    | <b>\$17,399,932</b>    | <b>-0.7%</b>                    | <b>-13.0%</b> |
| <b>St. Tammany Parish</b>   |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| <b>East St. Tammany</b>   |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| Pearl River   | 70452                      | \$205,212        | 45            | \$9,234,558            | \$175,352        | 39            | \$6,838,734            | \$197,844        | 53            | \$10,485,750           | -14.6%                          | 12.8%         |
| Slidell   | 70458, 70460, 70461        | \$199,046        | 353           | \$70,263,309           | \$211,580        | 379           | \$80,188,803           | \$138,702        | 623           | \$86,411,508           | 6.3%                            | -34.4%        |
| <b>East St. Tammany Total</b>   |                            | <b>\$200,924</b> | <b>334</b>    | <b>\$67,108,698</b>    | <b>\$183,049</b> | <b>305</b>    | <b>\$55,829,960</b>    | <b>\$143,339</b> | <b>676</b>    | <b>\$96,897,258</b>    | <b>-8.9%</b>                    | <b>-21.7%</b> |
| Lacombe (Central St. Tammany)   | 70445                      | \$179,117        | 30            | \$5,373,500            | \$192,252        | 37            | \$7,113,325            | \$135,003        | 65            | \$8,775,226            | 7.3%                            | -29.8%        |
| <b>West St. Tammany</b>   |                            |                  |               |                        |                  |               |                        |                  |               |                        |                                 |               |
| Abita Springs   | 70420                      | \$224,012        | 38            | \$8,512,439            | \$234,621        | 48            | \$11,261,800           | \$142,521        | 48            | \$6,841,000            | 4.7%                            | -39.3%        |
| Bush  | 70431                      | \$180,492        | 12            | \$2,165,900            | \$267,263        | 19            | \$5,078,000            | \$197,656        | 13            | \$2,569,530            | 48.1%                           | -26.0%        |
| Covington   | 70433, 70435               | \$278,899        | 316           | \$88,132,234           | \$288,352        | 335           | \$96,597,861           | \$227,460        | 502           | \$114,184,711          | 3.4%                            | -21.1%        |
| Folsom  | 70437                      | \$235,077        | 22            | \$5,171,700            | \$254,370        | 20            | \$5,087,400            | \$261,109        | 49            | \$12,794,347           | 8.2%                            | 2.6%          |
| Madisonville  | 70447                      | \$318,581        | 135           | \$43,008,405           | \$329,626        | 120           | \$39,555,106           | \$284,858        | 176           | \$50,134,980           | 3.5%                            | -13.6%        |
| Mandeville  | 70448, 70471               | \$330,879        | 242           | \$80,072,685           | \$325,801        | 229           | \$74,608,361           | \$208,366        | 422           | \$87,930,241           | -1.5%                           | -36.0%        |
| <b>West St. Tammany Total</b>   |                            | <b>\$296,815</b> | <b>765</b>    | <b>\$227,063,363</b>   | <b>\$301,152</b> | <b>771</b>    | <b>\$232,188,528</b>   | <b>\$226,822</b> | <b>1,210</b>  | <b>\$274,454,809</b>   | <b>1.5%</b>                     | <b>-24.7%</b> |
| <b>St. Tammany Parish Total</b>   |                            | <b>\$265,319</b> | <b>1,129</b>  | <b>\$299,545,561</b>   | <b>\$265,168</b> | <b>1,113</b>  | <b>\$295,131,813</b>   | <b>\$194,837</b> | <b>1,951</b>  | <b>\$380,127,293</b>   | <b>-0.1%</b>                    | <b>-26.5%</b> |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                            | <b>\$173,476</b> | <b>368</b>    | <b>\$63,839,274</b>    | <b>\$183,036</b> | <b>392</b>    | <b>\$71,749,946</b>    | <b>\$134,368</b> | <b>642</b>    | <b>\$86,264,460</b>    | <b>5.5%</b>                     | <b>-26.6%</b> |
| <b>Washington Parish</b>  | 70426, 70427, 70438, 70450 | <b>\$109,373</b> | <b>63</b>     | <b>\$6,890,498</b>     | <b>\$146,613</b> | <b>51</b>     | <b>\$7,477,251</b>     | <b>\$122,357</b> | <b>65</b>     | <b>\$7,953,226</b>     | <b>34.0%</b>                    | <b>-16.5%</b> |
| <b>Metro New Orleans Total</b>  |                            | <b>\$251,397</b> | <b>3,995</b>  | <b>\$1,004,331,755</b> | <b>\$263,299</b> | <b>4,015</b>  | <b>\$1,057,144,892</b> | <b>\$226,091</b> | <b>5,312</b>  | <b>\$1,200,993,232</b> | <b>4.7%</b>                     | <b>-14.1%</b> |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

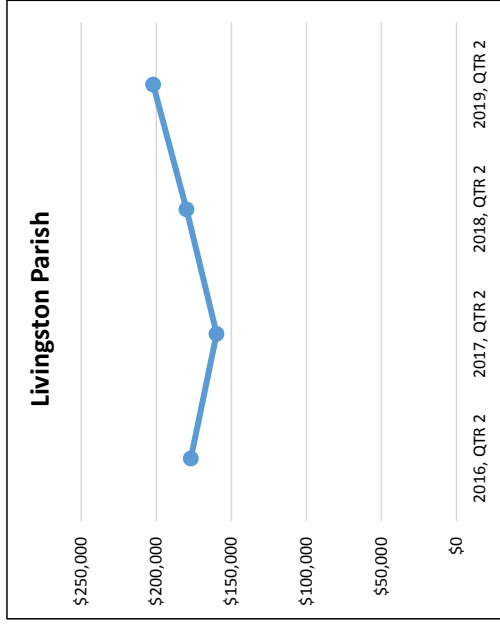
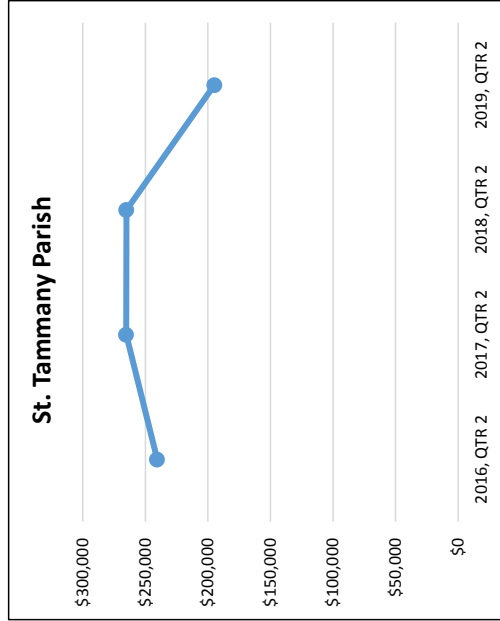
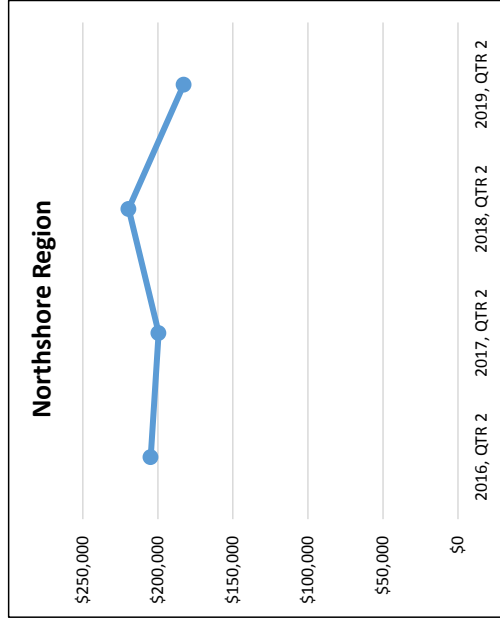
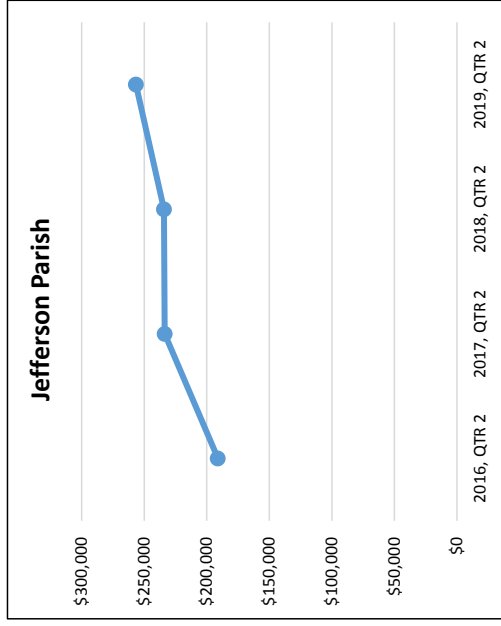
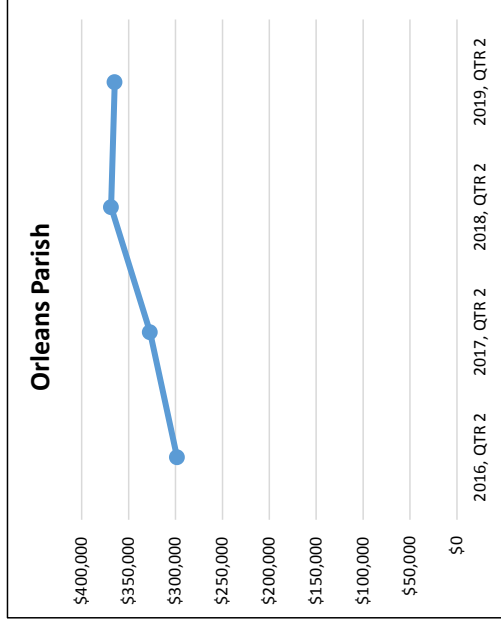
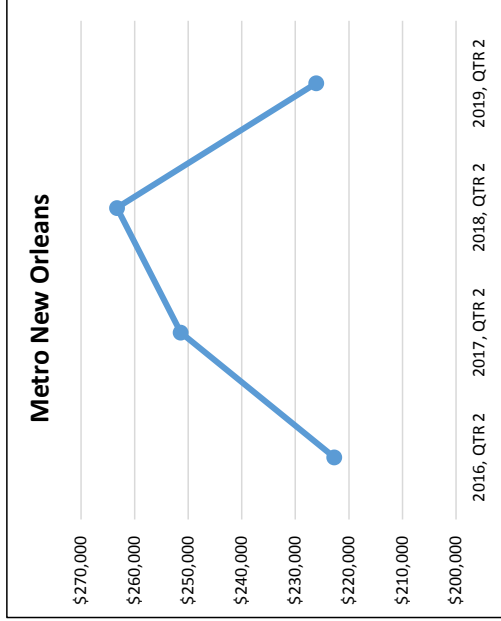


