



INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

FIRST QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION

MAY 26, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
1st Quarter (January, February & March) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Percent Change 18-19	19-20
Jefferson Parish												
Metairie	70001-70003, 70005-70006	\$293,592	265	\$77,801,804	\$307,101	277	\$85,066,881	\$343,499	286	\$98,240,792	4.6%	11.9%
Kenner	70062, 70065	\$218,880	103	\$22,544,600	\$220,590	102	\$22,500,219	\$257,271	110	\$28,299,765	0.8%	16.6%
Jefferson	70121	\$230,065	17	\$3,911,100	\$206,212	25	\$5,155,292	\$246,402	29	\$7,145,660	-10.4%	19.5%
Harahan/River Ridge	70123	\$303,773	50	\$15,188,650	\$294,859	51	\$15,037,812	\$331,949	47	\$15,601,598	-2.9%	12.6%
East Jefferson Total		\$274,589	435	\$119,446,154	\$280,792	455	\$127,760,204	\$316,288	472	\$149,287,815	2.3%	12.6%
Barataria	70036	\$0	0	\$0	\$103,000	2	\$206,000	\$298,000	1	\$298,000	NA	189.3%
Gretna/Terrytown	70053, 70056	\$162,710	96	\$15,620,145	\$160,897	96	\$15,446,106	\$190,654	105	\$20,018,700	-1.1%	18.5%
Harvey	70058	\$130,214	70	\$9,114,955	\$171,842	69	\$11,857,087	\$191,018	62	\$11,843,139	32.0%	11.2%
Lafitte	70067	\$229,700	2	\$459,400	\$37,000	1	\$37,000	\$320,000	3	\$960,000	-83.9%	764.9%
Marrero	70072	\$155,137	130	\$20,167,827	\$168,181	145	\$24,386,213	\$184,854	133	\$24,585,625	8.4%	9.9%
Westwego/Avondale/Bridge City	70094	\$119,727	46	\$5,507,461	\$129,119	47	\$6,068,590	\$136,007	56	\$7,616,375	7.8%	5.3%
Grand Isle	70358	\$117,750	2	\$235,500	\$255,000	1	\$255,000	\$0	0	\$0	116.6%	NA
West Jefferson Total		\$147,703	346	\$51,105,288	\$161,374	361	\$58,255,996	\$181,450	360	\$65,321,839	9.3%	12.4%
Jefferson Parish Total		\$218,376	781	\$170,551,442	\$227,961	816	\$186,016,200	\$257,944	832	\$214,609,654	4.4%	13.2%
Orleans Parish												
Westbank Orleans Total	70114, 70131	\$180,815	100	\$18,081,515	\$195,530	106	\$20,726,150	\$257,299	97	\$24,957,979	8.1%	31.6%
New Orleans	70112	\$650,000	2	\$1,300,000	\$177,000	2	\$354,000	\$320,500	4	\$1,282,000	-72.8%	81.1%
New Orleans	70113	\$232,580	12	\$2,790,954	\$337,500	11	\$3,712,500	\$249,720	5	\$1,248,600	45.1%	-26.0%
New Orleans	70115	\$615,740	54	\$33,249,960	\$601,350	76	\$45,702,604	\$678,452	73	\$49,527,000	-2.3%	12.8%
New Orleans	70116	\$440,474	19	\$8,369,000	\$373,156	16	\$5,970,500	\$566,750	20	\$11,335,000	-15.3%	51.9%
New Orleans	70117	\$243,079	59	\$14,341,637	\$220,123	59	\$12,987,230	\$267,962	63	\$16,881,600	-9.4%	21.7%
New Orleans	70118	\$492,537	47	\$23,149,251	\$465,194	50	\$23,259,675	\$399,777	62	\$24,786,197	-5.6%	-14.1%
New Orleans	70119	\$368,241	53	\$19,516,785	\$342,259	55	\$18,824,220	\$358,204	57	\$20,417,628	-7.1%	4.7%
New Orleans	70122	\$200,248	71	\$14,217,574	\$261,679	77	\$20,149,259	\$291,892	71	\$20,724,323	30.7%	11.5%
New Orleans	70124	\$506,826	60	\$30,409,530	\$498,047	58	\$28,886,720	\$537,153	68	\$36,526,404	-1.7%	7.9%
New Orleans	70125	\$352,752	27	\$9,524,301	\$336,854	23	\$7,747,645	\$368,715	35	\$12,905,015	-4.5%	9.5%
New Orleans	70130	\$749,994	17	\$12,749,900	\$682,676	17	\$11,605,500	\$777,967	15	\$11,669,500	-9.0%	14.0%
Central Orleans Total		\$402,895	421	\$169,618,892	\$403,603	444	\$179,199,853	\$438,273	473	\$207,303,267	0.2%	8.6%
Eastern New Orleans Total	70126 - 70129	\$137,711	89	\$12,256,261	\$145,149	92	\$13,353,697	\$165,337	95	\$15,706,975	5.4%	13.9%
Orleans Parish Total		\$327,798	610	\$199,956,668	\$332,211	642	\$213,279,700	\$372,885	665	\$247,968,221	1.3%	12.2%
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$307,300	11	\$3,380,300	\$228,000	18	\$4,104,000	\$303,582	42	\$12,750,442	-25.8%	33.1%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$159,214	87	\$13,851,585	\$171,357	84	\$14,393,950	\$190,592	119	\$22,680,450	7.6%	11.2%

**New Orleans Metropolitan Area Single-Family Residential Sales
1st Quarter (January, February & March) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	18-19	19-20
St. Charles Parish												
Eastbank	70079, 70087	\$191,215	21	\$4,015,524	\$223,690	20	\$4,473,800	\$191,342	26	\$4,974,900	17.0%	-14.5%
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$222,625	87	\$19,368,363	\$258,301	73	\$18,855,955	\$260,149	76	\$19,771,359	16.0%	0.7%
St. Charles Parish Total		\$216,517	108	\$23,383,887	\$250,858	93	\$23,329,755	\$242,610	102	\$24,746,259	15.9%	-3.3%
St. James Parish												
Eastbank	70051, 70068, 70076, 70084	\$101,285	6	\$607,710	\$124,280	5	\$621,400	\$166,500	4	\$666,000	22.7%	34.0%
Westbank	70086, 70090	\$223,300	4	\$893,200	\$218,110	4	\$872,439	\$195,806	4	\$783,224	-2.3%	-10.2%
St. James Parish Total		\$150,091	10	\$1,500,910	\$165,982	9	\$1,493,839	\$181,153	8	\$1,449,224	10.6%	9.1%
St. John the Baptist Parish												
Eastbank	70051, 70068, 70076, 70084	\$154,814	68	\$10,527,320	\$159,853	71	\$11,349,535	\$165,670	84	\$13,916,316	3.3%	3.6%
Westbank	70049	\$0	0	\$0	\$0	0	\$0	\$0	0	\$0	0.0%	0.0%
St. John the Baptist Parish Total		\$154,814	68	\$10,527,320	\$159,853	71	\$11,349,535	\$165,670	84	\$13,916,316	3.3%	3.6%
St. Tammany Parish												
East St. Tammany												
Pearl River	70452	\$182,124	32	\$5,827,960	\$203,929	32	\$6,525,720	\$226,619	28	\$6,345,338	12.0%	11.1%
Slidell	70458, 70460, 70461	\$183,158	273	\$50,002,000	\$210,893	262	\$55,253,937	\$234,917	268	\$62,957,748	15.1%	11.4%
East St. Tammany Total		\$183,049	305	\$55,829,960	\$210,135	294	\$61,779,657	\$234,132	296	\$69,303,086	14.8%	11.4%
Lacombe (Central St. Tammany)	70445	\$182,633	30	\$5,479,000	\$179,597	33	\$5,926,700	\$180,709	23	\$4,156,299	-1.7%	0.6%
West St. Tammany												
Abita Springs	70420	\$235,495	21	\$4,945,400	\$231,623	31	\$7,180,300	\$286,721	24	\$6,881,300	-1.6%	23.8%
Bush	70431	\$262,667	9	\$2,364,000	\$201,846	13	\$2,624,000	\$256,127	11	\$2,817,400	-23.2%	26.9%
Covington	70433, 70435	\$289,778	209	\$60,563,615	\$270,459	188	\$50,846,308	\$305,568	220	\$67,224,983	-6.7%	13.0%
Folsom	70437	\$310,465	17	\$5,277,900	\$166,704	15	\$2,500,557	\$387,636	14	\$5,426,900	-46.3%	132.5%
Madisonville	70447	\$357,973	73	\$26,132,047	\$455,251	77	\$35,054,344	\$335,719	79	\$26,521,810	27.2%	-26.3%
Mandeville	70448, 70471	\$344,046	146	\$50,230,688	\$329,764	144	\$47,485,991	\$351,927	161	\$56,660,219	-4.2%	6.7%
West St. Tammany Total		\$314,766	475	\$149,513,650	\$311,307	468	\$145,691,500	\$325,211	509	\$165,532,612	-1.1%	4.5%
St. Tammany Parish Total		\$260,275	810	\$210,822,610	\$268,425	795	\$213,397,857	\$288,638	828	\$238,991,997	3.1%	7.5%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$186,092	324	\$60,293,890	\$176,847	322	\$56,944,878	\$185,392	396	\$73,415,230	-5.0%	4.8%
Washington Parish	70426, 70427, 70438, 70450	\$121,332	52	\$6,309,245	\$122,018	59	\$7,199,065	\$133,236	42	\$5,595,900	0.6%	9.2%
Metro New Orleans Total		\$244,872	2,861	\$700,577,857	\$251,464	2,909	\$731,508,779	\$274,575	3,118	\$856,123,693	2.7%	9.2%

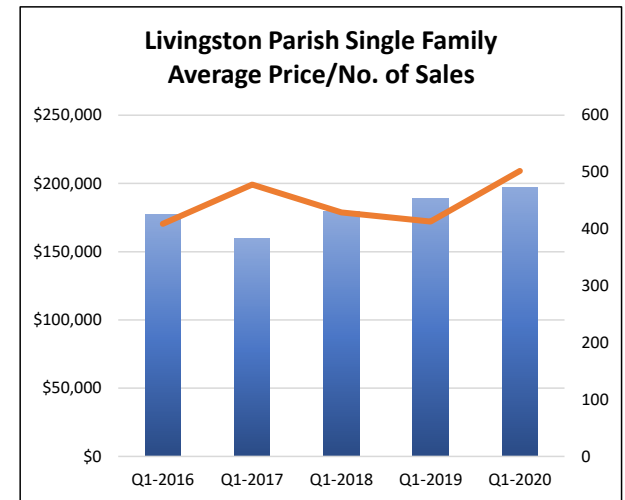
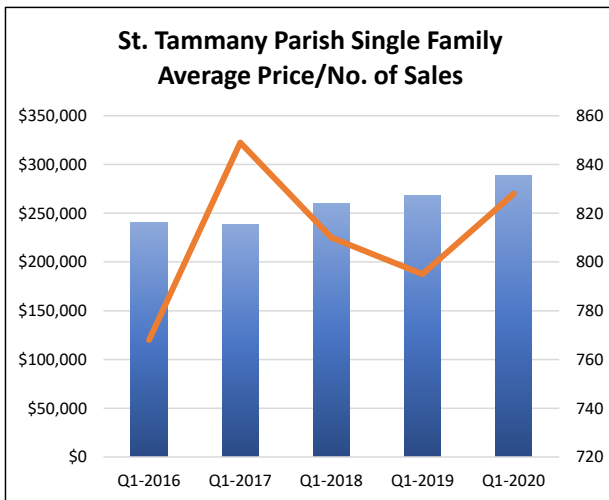
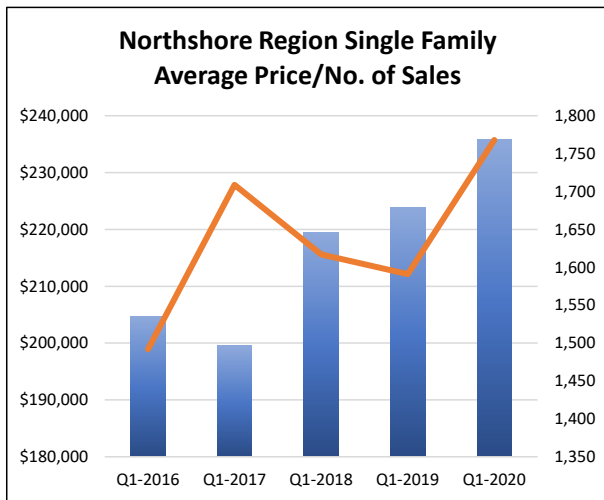
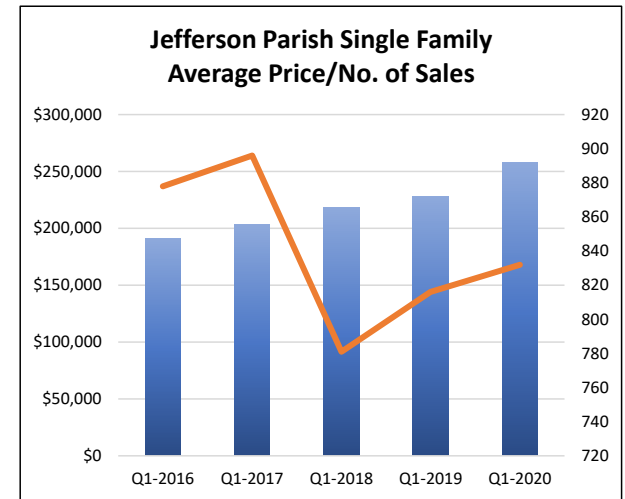
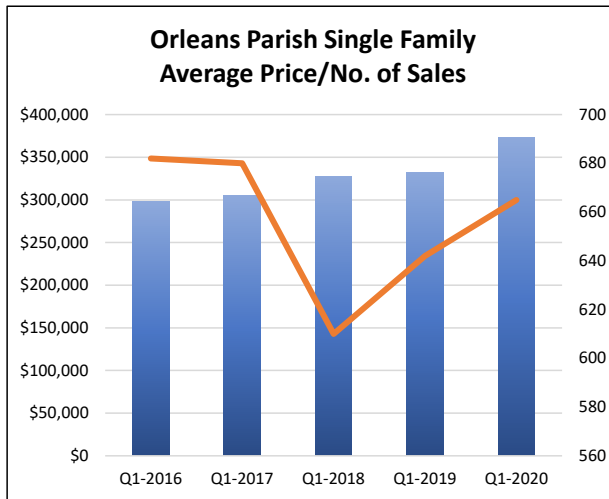
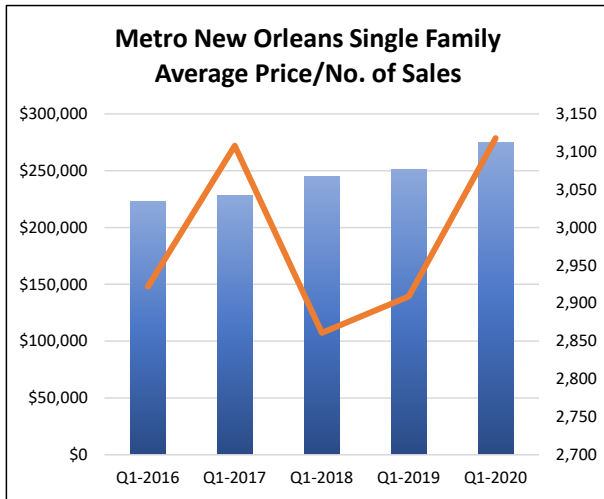
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
1st Quarter (January, February & March) - 2017, 2018, 2019**