**Northshore Region Single-Family Residential Sales  
2nd Quarter (April, May and June) - 2017, 2018, 2019**

| Parish/City   | Zip Code                   | 2017, Quarter 2  |              |                      | 2018, Quarter 2  |              |                      | 2019, Quarter 2  |              |                      | Average Price Percent Change |               |
|---|----------------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------------------|---------------|
|   |                            | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | 17-18                        | 18-19         |
| <b>St. Tammany Parish</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |                              |               |
| <b>East St. Tammany</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |                              |               |
| Pearl River   | 70452                      | \$205,212        | 45           | \$9,234,558          | \$175,352        | 39           | \$6,838,734          | \$197,844        | 53           | \$10,485,750         | -14.6%                       | 12.8%         |
| Slidell   | 70458, 70460, 70461        | \$199,046        | 353          | \$70,263,309         | \$211,580        | 379          | \$80,188,803         | \$138,702        | 623          | \$86,411,508         | 6.3%                         | -34.4%        |
| <b>East St. Tammany Total</b>   |                            | <b>\$199,743</b> | <b>398</b>   | <b>\$79,497,867</b>  | <b>\$208,200</b> | <b>418</b>   | <b>\$87,027,537</b>  | <b>\$143,339</b> | <b>676</b>   | <b>\$96,897,258</b>  | <b>4.2%</b>                  | <b>-31.2%</b> |
| Lacombe (Central St. Tammany)   | 70445                      | \$179,117        | 30           | \$5,373,500          | \$192,252        | 37           | \$7,113,325          | \$135,003        | 65           | \$8,775,226          | 7.3%                         | -29.8%        |
| <b>West St. Tammany</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |                              |               |
| Abita Springs   | 70420                      | \$224,012        | 38           | \$8,512,439          | \$234,621        | 48           | \$11,261,800         | \$142,521        | 48           | \$6,841,000          | 4.7%                         | -39.3%        |
| Bush  | 70431                      | \$180,492        | 12           | \$2,165,900          | \$267,263        | 19           | \$5,078,000          | \$197,656        | 13           | \$2,569,530          | 48.1%                        | -26.0%        |
| Covington   | 70433, 70435               | \$278,899        | 316          | \$88,132,234         | \$288,352        | 335          | \$96,597,861         | \$227,460        | 502          | \$114,184,711        | 3.4%                         | -21.1%        |
| Folsom  | 70437                      | \$235,077        | 22           | \$5,171,700          | \$254,370        | 20           | \$5,087,400          | \$261,109        | 49           | \$12,794,347         | 8.2%                         | 2.6%          |
| Madisonville  | 70447                      | \$318,581        | 135          | \$43,008,405         | \$329,626        | 120          | \$39,555,106         | \$284,858        | 176          | \$50,134,980         | 3.5%                         | -13.6%        |
| Mandeville  | 70448, 70471               | \$330,879        | 242          | \$80,072,685         | \$325,801        | 229          | \$74,608,361         | \$208,366        | 422          | \$87,930,241         | -1.5%                        | -36.0%        |
| <b>West St. Tammany Total</b>   |                            | <b>\$296,815</b> | <b>765</b>   | <b>\$227,063,363</b> | <b>\$301,152</b> | <b>771</b>   | <b>\$232,188,528</b> | <b>\$226,822</b> | <b>1,210</b> | <b>\$274,454,809</b> | <b>1.5%</b>                  | <b>-24.7%</b> |
| <b>St. Tammany Parish Total</b>   |                            | <b>\$261,471</b> | <b>1,193</b> | <b>\$311,934,730</b> | <b>\$266,174</b> | <b>1,226</b> | <b>\$326,329,390</b> | <b>\$194,837</b> | <b>1,951</b> | <b>\$380,127,293</b> | <b>1.8%</b>                  | <b>-26.8%</b> |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                            | <b>\$173,476</b> | <b>368</b>   | <b>\$63,839,274</b>  | <b>\$183,036</b> | <b>392</b>   | <b>\$71,749,946</b>  | <b>\$134,368</b> | <b>642</b>   | <b>\$86,264,460</b>  | <b>5.5%</b>                  | <b>-26.6%</b> |
| <b>Washington Parish</b>  | 70426, 70427, 70438, 70450 | <b>\$109,373</b> | <b>63</b>    | <b>\$6,890,498</b>   | <b>\$146,613</b> | <b>51</b>    | <b>\$7,477,251</b>   | <b>\$122,357</b> | <b>65</b>    | <b>\$7,953,226</b>   | <b>34.0%</b>                 | <b>-16.5%</b> |
| <b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)                      |                            | <b>\$179,290</b> | <b>568</b>   | <b>\$101,837,000</b> | <b>\$177,534</b> | <b>541</b>   | <b>\$96,046,000</b>  | <b>\$202,000</b> | <b>577</b>   | <b>\$116,554,000</b> | <b>-1.0%</b>                 | <b>13.8%</b>  |
| <b>St. Helena Parish</b>  | 70441, 70453               | <b>\$197,000</b> | <b>3</b>     | <b>\$591,000</b>     | <b>\$93,000</b>  | <b>4</b>     | <b>\$372,000</b>     | <b>\$253,667</b> | <b>4</b>     | <b>\$1,014,667</b>   | <b>-52.8%</b>                | <b>172.8%</b> |
| <b>Northshore Region Total</b>  |                            | <b>\$220,999</b> | <b>2,195</b> | <b>\$485,092,502</b> | <b>\$226,727</b> | <b>2,214</b> | <b>\$501,974,587</b> | <b>\$182,746</b> | <b>3,239</b> | <b>\$591,913,646</b> | <b>2.6%</b>                  | <b>-19.4%</b> |

Source: New Orleans Metropolitan Association of Realtors/Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Single-Family Residential Sales Graphs**  
**2nd Quarter (April, May & June) - 2016, 2017, 2018, 2019**