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	18-19	19-20
St. Tammany Parish												
East St. Tammany												
Pearl River	70452	\$182,124	32	\$5,827,960	\$203,929	32	\$6,525,720	\$226,619	28	\$6,345,338	12.0%	11.1%
Slidell	70458, 70460, 70461	\$183,158	273	\$50,002,000	\$210,893	262	\$55,253,937	\$234,917	268	\$62,957,748	15.1%	11.4%
East St. Tammany Total		\$183,049	305	\$55,829,960	\$210,135	294	\$61,779,657	\$234,132	296	\$69,303,086	14.8%	11.4%
Lacombe (Central St. Tammany)	70445	\$182,633	30	\$5,479,000	\$179,597	33	\$5,926,700	\$180,709	23	\$4,156,299	-1.7%	0.6%
West St. Tammany												
Abita Springs	70420	\$235,495	21	\$4,945,400	\$231,623	31	\$7,180,300	\$286,721	24	\$6,881,300	-1.6%	23.8%
Bush	70431	\$262,667	9	\$2,364,000	\$201,846	13	\$2,624,000	\$256,127	11	\$2,817,400	-23.2%	26.9%
Covington	70433, 70435	\$289,778	209	\$60,563,615	\$270,459	188	\$50,846,308	\$305,568	220	\$67,224,983	-6.7%	13.0%
Folsom	70437	\$310,465	17	\$5,277,900	\$166,704	15	\$2,500,557	\$387,636	14	\$5,426,900	-46.3%	132.5%
Madisonville	70447	\$357,973	73	\$26,132,047	\$455,251	77	\$35,054,344	\$335,719	79	\$26,521,810	27.2%	-26.3%
Mandeville	70448, 70471	\$344,046	146	\$50,230,688	\$329,764	144	\$47,485,991	\$351,927	161	\$56,660,219	-4.2%	6.7%
West St. Tammany Total		\$314,766	475	\$149,513,650	\$311,307	468	\$145,691,500	\$325,211	509	\$165,532,612	-1.1%	4.5%
St. Tammany Parish Total		\$260,275	810	\$210,822,610	\$268,425	795	\$213,397,857	\$288,638	828	\$238,991,997	3.1%	7.5%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$186,092	324	\$60,293,890	\$176,847	322	\$56,944,878	\$185,392	396	\$73,415,230	-5.0%	4.8%
Washington Parish (70426, 70427, 70438, 70450)		\$121,332	52	\$6,309,245	\$122,018	59	\$7,199,065	\$133,236	42	\$5,595,900	0.6%	9.2%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$179,762	429	\$77,118,000	\$189,333	413	\$78,194,667	\$196,968	502	\$98,878,000	5.3%	4.0%
St. Helena Parish (70441, 70453)		\$172,500	2	\$345,000	\$180,000	2	\$360,000	\$0	0	\$0	4.3%	NA
Northshore Region Total		\$219,474	1,617	\$354,888,745	\$223,819	1,591	\$356,096,467	\$235,792	1,768	\$416,881,127	2.0%	5.3%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Single-Family Residential Sales Graphs
1st Quarter (January, February & March) - 2016 - 2020



Average Price - Bar / No. of Sales - Line

**New Orleans Metropolitan Area Condominium Sales
1st Quarter (January, February & March) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	18-19	19-20
Jefferson Parish												
Metairie	70001-70003, 70005-70006	\$128,880	34	\$4,381,912	\$124,260	42	\$5,218,919	\$122,880	45	\$5,529,600	-3.6%	-1.1%
Kenner	70062, 70065	\$106,585	20	\$2,131,700	\$101,233	24	\$2,429,582	\$117,333	15	\$1,760,000	-5.0%	15.9%
Jefferson	70121	\$204,980	5	\$1,024,900	\$189,000	1	\$189,000	\$204,000	3	\$612,000	-7.8%	7.9%
Harahan/River Ridge	70123	\$106,500	3	\$319,500	\$80,000	1	\$80,000	\$137,250	2	\$274,500	-24.9%	71.6%
East Jefferson Total		\$126,742	62	\$7,858,012	\$116,434	68	\$7,917,501	\$125,786	65	\$8,176,100	-8.1%	8.0%
Gretna/Terrytown	70053, 70056	\$46,250	2	\$92,500	\$100,000	1	\$100,000	\$171,000	6	\$1,026,000	116.2%	71.0%
Harvey	70058	\$0	0	\$0	\$81,250	2	\$162,500	\$76,000	2	\$152,000	NA	-6.5%
West Jefferson Total		\$46,250	2	\$92,500	\$87,500	3	\$262,500	\$147,250	8	\$1,178,000	89.2%	68.3%
Jefferson Parish Total		\$124,227	64	\$7,950,512	\$115,211	71	\$8,180,001	\$128,138	73	\$9,354,100	-7.3%	11.2%
Orleans Parish												
Westbank Orleans Total	70114, 70131	\$101,917	6	\$611,500	\$41,375	4	\$165,500	\$49,000	2	\$98,000	-59.4%	18.4%
New Orleans	70112	\$344,228	11	\$3,786,505	\$404,500	8	\$3,236,000	\$420,000	1	\$420,000	17.5%	3.8%
New Orleans	70113	\$336,500	4	\$1,346,000	\$686,400	7	\$4,804,800	\$608,444	9	\$5,476,000	104.0%	-11.4%
New Orleans	70115	\$299,141	20	\$5,982,812	\$359,438	24	\$8,626,500	\$327,600	24	\$7,862,400	20.2%	-8.9%
New Orleans	70116	\$417,028	18	\$7,506,500	\$299,500	21	\$6,289,500	\$362,167	24	\$8,692,000	-28.2%	20.9%
New Orleans	70117	\$203,000	3	\$609,000	\$179,000	1	\$179,000	\$388,000	5	\$1,940,000	-11.8%	116.8%
New Orleans	70118	\$492,038	13	\$6,396,500	\$247,200	10	\$2,472,000	\$320,740	10	\$3,207,400	-49.8%	29.7%
New Orleans	70119	\$0	0	\$0	\$235,563	4	\$942,250	\$269,000	5	\$1,345,000	NA	14.2%
New Orleans	70122	\$0	0	\$0	\$299,000	2	\$598,000	\$0	0	\$0	NA	NA
New Orleans	70124	\$166,487	9	\$1,498,380	\$322,600	5	\$1,613,000	\$229,200	5	\$1,146,000	93.8%	-29.0%
New Orleans	70130	\$411,706	62	\$25,525,750	\$378,349	51	\$19,295,800	\$412,195	56	\$23,082,925	-8.1%	8.9%
Central Orleans Total		\$376,082	140	\$52,651,447	\$361,330	133	\$48,056,850	\$382,530	139	\$53,171,725	-3.9%	5.9%
Eastern New Orleans Total	70126 - 70129	\$0	0	\$0	\$108,250	2	\$216,500	\$0	0	\$0	NA	NA
Orleans Parish Total		\$364,815	146	\$53,262,947	\$348,481	139	\$48,438,850	\$377,799	141	\$53,269,725	-4.5%	8.4%
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$0	0	\$0	\$206,000	1	\$206,000	\$0	0	\$0	NA	NA
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$0	0	\$0	\$135,000	1	\$135,000	\$85,000	1	\$85,000	NA	-37.0%
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$81,250	2	\$162,500	\$129,000	1	\$129,000	\$113,000	2	\$226,000	58.8%	-12.4%
St. John the Baptist Parish (70051, 70068, 70076, 70084)		\$103,502	2	\$207,003	\$116,200	2	\$232,400	\$118,500	1	\$118,500	12.3%	2.0%

New Orleans Metropolitan Area Condominium Sales
1st Quarter (January, February & March) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	18-19	19-20
St. Tammany Parish												
Slidell	70458, 70460, 70461	\$76,830	10	\$768,300	\$98,750	12	\$1,185,000	\$90,708	12	\$1,088,500	28.5%	-8.1%
East St. Tammany Total		\$76,830	10	\$768,300	\$98,750	12	\$1,185,000	\$90,708	12	\$1,088,500	28.5%	-8.1%
Covington	70433, 70435	\$126,596	12	\$1,519,150	\$218,643	7	\$1,530,500	\$122,100	5	\$610,500	72.7%	-44.2%
Mandeville	70448, 70471	\$166,619	21	\$3,499,000	\$129,408	12	\$1,552,900	\$160,932	19	\$3,057,700	-22.3%	24.4%
West St. Tammany Total		\$152,065	33	\$5,018,150	\$162,284	19	\$3,083,400	\$152,842	24	\$3,668,200	6.7%	-5.8%
St. Tammany Parish Total		\$134,569	43	\$5,786,450	\$137,690	31	\$4,268,400	\$132,131	36	\$4,756,700	2.3%	-4.0%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$89,600	5	\$448,000	\$0	0	\$0	\$92,250	2	\$184,500	NA	NA
Metro New Orleans Total		\$258,845	262	\$67,817,412	\$250,364	246	\$61,589,651	\$265,604	256	\$67,994,525	-3.3%	6.1%