# SINGLE FAMILY RESIDENTIAL SALES

THIRD QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSORE REGION

OCTOBER 9, 2019



THE UNIVERSITY of  
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales  
3rd Quarter (July, August & September) - 2016, 2017, 2018**

| Parish/City                     | Zip Code   | 2017, Quarter 3  |              |                      | 2018, Quarter 3  |              |                      | 2019, Quarter 3  |              |                      |
|---------------------------------|--|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|
|                                 |  | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          |
| <b>Jefferson Parish</b>         |  |                  |              |                      |                  |              |                      |                  |              |                      |
| Metairie                        | 70001-70003, 70005-70006                                   | \$343,670        | 336          | \$115,473,166        | \$309,435        | 360          | \$111,396,701        | \$364,360        | 367          | \$133,720,297        |
| Kenner                          | 70062, 70065   | \$202,710        | 150          | \$30,406,443         | \$273,441        | 150          | \$41,016,085         | \$259,471        | 132          | \$34,250,181         |
| Jefferson                       | 70121  | \$194,638        | 38           | \$7,396,255          | \$224,177        | 37           | \$8,294,542          | \$260,067        | 29           | \$7,541,949          |
| Harahan/River Ridge             | 70123  | \$322,836        | 63           | \$20,338,650         | \$266,269        | 67           | \$17,840,030         | \$318,872        | 75           | \$23,915,420         |
| <b>East Jefferson Total</b>     |  | <b>\$295,766</b> | <b>587</b>   | <b>\$173,614,514</b> | <b>\$290,794</b> | <b>614</b>   | <b>\$178,547,358</b> | <b>\$330,726</b> | <b>603</b>   | <b>\$199,427,847</b> |
| Barataria                       | 70036  | \$153,550        | 2            | \$307,100            | \$242,500        | 2            | \$485,000            | \$169,333        | 3            | \$508,000            |
| Gretna/Terrytown                | 70053, 70056   | \$172,193        | 124          | \$21,351,875         | \$173,522        | 128          | \$22,210,837         | \$192,550        | 118          | \$22,720,930         |
| Harvey                          | 70058  | \$146,686        | 107          | \$15,695,351         | \$146,219        | 95           | \$13,890,825         | \$196,468        | 88           | \$17,289,200         |
| Lafitte                         | 70067  | \$105,656        | 8            | \$845,250            | \$0              | 0            | \$0                  | \$206,850        | 4            | \$827,400            |
| Marrero                         | 70072  | \$158,332        | 153          | \$24,224,827         | \$174,286        | 167          | \$29,105,841         | \$177,518        | 166          | \$29,467,924         |
| Westwego/Avondale/Bridge City   | 70094  | \$107,411        | 48           | \$5,155,712          | \$129,230        | 63           | \$8,141,504          | \$129,558        | 57           | \$7,384,795          |
| Grand Isle                      | 70358  | \$0              | 0            | \$0                  | \$220,000        | 2            | \$440,000            | \$250,000        | 1            | \$250,000            |
| <b>West Jefferson</b>           |  | <b>\$152,896</b> | <b>442</b>   | <b>\$67,580,115</b>  | <b>\$162,525</b> | <b>457</b>   | <b>\$74,274,007</b>  | <b>\$179,515</b> | <b>437</b>   | <b>\$78,448,249</b>  |
| <b>Jefferson Parish Total</b>   |  | <b>\$234,397</b> | <b>1,029</b> | <b>\$241,194,629</b> | <b>\$236,061</b> | <b>1,071</b> | <b>\$252,821,365</b> | <b>\$267,189</b> | <b>1,040</b> | <b>\$277,876,096</b> |
| <b>Orleans Parish</b>           |  |                  |              |                      |                  |              |                      |                  |              |                      |
| <b>Westbank Orleans</b>         | 70114, 70131   |                  |              |                      |                  |              |                      |                  |              |                      |
| New Orleans                     | 70112  | \$340,000        | 1            | \$340,000            | \$532,500        | 2            | \$1,065,000          | \$306,333        | 3            | \$919,000            |
| New Orleans                     | 70113  | \$231,414        | 7            | \$1,619,900          | \$190,429        | 7            | \$1,333,000          | \$221,571        | 7            | \$1,551,000          |
| New Orleans                     | 70115  | \$573,472        | 85           | \$48,745,124         | \$571,479        | 92           | \$52,576,036         | \$631,290        | 86           | \$54,290,935         |
| New Orleans                     | 70116  | \$697,569        | 16           | \$11,161,100         | \$559,236        | 25           | \$13,980,900         | \$393,567        | 21           | \$8,264,900          |
| New Orleans                     | 70117  | \$206,371        | 59           | \$12,175,902         | \$247,271        | 63           | \$15,578,050         | \$244,320        | 67           | \$16,369,415         |
| New Orleans                     | 70118  | \$533,721        | 58           | \$30,955,792         | \$564,947        | 69           | \$38,981,347         | \$547,449        | 77           | \$42,153,591         |
| New Orleans                     | 70119  | \$318,557        | 65           | \$20,706,201         | \$337,983        | 56           | \$18,927,064         | \$361,507        | 61           | \$22,051,950         |
| New Orleans                     | 70122  | \$265,151        | 107          | \$28,371,165         | \$268,558        | 118          | \$31,689,899         | \$271,936        | 111          | \$30,184,850         |
| New Orleans                     | 70124  | \$480,872        | 95           | \$45,682,880         | \$505,484        | 90           | \$45,493,550         | \$501,099        | 91           | \$45,600,025         |
| New Orleans                     | 70125  | \$394,745        | 39           | \$15,395,040         | \$369,681        | 32           | \$11,829,800         | \$338,873        | 26           | \$8,810,700          |
| New Orleans                     | 70130  | \$634,593        | 14           | \$8,884,300          | \$817,800        | 15           | \$12,267,000         | \$750,273        | 22           | \$16,506,000         |
| <b>Central Orleans</b>          |  | <b>\$410,325</b> | <b>546</b>   | <b>\$224,037,404</b> | <b>\$428,333</b> | <b>569</b>   | <b>\$243,721,646</b> | <b>\$431,298</b> | <b>572</b>   | <b>\$246,702,366</b> |
| <b>Eastern New Orleans</b>      | 70126 - 70129  |                  |              |                      |                  |              |                      |                  |              |                      |
| New Orleans                     | 70126 - 70129  | \$130,670        | 116          | \$15,157,707         | \$139,525        | 124          | \$17,301,074         | \$161,901        | 119          | \$19,266,173         |
| <b>Orleans Parish Total</b>     |  | <b>\$332,781</b> | <b>798</b>   | <b>\$265,558,905</b> | <b>\$347,906</b> | <b>821</b>   | <b>\$285,630,853</b> | <b>\$357,443</b> | <b>813</b>   | <b>\$290,601,442</b> |
| <b>Plaquemines Parish</b>       | 70037, 70040, 70041, 70083, 70091, 70093)                  |                  |              |                      |                  |              |                      |                  |              |                      |
| <b>St. Bernard Parish</b>       | 70032, 70043, 70075, 70085, 70092)                         |                  |              |                      |                  |              |                      |                  |              |                      |
| St. Charles Parish              | 70079, 70087   | \$172,609        | 18           | \$3,106,960          | \$151,879        | 19           | \$2,885,700          | \$195,691        | 28           | \$5,479,350          |
| Eastbank                        | Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080) | \$239,168        | 109          | \$26,069,363         | \$229,292        | 120          | \$27,515,004         | \$264,602        | 103          | \$27,254,021         |
| <b>St. Charles Parish Total</b> |  | <b>\$229,735</b> | <b>127</b>   | <b>\$29,176,323</b>  | <b>\$218,710</b> | <b>139</b>   | <b>\$30,400,704</b>  | <b>\$249,873</b> | <b>131</b>   | <b>\$32,733,371</b>  |

New Orleans Metropolitan Area Single-Family Residential Sales  
3rd Quarter (July, August & September) - 2016, 2017, 2018

| Parish/City   | Zip Code                   | 2017, Quarter 3  |              |                      | 2018, Quarter 3  |              |                        | 2019, Quarter 3  |              |                        |
|---|----------------------------|------------------|--------------|----------------------|------------------|--------------|------------------------|------------------|--------------|------------------------|
|   |                            | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales            | Average Price    | Unit Sales   | Gross Sales            |
| <b>St. James Parish</b>   |                            |                  |              |                      |                  |              |                        |                  |              |                        |
| Eastbank  | 70052, 70071, 70723, 70763 | \$156,073        | 11           | \$1,716,800          | \$164,724        | 11           | \$1,811,962            | \$185,408        | 13           | \$2,410,300            |
| Westbank  | 70086, 70090               | \$164,333        | 3            | \$493,000            | \$157,000        | 1            | \$157,000              | \$215,550        | 2            | \$431,100              |
| <b>St. James Parish Total</b>   |                            | <b>\$157,843</b> | <b>14</b>    | <b>\$2,209,800</b>   | <b>\$164,080</b> | <b>12</b>    | <b>\$1,968,962</b>     | <b>\$189,427</b> | <b>15</b>    | <b>\$2,841,400</b>     |
| <b>St. John the Baptist Parish</b>  |                            |                  |              |                      |                  |              |                        |                  |              |                        |
| Eastbank  | 70051, 70068, 70076, 70084 | \$167,091        | 103          | \$17,210,376         | \$166,534        | 108          | \$17,985,646           | \$177,456        | 98           | \$17,390,715           |
| Westbank  | 70049                      | \$41,000         | 1            | \$41,000             |                  |              |                        | \$30,000         | 1            | \$30,000               |
| <b>St. John the Baptist Parish Total</b>  |                            | <b>\$165,879</b> | <b>104</b>   | <b>\$17,251,376</b>  | <b>\$166,534</b> | <b>108</b>   | <b>\$17,985,646</b>    | <b>\$175,967</b> | <b>99</b>    | <b>\$17,420,715</b>    |
| <b>St. Tammany Parish</b>   |                            |                  |              |                      |                  |              |                        |                  |              |                        |
| <b>East St. Tammany</b>   |                            |                  |              |                      |                  |              |                        |                  |              |                        |
| Pearl River   | 70452                      | \$202,118        | 43           | \$8,691,060          | \$201,028        | 39           | \$7,840,100            | \$210,412        | 23           | \$4,839,480            |
| Slidell   | 70458, 70460, 70461        | \$201,659        | 364          | \$73,403,961         | \$217,529        | 413          | \$89,839,589           | \$217,024        | 421          | \$91,367,194           |
| <b>East St. Tammany Total</b>   |                            | <b>\$201,708</b> | <b>407</b>   | <b>\$82,095,021</b>  | <b>\$216,106</b> | <b>452</b>   | <b>\$97,679,689</b>    | <b>\$216,682</b> | <b>444</b>   | <b>\$96,206,674</b>    |
| Lacombe (Central St. Tammany)   | 70445                      | \$198,002        | 32           | \$6,336,068          | \$188,473        | 40           | \$7,538,901            | \$169,005        | 41           | \$6,929,200            |
| <b>West St. Tammany</b>   |                            |                  |              |                      |                  |              |                        |                  |              |                        |
| Abita Springs   | 70420                      | \$256,373        | 24           | \$6,152,950          | \$231,524        | 41           | \$9,492,500            | \$278,994        | 31           | \$8,648,800            |
| Bush  | 70431                      | \$210,167        | 15           | \$3,152,500          | \$220,569        | 13           | \$2,867,400            | \$205,346        | 13           | \$2,669,500            |
| Covington   | 70433, 70435               | \$281,552        | 274          | \$77,145,163         | \$270,641        | 314          | \$84,981,164           | \$297,410        | 314          | \$93,386,647           |
| Folsom  | 70437                      | \$346,520        | 20           | \$6,930,401          | \$312,570        | 24           | \$7,501,670            | \$301,642        | 24           | \$7,239,400            |
| Madisonville  | 70447                      | \$303,070        | 96           | \$29,094,759         | \$327,365        | 113          | \$36,992,225           | \$327,806        | 119          | \$39,008,971           |
| Mandeville  | 70448, 70471               | \$331,957        | 217          | \$72,034,613         | \$345,775        | 226          | \$78,145,200           | \$319,729        | 203          | \$64,905,031           |
| <b>West St. Tammany Total</b>   |                            | <b>\$301,100</b> | <b>646</b>   | <b>\$194,510,386</b> | <b>\$300,930</b> | <b>731</b>   | <b>\$219,980,159</b>   | <b>\$306,617</b> | <b>704</b>   | <b>\$215,858,349</b>   |
| <b>St. Tammany Parish Total</b>   |                            | <b>\$260,776</b> | <b>1,085</b> | <b>\$282,941,475</b> | <b>\$265,902</b> | <b>1,223</b> | <b>\$325,198,749</b>   | <b>\$268,288</b> | <b>1,189</b> | <b>\$318,994,223</b>   |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                            |                  |              |                      |                  |              |                        |                  |              |                        |
|   |                            | <b>\$173,295</b> | <b>197</b>   | <b>\$34,139,156</b>  | <b>\$179,841</b> | <b>407</b>   | <b>\$73,195,194</b>    | <b>\$183,320</b> | <b>447</b>   | <b>\$81,943,908</b>    |
| <b>Washington Parish</b>  | 70426, 70427, 70438, 70450 | <b>\$135,911</b> | <b>58</b>    | <b>\$7,882,843</b>   | <b>\$109,584</b> | <b>62</b>    | <b>\$6,794,185</b>     | <b>\$115,110</b> | <b>67</b>    | <b>\$7,712,400</b>     |
| <b>Metro New Orleans Total</b>  |                            | <b>\$255,231</b> | <b>3,557</b> | <b>\$907,857,220</b> | <b>\$256,985</b> | <b>4,008</b> | <b>\$1,029,995,048</b> | <b>\$269,168</b> | <b>3,960</b> | <b>\$1,065,906,110</b> |

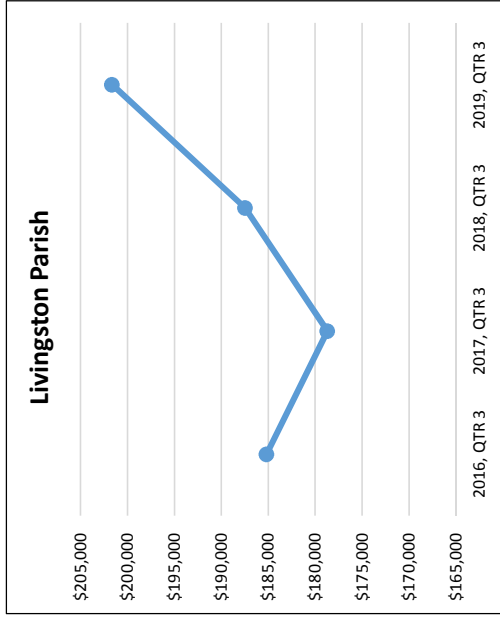
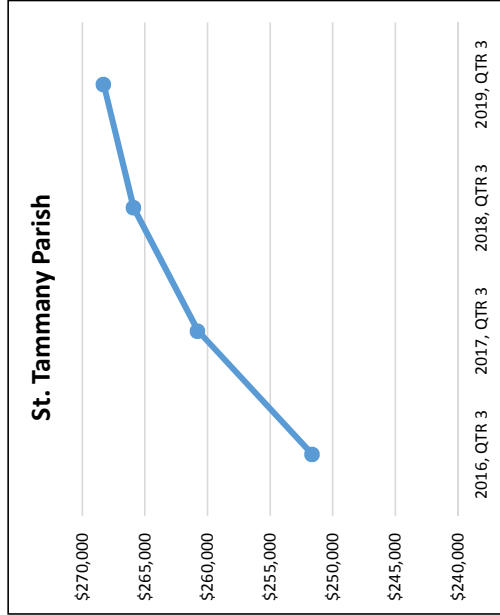
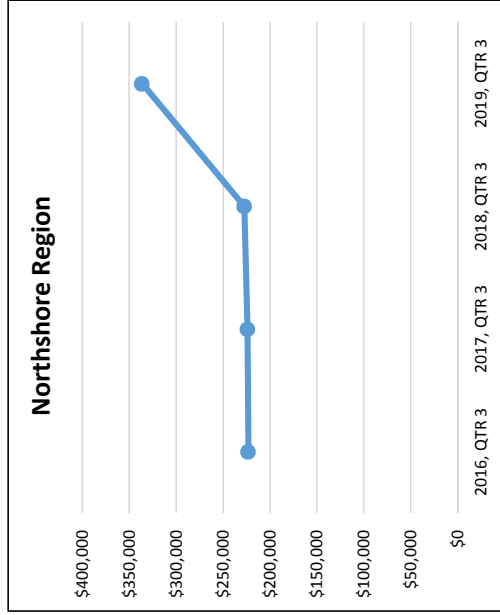
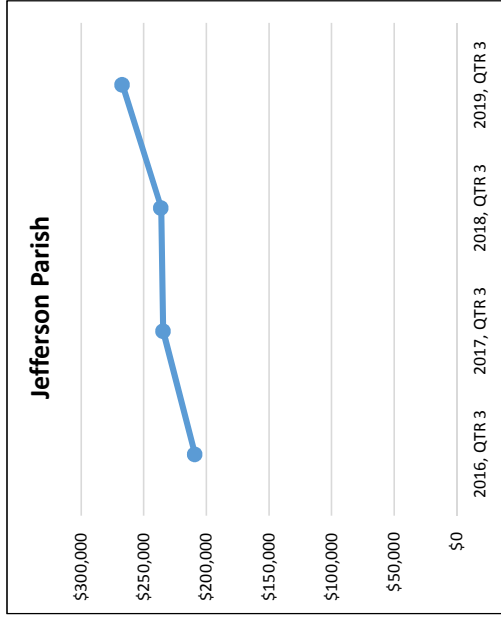
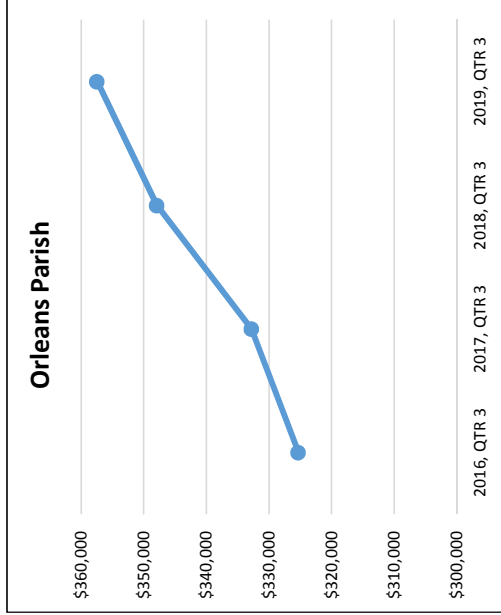
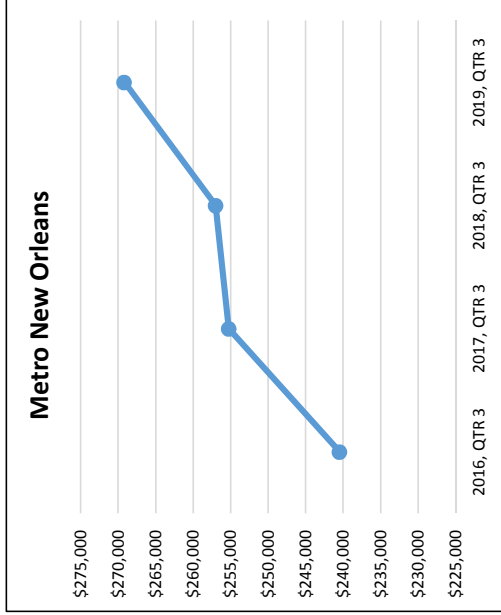
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales  
3rd Quarter (July, August & September) - 2017, 2018, 2019**