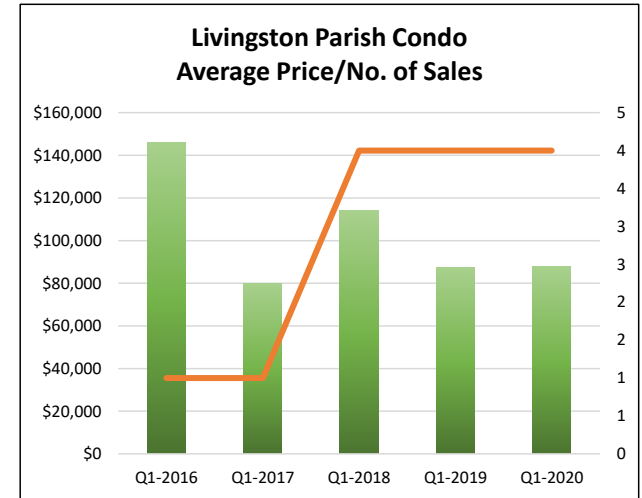
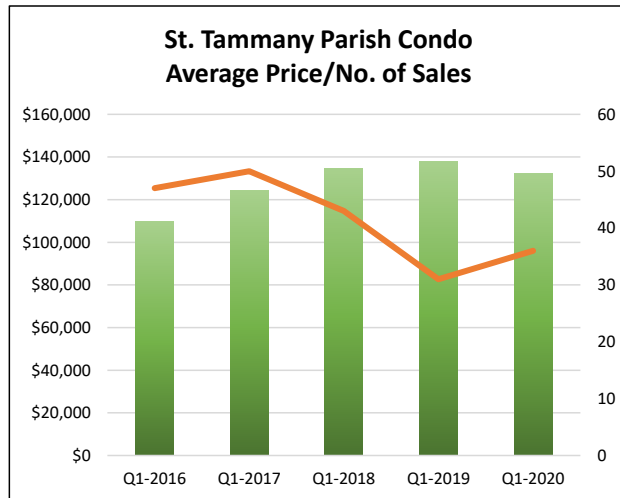
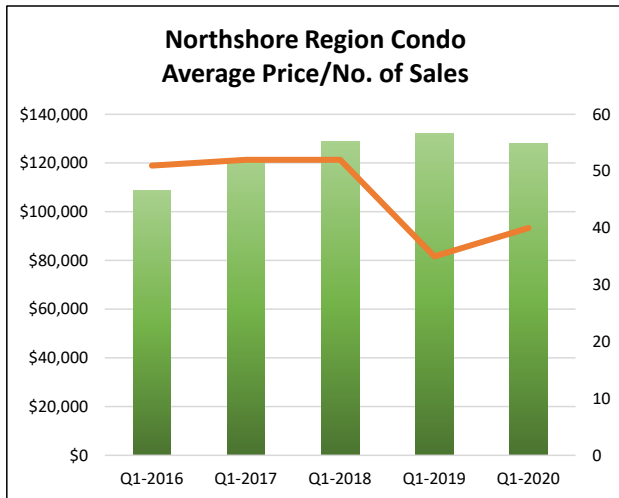
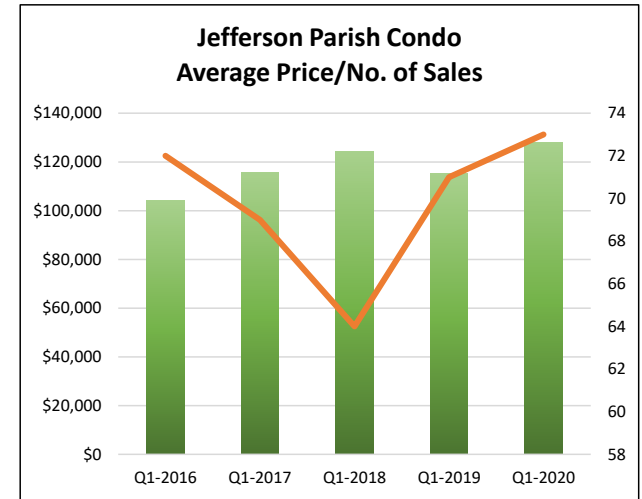
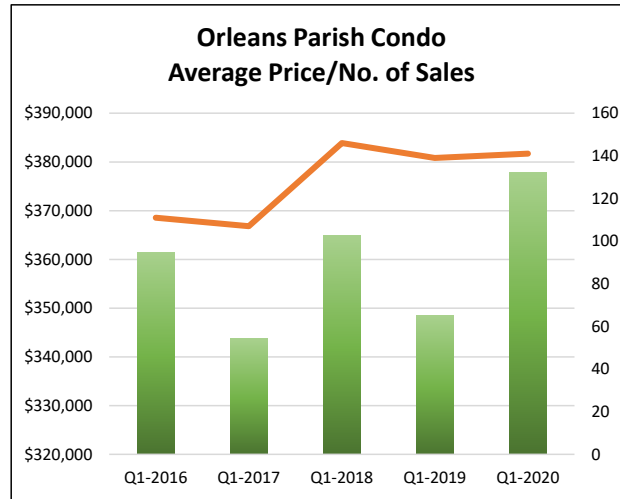
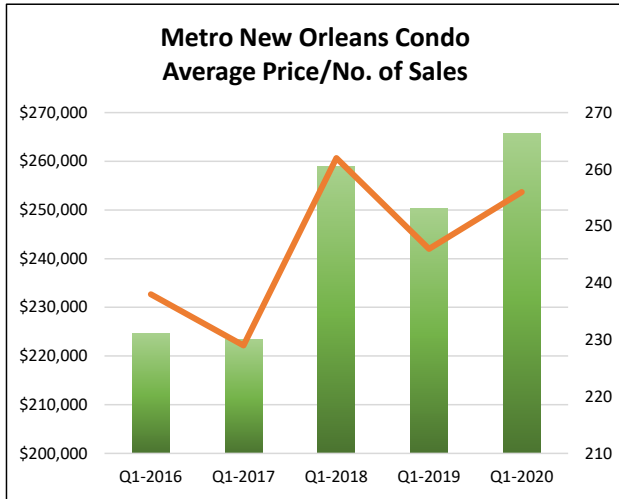
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
 Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Northshore Region Condominium Sales
1st Quarter (January, February & March) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 1			2019, Quarter 1			2020, Quarter 1			Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	18-19	19-20
St. Tammany Parish												
East St. Tammany												
Slidell	70458, 70460, 70461	\$76,830	10	\$768,300	\$98,750	12	\$1,185,000	\$90,708	12	\$1,088,500	28.5%	-8.1%
East St. Tammany Total		\$76,830	10	\$768,300	\$98,750	12	\$1,185,000	\$90,708	12	\$1,088,500	28.5%	-8.1%
West St. Tammany												
Covington	70433, 70435	\$126,596	12	\$1,519,150	\$218,643	7	\$1,530,500	\$122,100	5	\$610,500	72.7%	-44.2%
Mandeville	70448, 70471	\$166,619	21	\$3,499,000	\$129,408	12	\$1,552,900	\$160,932	19	\$3,057,700	-22.3%	24.4%
West St. Tammany Total		\$152,065	33	\$5,018,150	\$162,284	19	\$3,083,400	\$152,842	24	\$3,668,200	6.7%	-5.8%
St. Tammany Parish Total		\$134,569	43	\$5,786,450	\$137,690	31	\$4,268,400	\$132,131	36	\$4,756,700	2.3%	-4.0%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$89,600	5	\$448,000	\$0	0	\$0	\$92,250	2	\$184,500	NA	NA
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$114,000	4	\$456,000	\$87,500	4	\$350,000	\$88,000	2	\$176,000	-23.2%	0.6%
Northshore Region Total		\$128,663	52	\$6,690,450	\$131,954	35	\$4,618,400	\$127,930	40	\$5,117,200	2.6%	-3.0%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Condominium Sales Graphs
1st Quarter (January, February & March) - 2016 - 2020



Average Price - Bar / No. of Sales - Line

Residential Rentals
3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse
Quarter 1: 2018, 2019, 2020

Parish/City	2018, Quarter 1					2019, Quarter 1					2020, Quarter 1				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	267	3/2	1,398	\$1,506	\$1.08	253	3/2	1,427	\$1,482	\$1.04	238	3/2	1,410	\$1,548	\$1.10
West Jefferson	101	3/2	1,244	\$1,150	\$0.92	113	3/2	1,230	\$1,138	\$0.93	105	3/2	1,239	\$1,146	\$0.92
Jefferson Parish	368	3/2	1,355	\$1,408	\$1.04	366	3/2	1,367	\$1,377	\$1.01	343	3/2	1,358	\$1,425	\$1.05
Westbank Orleans	34	3/2	1,452	\$1,353	\$0.93	47	3/2	1,365	\$1,379	\$1.01	32	3/2	1,336	\$1,756	\$1.31
Central Orleans	560	2/2	1,202	\$1,494	\$1.24	578	2/2	1,188	\$1,590	\$1.34	585	2/2	1,169	\$1,641	\$1.40
Eastern New Orleans	21	3/2	1,281	\$1,072	\$0.84	42	3/2	1,300	\$1,077	\$0.83	37	3/2	1,395	\$1,244	\$0.89
Orleans Parish	615	2/2	1,219	\$1,471	\$1.21	667	3/2	1,207	\$1,542	\$1.28	654	3/2	1,190	\$1,624	\$1.36
Plaquemines Parish	7	3/2	1,420	\$1,486	\$1.05	14	3/2	1,252	\$1,229	\$0.98	7	3/2	1,778	\$1,682	\$0.95
St. Bernard Parish	23	2/2	1,168	\$1,034	\$0.89	24	3/2	1,349	\$1,189	\$0.88	20	2/2	1,142	\$1,063	\$0.93
St. Charles Parish	30	3/2	1,490	\$1,323	\$0.89	31	3/2	1,498	\$1,341	\$0.90	28	3/2	1,251	\$1,238	\$0.99
St. James Parish	2	4/2	1,958	\$1,530	\$0.78	0	0	0	\$0	\$0.00	1	2/1	1,458	\$1,200	\$0.82
St. John the Baptist Parish	18	3/2	1,573	\$1,264	\$0.80	36	3/2	1,316	\$1,122	\$0.85	25	3/2	1,260	\$1,134	\$0.90
East St. Tammany	135	3/2	1,578	\$1,250	\$0.79	148	3/2	1,586	\$1,300	\$0.82	128	3/2	1,577	\$1,400	\$0.89
Central St. Tammany (Lacombe)	5	3/2	1,602	\$1,300	\$0.81	7	3/2	1,394	\$1,143	\$0.82	3	3/2	1,228	\$1,017	\$0.83
West St. Tammany	163	3/2	1,680	\$1,493	\$0.89	189	3/2	1,622	\$1,500	\$0.92	206	3/2	1,659	\$1,550	\$0.93
St. Tammany Parish	303	3/2	1,633	\$1,415	\$0.87	344	3/2	1,599	\$1,410	\$0.88	337	3/2	1,674	\$1,506	\$0.90
Tangipahoa Parish	70	3/2	1,538	\$1,208	\$0.79	87	3/2	1,432	\$1,203	\$0.84	120	3/2	1,374	\$1,149	\$0.84
Washington Parish	1	2/1	1,226	\$600	\$0.49	2	3/1	1,297	\$800	\$0.62	4	3/1	973	\$825	\$0.85
New Orleans Metro	1,437	3/2	1,368	\$1,417	\$1.04	1,571	3/2	1,353	\$1,433	\$1.06	1,539	3/2	1,352	\$1,492	\$1.10

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Residential Rentals
Condominiums
Quarter 1: 2018, 2019, 2020**

Parish/City	2018, Quarter 1					2019, Quarter 1					2020, Quarter 1				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	48	2/2	1,006	\$1,209	\$1.20	50	2/2	942	\$1,114	\$1.18	43	2/2	1,033	\$1,294	\$1.25
West Jefferson	3	2/2	967	\$948	\$0.98	3	2/2	1,163	\$1,100	\$0.95	4	2/2	1,102	\$1,130	\$1.03
Jefferson Parish	51	2/2	999	\$1,188	\$1.19	53	2/2	955	\$1,113	\$1.17	47	2/2	1,039	\$1,280	\$1.23
Westbank Orleans	3	2/2	899	\$908	\$1.01	1	2/2	1,041	\$800	\$0.77	4	2/2	1,006	\$1,383	\$1.37
Central Orleans	117	1/2	920	\$2,053	\$2.23	123	2/1	980	\$1,963	\$2.00	104	1/1	879	\$1,924	\$2.19
Eastern New Orleans	0	NA	NA	NA	NA	0	NA	NA	NA	NA	1	2/1	1,050	\$900	\$0.86
Orleans Parish	120	1/2	919	\$2,024	\$2.20	124	2/1	981	\$1,954	\$1.99	109	1/1	886	\$1,895	\$2.14
St. Bernard Parish	0	NA	NA	NA	NA	0	NA	NA	NA	NA	1	2/1	884	\$2,000	\$2.26
St. Charles Parish	0	NA	NA	NA	NA	1	3/1	1,200	\$950	\$0.79	2	3/2	1,268	\$1,050	\$0.83
St. John the Baptist Parish	2	2/2	1,243	\$1,125	\$0.91	4	2/3	1,179	\$1,063	\$0.90	1	2/2	1,100	\$1,000	\$0.91
East St. Tammany	7	2/2	1,158	\$1,057	\$0.91	24	2/2	1,125	\$1,001	\$0.89	21	2/2	1,162	\$1,102	\$0.95
West St. Tammany	25	2/2	1,305	\$1,351	\$1.04	27	2/2	1,400	\$1,331	\$0.95	24	2/2	1,228	\$1,174	\$0.96
St. Tammany Parish	32	3/2	1,633	\$1,415	\$0.87	51	3/2	1,599	\$1,410	\$0.88	45	3/2	1,674	\$1,506	\$0.90
Tangipahoa Parish	7	2/2	1,195	\$975	\$0.82	9	2/2	1,061	\$936	\$0.88	6	2/2	1,076	\$913	\$0.85
New Orleans Metro	212	2/2	1,004	\$1,666	\$1.66	242	2/2	1,043	\$1,549	\$1.49	211	2/2	996	\$1,557	\$1.56