| Parish/City   | Zip Code            | 2017, Quarter 3  |              |                      | 2018, Quarter 3  |              |                      | 2019, Quarter 3  |              |                      |
|---|---------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|
|   |                     | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          |
| <b>St. Tammany Parish</b>   |                     |                  |              |                      |                  |              |                      |                  |              |                      |
| <b>East St. Tammany</b>   |                     |                  |              |                      |                  |              |                      |                  |              |                      |
| Pearl River   | 70452               | \$202,118        | 43           | \$8,691,060          | \$201,028        | 39           | \$7,840,100          | \$210,412        | 23           | \$4,839,480          |
| Slidell   | 70458, 70460, 70461 | \$201,659        | 364          | \$73,403,961         | \$217,529        | 413          | \$89,839,589         | \$217,024        | 421          | \$91,367,194         |
| <b>East St. Tammany Total</b>   |                     | <b>\$201,708</b> | <b>407</b>   | <b>\$82,095,021</b>  | <b>\$216,106</b> | <b>452</b>   | <b>\$97,679,689</b>  | <b>\$216,682</b> | <b>444</b>   | <b>\$96,206,674</b>  |
| Lacombe (Central St. Tammany)   | 70445               | \$198,002        | 32           | \$6,336,068          | \$188,473        | 40           | \$7,538,901          | \$169,005        | 41           | \$6,929,200          |
| <b>West St. Tammany</b>   |                     |                  |              |                      |                  |              |                      |                  |              |                      |
| Abita Springs   | 70420               | \$256,373        | 24           | \$6,152,950          | \$231,524        | 41           | \$9,492,500          | \$278,994        | 31           | \$8,648,800          |
| Bush  | 70431               | \$210,167        | 15           | \$3,152,500          | \$220,569        | 13           | \$2,867,400          | \$205,346        | 13           | \$2,669,500          |
| Covington   | 70433, 70435        | \$281,552        | 274          | \$77,145,163         | \$270,641        | 314          | \$84,981,164         | \$297,410        | 314          | \$93,386,647         |
| Folsom  | 70437               | \$346,520        | 20           | \$6,930,401          | \$312,570        | 24           | \$7,501,670          | \$301,642        | 24           | \$7,239,400          |
| Madisonville  | 70447               | \$303,070        | 96           | \$29,094,759         | \$327,365        | 113          | \$36,992,225         | \$327,806        | 119          | \$39,008,971         |
| Mandeville  | 70448, 70471        | \$331,957        | 217          | \$72,034,613         | \$345,775        | 226          | \$78,145,200         | \$319,729        | 203          | \$64,905,031         |
| <b>West St. Tammany Total</b>   |                     | <b>\$301,100</b> | <b>646</b>   | <b>\$194,510,386</b> | <b>\$300,930</b> | <b>731</b>   | <b>\$219,980,159</b> | <b>\$306,617</b> | <b>704</b>   | <b>\$215,858,349</b> |
| <b>St. Tammany Parish Total</b>   |                     | <b>\$260,776</b> | <b>1,085</b> | <b>\$282,941,475</b> | <b>\$265,902</b> | <b>1,223</b> | <b>\$325,198,749</b> | <b>\$268,288</b> | <b>1,189</b> | <b>\$318,994,223</b> |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                     | <b>\$173,295</b> | <b>197</b>   | <b>\$34,139,156</b>  | <b>\$179,841</b> | <b>407</b>   | <b>\$73,195,194</b>  | <b>\$183,320</b> | <b>447</b>   | <b>\$81,943,908</b>  |
| <b>Washington Parish</b> (70426, 70427, 70438, 70450)   |                     | <b>\$135,911</b> | <b>58</b>    | <b>\$7,882,843</b>   | <b>\$109,584</b> | <b>62</b>    | <b>\$6,794,185</b>   | <b>\$115,110</b> | <b>67</b>    | <b>\$7,712,400</b>   |
| <b>Livingston Parish</b> (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)                      |                     | <b>\$178,696</b> | <b>543</b>   | <b>\$97,032,000</b>  | <b>\$187,469</b> | <b>525</b>   | <b>\$98,421,000</b>  | <b>\$605,000</b> | <b>609</b>   | <b>\$368,445,000</b> |
| <b>St. Helena Parish</b> (70441, 70453)   |                     | <b>\$67,667</b>  | <b>3</b>     | <b>\$203,000</b>     | <b>\$277,000</b> | <b>3</b>     | <b>\$831,000</b>     | <b>\$392,000</b> | <b>3</b>     | <b>\$1,176,000</b>   |
| <b>Northshore Region Total</b>  |                     | <b>\$223,859</b> | <b>1,886</b> | <b>\$422,198,474</b> | <b>\$227,225</b> | <b>2,220</b> | <b>\$504,440,128</b> | <b>\$336,186</b> | <b>2,315</b> | <b>\$778,271,531</b> |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Lattier & Blum, Inc./CJ Brown Research Division  
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