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

SECOND QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION

JULY 24, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
2nd Quarter (April, May & June) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2020, Quarter 2			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$309,376	392	\$121,275,540	\$310,442	413	\$128,212,548	\$361,696	294	\$106,338,631	-119	0.3%	16.5%
Kenner	70062, 70065	\$216,402	157	\$33,975,130	\$321,132	130	\$41,747,102	\$249,546	110	\$27,450,098	-20	48.4%	-22.3%
Jefferson	70121	\$242,588	37	\$8,975,750	\$261,978	35	\$9,169,225	\$228,872	32	\$7,323,900	-3	8.0%	-12.6%
Harahan/River Ridge	70123	\$301,639	68	\$20,511,480	\$314,658	72	\$22,655,375	\$317,494	58	\$18,414,635	-14	4.3%	0.9%
East Jefferson Total		\$282,474	654	\$184,737,900	\$310,437	650	\$201,784,250	\$322,930	494	\$159,527,264	-156	9.9%	4.0%
Barataria	70036	\$200,000	2	\$400,000	\$230,000	1	\$230,000	\$250,000	1	\$250,000	0	15.0%	8.7%
Gretna/Terrytown	70053, 70056	\$184,155	113	\$20,809,524	\$184,280	116	\$21,376,470	\$223,027	110	\$24,532,999	-6	0.1%	21.0%
Harvey	70058	\$163,042	105	\$17,119,366	\$170,137	86	\$14,631,760	\$203,132	53	\$10,765,986	-33	4.4%	19.4%
Lafitte	70067	\$136,225	4	\$544,900	\$219,967	3	\$659,900	\$55,000	2	\$110,000	-1	61.5%	-75.0%
Marrero	70072	\$171,591	180	\$30,886,296	\$189,152	189	\$35,749,763	\$184,988	139	\$25,713,284	-50	10.2%	-2.2%
Westwego/Avondale/Bridge City	70094	\$122,117	60	\$7,327,035	\$140,039	54	\$7,562,119	\$148,620	61	\$9,065,832	7	14.7%	6.1%
West Jefferson Total		\$166,136	464	\$77,087,121	\$178,641	449	\$80,210,012	\$192,454	366	\$70,438,101	-83	7.5%	7.7%
Jefferson Parish Total		\$234,191	1,118	\$261,825,021	\$256,592	1,099	\$281,994,262	\$267,402	860	\$229,965,365	-239	9.6%	4.2%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$225,434	129	\$29,080,993	\$222,980	149	\$33,223,996	\$255,646	124	\$31,700,054	-25	-1.1%	14.6%
New Orleans	70112	\$337,000	2	\$674,000	\$234,250	4	\$937,000	\$319,667	3	\$959,000	-1	-30.5%	36.5%
New Orleans	70113	\$224,925	14	\$3,148,954	\$408,483	12	\$4,901,800	\$274,000	9	\$2,466,000	-3	81.6%	-32.9%
New Orleans	70115	\$625,806	105	\$65,709,599	\$635,334	114	\$72,428,126	\$680,656	85	\$57,855,787	-29	1.5%	7.1%
New Orleans	70116	\$474,277	25	\$11,856,934	\$527,130	23	\$12,124,000	\$392,197	19	\$7,451,745	-4	11.1%	-25.6%
New Orleans	70117	\$277,062	67	\$18,563,178	\$269,572	91	\$24,531,075	\$217,369	60	\$13,042,153	-31	-2.7%	-19.4%
New Orleans	70118	\$548,246	80	\$43,859,695	\$502,232	80	\$40,178,550	\$548,341	66	\$36,190,504	-14	-8.4%	9.2%
New Orleans	70119	\$382,080	73	\$27,891,864	\$351,888	57	\$20,057,595	\$335,438	55	\$18,449,079	-2	-7.9%	-4.7%
New Orleans	70122	\$275,819	133	\$36,683,867	\$289,650	133	\$38,523,400	\$279,084	101	\$28,187,462	-32	5.0%	-3.6%
New Orleans	70124	\$524,084	109	\$57,125,104	\$522,321	113	\$59,022,255	\$549,083	83	\$45,573,850	-30	-0.3%	5.1%
New Orleans	70125	\$347,750	34	\$11,823,500	\$349,955	44	\$15,398,000	\$393,383	36	\$14,161,788	-8	0.6%	12.4%
New Orleans	70130	\$775,847	27	\$20,947,875	\$664,118	17	\$11,290,000	\$667,724	17	\$11,351,300	0	-14.4%	0.5%
Central Orleans Total		\$445,866	669	\$298,284,570	\$435,163	688	\$299,391,801	\$441,365	534	\$235,688,668	-154	-2.4%	1.4%
Eastern New Orleans Total	70126 - 70129	\$131,345	140	\$18,388,305	\$151,485	128	\$19,390,076	\$175,542	117	\$20,538,385	-11	15.3%	15.9%
Orleans Parish Total		\$368,608	938	\$345,753,868	\$364,773	965	\$352,005,873	\$371,519	775	\$287,927,107	-190	-1.0%	1.8%
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$290,187	38	\$11,027,100	\$192,714	79	\$15,224,400	\$321,027	42	\$13,483,138	-37	-33.6%	66.6%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$160,158	112	\$17,937,706	\$132,027	185	\$24,424,933	\$191,824	129	\$24,745,319	-56	-17.6%	45.3%

**New Orleans Metropolitan Area Single-Family Residential Sales
2nd Quarter (April, May & June) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2020, Quarter 2			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Charles Parish													
Eastbank	70079, 70087	\$176,508	31	\$5,471,747	\$269,404	28	\$7,543,300	\$205,790	21	\$4,321,600	-7	52.6%	-23.6%
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$225,745	136	\$30,701,301	\$171,283	156	\$26,720,102	\$252,702	91	\$22,995,859	-65	-24.1%	47.5%
St. Charles Parish Total		\$216,517	108	\$23,383,887	\$186,214	184	\$34,263,402	\$243,906	112	\$27,317,459	-72	-14.0%	31.0%
St. James Parish													
Eastbank	70052, 70071, 70723, 70763	\$207,742	13	\$2,700,650	\$104,383	9	\$939,450	\$149,300	10	\$1,493,000	1	-49.8%	43.0%
Westbank	70086, 70090	\$113,750	4	\$455,000	\$132,000	3	\$396,001	\$189,999	3	\$569,996	0	16.0%	43.9%
St. James Parish Total		\$185,626	17	\$3,155,650	\$111,288	12	\$1,335,451	\$158,692	13	\$2,062,996	1	-40.0%	42.6%
St. John the Baptist Parish													
Eastbank	70051, 70068, 70076, 70084	\$153,927	128	\$19,702,650	\$134,534	129	\$17,354,932	\$177,978	92	\$16,374,010	-37	-12.6%	32.3%
Westbank	70049	\$0	0	\$0	\$45,000	1	\$45,000	\$0	0	\$0	-1	NA	NA
St. John the Baptist Parish Total		\$153,927	128	\$19,702,650	\$133,846	130	\$17,399,932	\$177,978	92	\$16,374,010	-38	-13.0%	33.0%
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$175,352	39	\$6,838,734	\$197,844	53	\$10,485,750	\$177,978	92	\$16,374,010	39	12.8%	-10.0%
Slidell	70458, 70460, 70461	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	\$0	0	\$0	-623	-34.4%	NA
East St. Tammany Total		\$183,049	305	\$55,829,960	\$143,339	676	\$96,897,258	\$177,978	92	\$16,374,010	-584	-21.7%	24.2%
Lacombe (Central St. Tammany)	70445	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	\$228,503	36	\$8,226,100	-29	-29.8%	69.3%
West St. Tammany													
Abita Springs	70420	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	\$227,791	32	\$7,289,300	-16	-39.3%	59.8%
Bush	70431	\$267,263	19	\$5,078,000	\$197,656	13	\$2,569,530	\$208,400	11	\$2,292,400	-2	-26.0%	5.4%
Covington	70433, 70435	\$288,352	335	\$96,597,861	\$227,460	502	\$114,184,711	\$303,362	300	\$91,008,485	-202	-21.1%	33.4%
Folsom	70437	\$254,370	20	\$5,087,400	\$261,109	49	\$12,794,347	\$346,248	21	\$7,271,200	-28	2.6%	32.6%
Madisonville	70447	\$329,626	120	\$39,555,106	\$284,858	176	\$50,134,980	\$326,133	145	\$47,289,298	-31	-13.6%	14.5%
Mandeville	70448, 70471	\$325,801	229	\$74,608,361	\$208,366	422	\$87,930,241	\$341,807	173	\$59,132,645	-249	-36.0%	64.0%
West St. Tammany Total		\$301,152	771	\$232,188,528	\$226,822	1,210	\$274,454,809	\$314,198	682	\$214,283,328	-528	-24.7%	38.5%
St. Tammany Parish Total		\$265,168	1,113	\$295,131,813	\$194,837	1,951	\$380,127,293	\$294,918	810	\$238,883,438	-1,141	-26.5%	51.4%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$183,036	392	\$71,749,946	\$134,368	642	\$86,264,460	\$195,804	416	\$81,454,301	-226	-26.6%	45.7%
Washington Parish	70426, 70427, 70438, 70450	\$146,613	51	\$7,477,251	\$122,357	65	\$7,953,226	\$179,421	68	\$12,200,648	3	-16.5%	46.6%
Metro New Orleans Total		\$263,299	4,015	\$1,057,144,892	\$226,091	5,312	\$1,200,993,232	\$281,704	3,317	\$934,413,781	-1,995	-14.1%	24.6%