**Single-Family Residential Sales Graphs**  
**3rd Quarter (July, August & September) - 2016, 2017, 2018, 2019**



# SINGLE FAMILY RESIDENTIAL SALES

FOURTH QUARTER: 2017, 2018 AND 2019

NEW ORLEANS METROPOLITAN AREA  
& NORTHSHORE REGION



THE UNIVERSITY of  
NEW ORLEANS

INSTITUTE FOR ECONOMIC DEVELOPMENT  
& REAL ESTATE RESEARCH

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>



**New Orleans Metropolitan Area Single-Family Residential Sales  
4th Quarter (October, November & December) - 2017, 2018, 2019**

| Parish/City                     | Zip Code   | 2017, Quarter 4  |            |                      | 2018, Quarter 4  |            |                      | 2019, Quarter 4  |            |                      |
|---------------------------------|--|------------------|------------|----------------------|------------------|------------|----------------------|------------------|------------|----------------------|
|                                 |  | Average Price    | Unit Sales | Gross Sales          | Average Price    | Unit Sales | Gross Sales          | Average Price    | Unit Sales | Gross Sales          |
| <b>Jefferson Parish</b>         |  |                  |            |                      |                  |            |                      |                  |            |                      |
| Metairie                        | 70001-70003, 70005-70006                         | \$298,943        | 296        | \$88,486,982         | \$308,000        | 306        | \$94,248,021         | \$342,155        | 324        | \$110,858,269        |
| Kenner                          | 70062, 70065                                     | \$225,681        | 112        | \$25,276,227         | \$221,263        | 117        | \$25,887,806         | \$218,795        | 109        | \$23,848,608         |
| Jefferson                       | 70121  | \$190,271        | 24         | \$4,566,500          | \$253,083        | 38         | \$9,617,148          | \$218,394        | 31         | \$6,770,200          |
| Harahan/River Ridge             | 70123  | \$292,644        | 59         | \$17,266,011         | \$295,192        | 53         | \$15,645,200         | \$287,628        | 69         | \$19,846,335         |
| <b>East Jefferson Total</b>     |  | <b>\$276,162</b> | <b>491</b> | <b>\$135,595,720</b> | <b>\$282,876</b> | <b>514</b> | <b>\$145,398,175</b> | <b>\$302,671</b> | <b>533</b> | <b>\$161,323,412</b> |
| Barataria                       | 70036  | \$258,667        | 3          | \$776,000            | \$49,900         | 1          | \$49,900             | \$0              | 0          | \$0                  |
| Gretna/Terrytown                | 70053, 70056                                     | \$186,564        | 98         | \$18,283,265         | \$190,062        | 112        | \$21,286,953         | \$208,892        | 74         | \$15,457,997         |
| Harvey                          | 70058  | \$158,279        | 78         | \$12,345,757         | \$165,881        | 76         | \$12,606,950         | \$187,647        | 75         | \$14,073,499         |
| Lafitte                         | 70067  | \$209,800        | 5          | \$1,049,000          | \$236,250        | 4          | \$944,999            | \$222,433        | 3          | \$667,300            |
| Marrero                         | 70072  | \$161,135        | 148        | \$23,848,036         | \$178,499        | 166        | \$29,630,845         | \$186,579        | 167        | \$31,158,651         |
| Westwego/Avondale/Bridge City   | 70094  | \$113,327        | 42         | \$4,759,725          | \$129,797        | 50         | \$6,489,844          | \$133,533        | 60         | \$8,011,997          |
| Grand Isle                      | 70358  | \$0              | 0          | \$0                  | \$173,000        | 1          | \$173,000            | \$0              | 0          | \$0                  |
| <b>West Jefferson</b>           |  | <b>\$163,267</b> | <b>374</b> | <b>\$61,061,783</b>  | <b>\$173,616</b> | <b>410</b> | <b>\$71,182,491</b>  | <b>\$183,033</b> | <b>379</b> | <b>\$69,369,444</b>  |
| <b>Jefferson Parish Total</b>   |  | <b>\$227,350</b> | <b>865</b> | <b>\$196,657,503</b> | <b>\$234,395</b> | <b>924</b> | <b>\$216,580,666</b> | <b>\$252,953</b> | <b>912</b> | <b>\$230,692,856</b> |
| <b>Orleans Parish</b>           |  |                  |            |                      |                  |            |                      |                  |            |                      |
| <b>Westbank Orleans</b>         | 70114, 70131                                     | <b>\$189,485</b> | <b>99</b>  | <b>\$18,758,974</b>  | <b>\$199,288</b> | <b>117</b> | <b>\$23,316,724</b>  | <b>\$227,184</b> | <b>98</b>  | <b>\$22,264,074</b>  |
| New Orleans                     | 70112  | \$154,900        | 1          | \$154,900            | \$375,000        | 1          | \$375,000            | \$289,000        | 1          | \$289,000            |
| New Orleans                     | 70113  | \$183,210        | 10         | \$1,832,100          | \$240,000        | 1          | \$240,000            | \$268,000        | 3          | \$804,000            |
| New Orleans                     | 70115  | \$662,117        | 72         | \$47,672,390         | \$624,191        | 82         | \$51,183,650         | \$708,366        | 88         | \$62,336,181         |
| New Orleans                     | 70116  | \$275,794        | 17         | \$4,688,500          | \$705,464        | 18         | \$12,698,345         | \$1,014,000      | 15         | \$15,210,000         |
| New Orleans                     | 70117  | \$270,410        | 55         | \$14,872,525         | \$232,342        | 57         | \$13,243,500         | \$269,078        | 65         | \$17,490,074         |
| New Orleans                     | 70118  | \$464,683        | 57         | \$26,486,949         | \$564,104        | 56         | \$31,589,800         | \$543,956        | 63         | \$34,269,241         |
| New Orleans                     | 70119  | \$315,389        | 61         | \$19,238,708         | \$331,745        | 49         | \$16,255,500         | \$323,192        | 57         | \$18,421,959         |
| New Orleans                     | 70122  | \$229,238        | 84         | \$19,255,994         | \$264,912        | 91         | \$24,107,000         | \$267,549        | 92         | \$24,614,550         |
| New Orleans                     | 70124  | \$497,703        | 64         | \$31,853,011         | \$498,647        | 73         | \$36,401,250         | \$509,357        | 61         | \$31,070,749         |
| New Orleans                     | 70125  | \$364,890        | 23         | \$8,392,463          | \$408,961        | 32         | \$13,086,750         | \$391,658        | 25         | \$9,791,455          |
| New Orleans                     | 70130  | \$795,735        | 17         | \$13,527,500         | \$751,932        | 17         | \$12,782,840         | \$893,933        | 18         | \$16,090,800         |
| <b>Central Orleans</b>          |  | <b>\$407,755</b> | <b>461</b> | <b>\$187,975,040</b> | <b>\$444,368</b> | <b>477</b> | <b>\$211,963,635</b> | <b>\$472,107</b> | <b>488</b> | <b>\$230,388,009</b> |
| <b>Eastern New Orleans</b>      | 70126 - 70129                                    | <b>\$140,301</b> | <b>123</b> | <b>\$17,256,987</b>  | <b>\$133,026</b> | <b>115</b> | <b>\$15,297,942</b>  | <b>\$163,682</b> | <b>119</b> | <b>\$19,478,105</b>  |
| <b>Orleans Parish Total</b>     |  | <b>\$327,952</b> | <b>683</b> | <b>\$223,991,001</b> | <b>\$353,425</b> | <b>709</b> | <b>\$250,578,301</b> | <b>\$386,000</b> | <b>705</b> | <b>\$272,130,188</b> |
| <b>Plaquemines Parish</b>       | (70037, 70040, 70041, 70083, 70091, 70093)       | <b>\$317,938</b> | <b>30</b>  | <b>\$9,538,149</b>   | <b>\$294,975</b> | <b>28</b>  | <b>\$8,259,300</b>   | <b>\$317,060</b> | <b>37</b>  | <b>\$11,731,220</b>  |
| <b>St. Bernard Parish</b>       | (70032, 70043, 70075, 70085, 70092)              | <b>\$168,986</b> | <b>113</b> | <b>\$19,095,363</b>  | <b>\$169,621</b> | <b>114</b> | <b>\$19,336,750</b>  | <b>\$185,687</b> | <b>92</b>  | <b>\$17,083,227</b>  |
| <b>St. Charles Parish</b>       |  |                  |            |                      |                  |            |                      |                  |            |                      |
| Eastbank                        | 70079, 70087                                     | \$207,886        | 14         | \$2,910,400          | \$197,892        | 12         | \$2,374,700          | \$245,236        | 25         | \$6,130,900          |
| Westbank                        | 70030, 70031, 70039, 70047, 70057, 70070, 70080) | \$246,656        | 93         | \$22,939,030         | \$250,766        | 80         | \$20,061,263         | \$241,446        | 102        | \$24,627,475         |
| <b>St. Charles Parish Total</b> |  | <b>\$241,583</b> | <b>107</b> | <b>\$25,849,430</b>  | <b>\$243,869</b> | <b>92</b>  | <b>\$22,435,963</b>  | <b>\$242,192</b> | <b>127</b> | <b>\$30,758,375</b>  |

**New Orleans Metropolitan Area Single-Family Residential Sales  
4th Quarter (October, November & December) - 2017, 2018, 2019**

| Parish/City                              | Zip Code  | 2017, Quarter 4  |              |                      | 2018, Quarter 4  |              |                      | 2019, Quarter 4  |              |                      |
|--|---|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|
|  |   | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          |
| <b>St. James Parish</b>                  |   |                  |              |                      |                  |              |                      |                  |              |                      |
| Eastbank                                 | 70052, 70071, 70723, 70763  | \$98,914         | 7            | \$692,400            | \$219,438        | 8            | \$1,755,500          | \$203,221        | 5            | \$1,016,106          |
| Westbank                                 | 70086, 70090  | \$132,500        | 2            | \$265,000            | \$185,000        | 1            | \$185,000            | \$211,213        | 6            | \$1,267,275          |
| <b>St. James Parish Total</b>            |   | <b>\$106,378</b> | <b>9</b>     | <b>\$957,400</b>     | <b>\$215,611</b> | <b>9</b>     | <b>\$1,940,500</b>   | <b>\$207,580</b> | <b>11</b>    | <b>\$2,283,381</b>   |
| <b>St. John the Baptist Parish</b>       |   |                  |              |                      |                  |              |                      |                  |              |                      |
| Eastbank                                 | 70051, 70068, 70076, 70084  | \$150,286        | 87           | \$13,074,904         | \$153,606        | 86           | \$13,210,151         | \$172,592        | 107          | \$18,467,336         |
| Westbank                                 | 70049   | \$0              | 0            | \$0                  | \$0              | 0            | \$0                  | \$0              | 0            | \$0                  |
| <b>St. John the Baptist Parish Total</b> |   | <b>\$150,286</b> | <b>87</b>    | <b>\$13,074,904</b>  | <b>\$153,606</b> | <b>86</b>    | <b>\$13,210,151</b>  | <b>\$172,592</b> | <b>107</b>   | <b>\$18,467,336</b>  |
| <b>St. Tammany Parish</b>                |   |                  |              |                      |                  |              |                      |                  |              |                      |
| <b>East St. Tammany</b>                  |   |                  |              |                      |                  |              |                      |                  |              |                      |
| Pearl River                              | 70452   | \$202,118        | 43           | \$8,691,060          | \$178,384        | 25           | \$4,459,600          | \$229,441        | 29           | \$6,653,800          |
| Slidell                                  | 70458, 70460, 70461   | \$197,641        | 289          | \$57,118,151         | \$203,708        | 300          | \$61,112,425         | \$217,874        | 307          | \$66,887,279         |
| <b>East St. Tammany Total</b>            |   | <b>\$198,221</b> | <b>332</b>   | <b>\$65,809,211</b>  | <b>\$201,760</b> | <b>325</b>   | <b>\$65,572,025</b>  | <b>\$218,872</b> | <b>336</b>   | <b>\$73,541,079</b>  |
| Lacombe (Central St. Tammany)            | 70445   | \$194,110        | 26           | \$5,046,850          | \$171,436        | 26           | \$4,457,335          | \$177,533        | 26           | \$4,615,850          |
| <b>West St. Tammany</b>                  |   |                  |              |                      |                  |              |                      |                  |              |                      |
| Abita Springs                            | 70420   | \$247,809        | 28           | \$6,938,665          | \$222,022        | 26           | \$5,772,575          | \$261,786        | 21           | \$5,497,500          |
| Bush                                     | 70431   | \$240,056        | 9            | \$2,160,500          | \$217,750        | 8            | \$1,742,000          | \$286,340        | 10           | \$2,863,400          |
| Covington                                | 70433, 70435  | \$277,704        | 240          | \$66,649,076         | \$273,012        | 210          | \$57,332,495         | \$289,304        | 258          | \$74,640,545         |
| Folsom                                   | 70437   | \$232,312        | 15           | \$3,484,686          | \$260,157        | 18           | \$4,682,834          | \$334,750        | 16           | \$5,356,000          |
| Madisonville                             | 70447   | \$307,719        | 91           | \$28,002,405         | \$321,456        | 92           | \$29,573,936         | \$287,803        | 109          | \$31,370,560         |
| Mandeville                               | 70448, 70471  | \$334,740        | 160          | \$53,558,458         | \$347,840        | 161          | \$56,002,233         | \$331,430        | 159          | \$52,697,335         |
| <b>West St. Tammany Total</b>            |   | <b>\$296,121</b> | <b>543</b>   | <b>\$160,793,790</b> | <b>\$301,177</b> | <b>515</b>   | <b>\$155,106,073</b> | <b>\$300,917</b> | <b>573</b>   | <b>\$172,425,340</b> |
| <b>St. Tammany Parish Total</b>          |   | <b>\$257,103</b> | <b>901</b>   | <b>\$231,649,851</b> | <b>\$259,972</b> | <b>866</b>   | <b>\$225,135,433</b> | <b>\$268,002</b> | <b>935</b>   | <b>\$250,582,269</b> |
| <b>Tangipahoa Parish</b>                 |   |                  |              |                      |                  |              |                      |                  |              |                      |
|  | 70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) | \$177,182        | 354          | \$62,722,550         | \$178,800        | 316          | \$56,500,678         | \$189,161        | 384          | \$72,637,801         |
| <b>Washington Parish</b>                 |   |                  |              |                      |                  |              |                      |                  |              |                      |
|  | 70426, 70427, 70438, 70450  | \$135,911        | 58           | \$7,882,843          | \$109,584        | 62           | \$6,794,185          | \$128,662        | 50           | \$6,433,110          |
| <b>Metro New Orleans Total</b>           |   | <b>\$246,779</b> | <b>3,207</b> | <b>\$791,418,974</b> | <b>\$256,011</b> | <b>3,206</b> | <b>\$820,771,927</b> | <b>\$271,667</b> | <b>3,360</b> | <b>\$912,799,763</b> |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

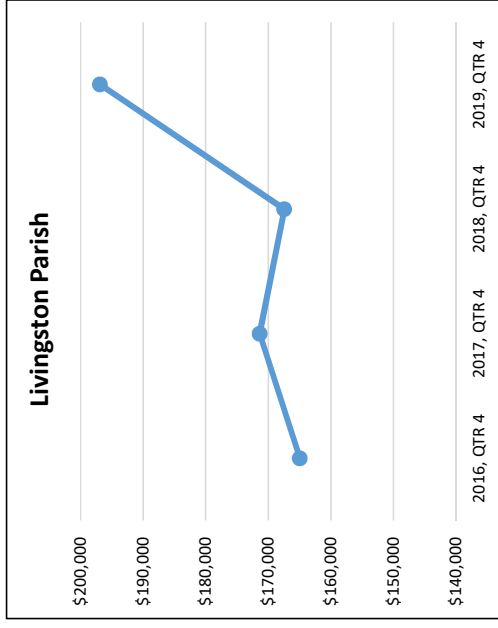
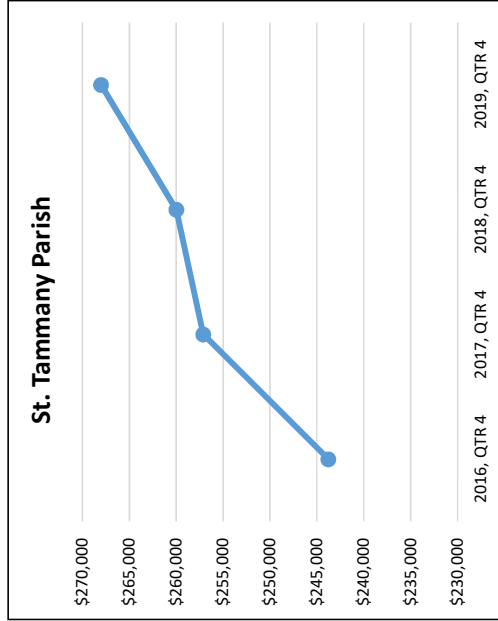
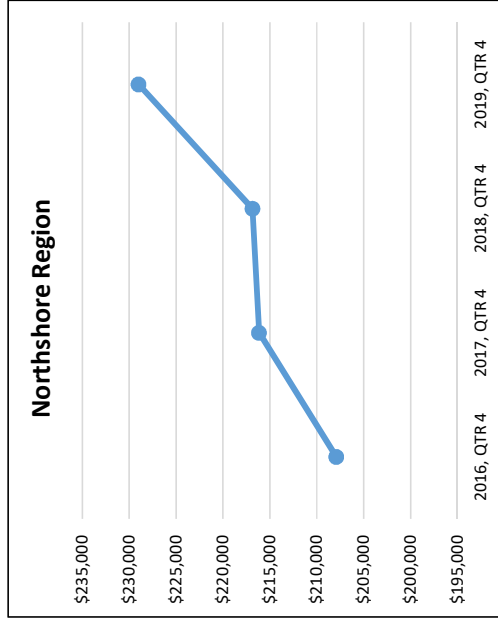
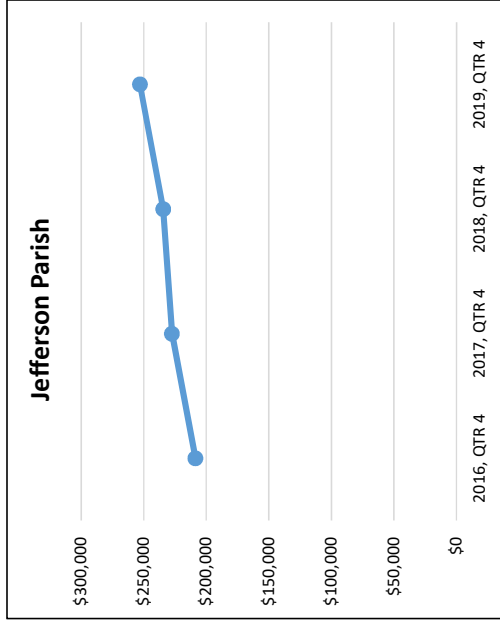
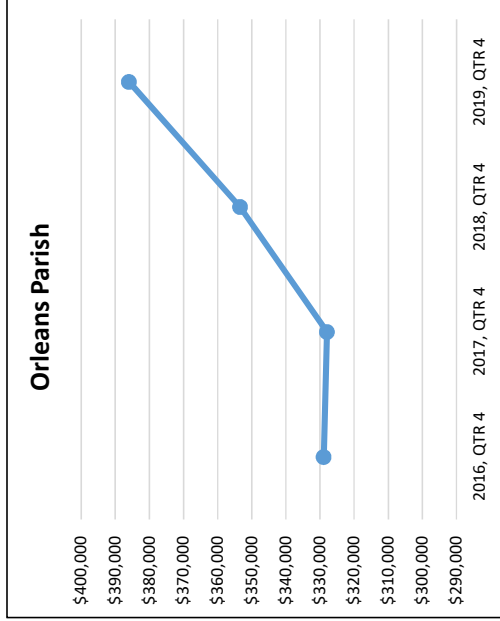
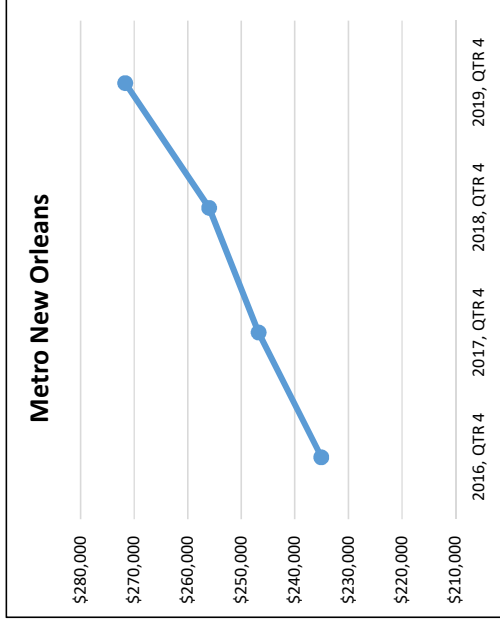
**Northshore Region Single-Family Residential Sales  
4th Quarter (October, November & December) - 2017, 2018, 2019**

| Parish/City   | Zip Code                   | 2017, Quarter 4  |              |                      | 2018, Quarter 4  |              |                      | 2019, Quarter 4  |              |                      |
|---|----------------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|------------------|--------------|----------------------|
|   |                            | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          | Average Price    | Unit Sales   | Gross Sales          |
| <b>St. Tammany Parish</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |
| <b>East St. Tammany</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |
| Pearl River   | 70452                      | \$202,118        | 43           | \$8,691,060          | \$178,384        | 25           | \$4,459,600          | \$229,441        | 29           | \$6,653,800          |
| Slidell   | 70458, 70460, 70461        | \$197,641        | 289          | \$57,118,151         | \$203,708        | 300          | \$61,112,425         | \$217,874        | 307          | \$66,887,279         |
| <b>East St. Tammany Total</b>   |                            | <b>\$198,221</b> | <b>332</b>   | <b>\$65,809,211</b>  | <b>\$201,760</b> | <b>325</b>   | <b>\$65,572,025</b>  | <b>\$218,872</b> | <b>336</b>   | <b>\$73,541,079</b>  |
| Lacombe (Central St. Tammany)   | 70445                      | \$194,110        | 26           | \$5,046,850          | \$171,436        | 26           | \$4,457,335          | \$177,533        | 26           | \$4,615,850          |
| <b>West St. Tammany</b>   |                            |                  |              |                      |                  |              |                      |                  |              |                      |
| Abita Springs   | 70420                      | \$247,809        | 28           | \$6,938,665          | \$222,022        | 26           | \$5,772,575          | \$261,786        | 21           | \$5,497,500          |
| Bush  | 70431                      | \$240,056        | 9            | \$2,160,500          | \$217,750        | 8            | \$1,742,000          | \$286,340        | 10           | \$2,863,400          |
| Covington   | 70433, 70435               | \$277,704        | 240          | \$66,649,076         | \$273,012        | 210          | \$57,332,495         | \$289,304        | 258          | \$74,640,545         |
| Folsom  | 70437                      | \$232,312        | 15           | \$3,484,686          | \$260,157        | 18           | \$4,682,834          | \$334,750        | 16           | \$5,356,000          |
| Madisonville  | 70447                      | \$307,719        | 91           | \$28,002,405         | \$321,456        | 92           | \$29,573,936         | \$287,803        | 109          | \$31,370,560         |
| Mandeville  | 70448, 70471               | \$334,740        | 160          | \$53,558,458         | \$347,840        | 161          | \$56,002,233         | \$331,430        | 159          | \$52,697,335         |
| <b>West St. Tammany Total</b>   |                            | <b>\$296,121</b> | <b>543</b>   | <b>\$160,793,790</b> | <b>\$301,177</b> | <b>515</b>   | <b>\$155,106,073</b> | <b>\$300,917</b> | <b>573</b>   | <b>\$172,425,340</b> |
| <b>St. Tammany Parish Total</b>   |                            | <b>\$257,103</b> | <b>901</b>   | <b>\$231,649,851</b> | <b>\$259,972</b> | <b>866</b>   | <b>\$225,135,433</b> | <b>\$268,002</b> | <b>935</b>   | <b>\$250,582,269</b> |
| <b>Tangipahoa Parish</b> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466) |                            |                  |              |                      |                  |              |                      |                  |              |                      |
| Washington Parish   | 70426, 70427, 70438, 70450 | \$177,182        | 354          | \$62,722,530         | \$178,800        | 316          | \$56,500,678         | \$189,161        | 384          | \$72,637,801         |
| Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)                             |                            | \$135,911        | 58           | \$7,882,843          | \$109,584        | 62           | \$6,794,185          | \$128,662        | 50           | \$6,433,110          |
| <b>St. Helena Parish</b>  | 70441, 70453               | \$171,372        | 412          | \$70,605,373         | \$167,447        | 378          | \$63,294,863         | \$196,915        | 504          | \$99,245,000         |
| <b>St. Helena Total</b>   |                            | <b>\$0</b>       | <b>0</b>     | <b>\$0</b>           | <b>\$220,333</b> | <b>3</b>     | <b>\$661,000</b>     | <b>\$0</b>       | <b>0</b>     | <b>\$0</b>           |
| <b>Northshore Region Total</b>  |                            | <b>\$216,151</b> | <b>1,725</b> | <b>\$372,860,597</b> | <b>\$216,853</b> | <b>1,625</b> | <b>\$352,386,159</b> | <b>\$228,990</b> | <b>1,873</b> | <b>\$428,898,180</b> |

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CI Brown Research Division  
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Single-Family Residential Sales Graphs

4th Quarter (October, November & December) - 2016, 2017, 2018, 2019



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