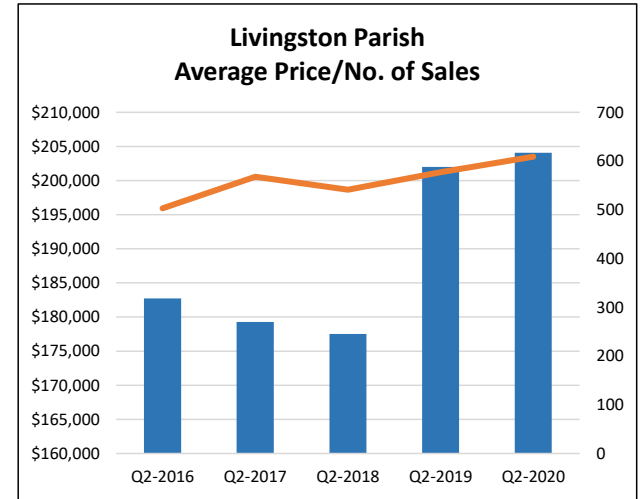
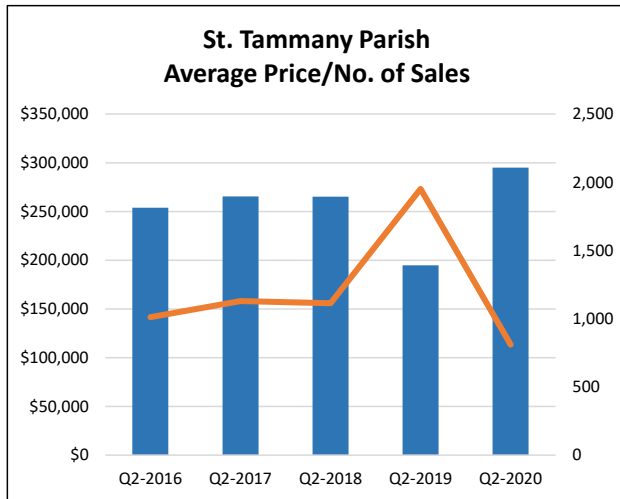
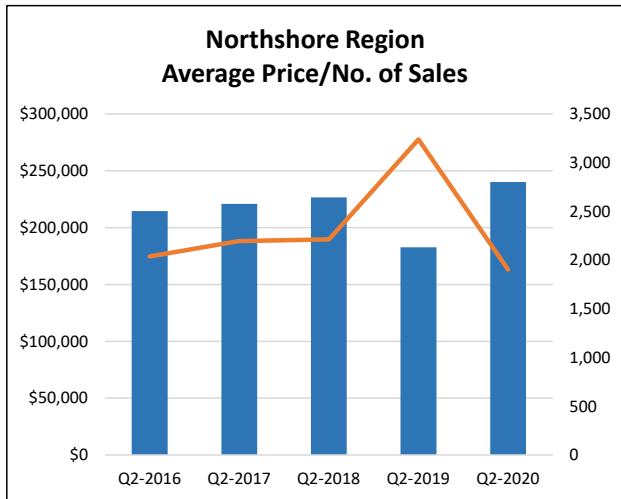
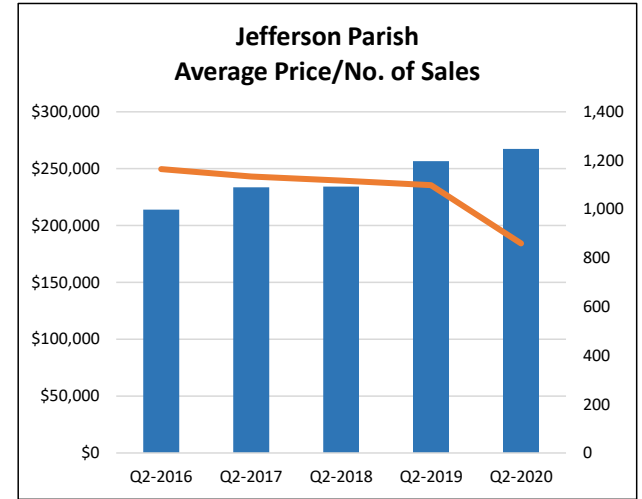
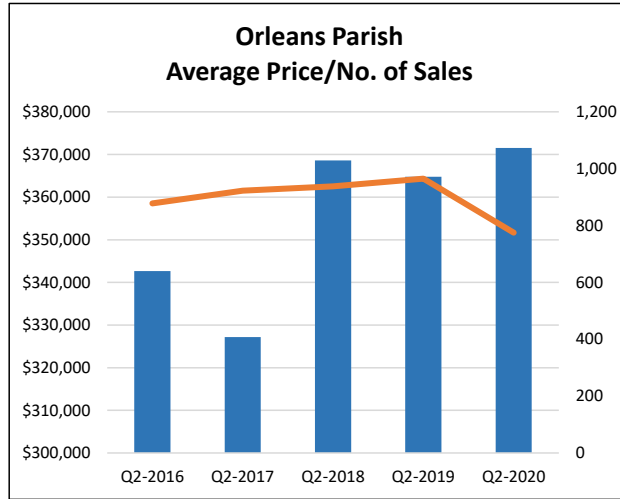
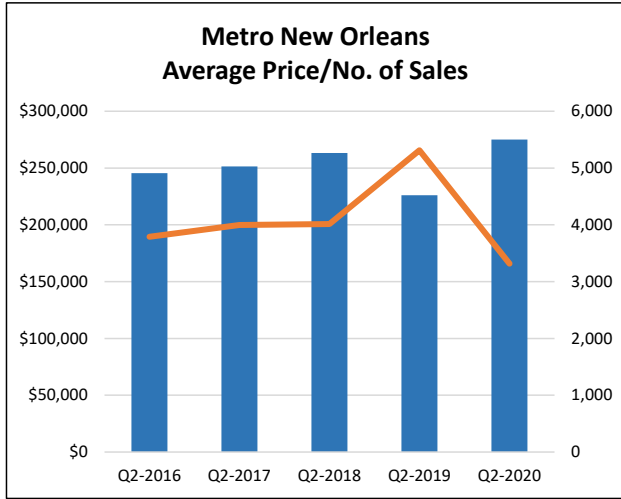
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
2nd Quarter (April, May and June) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2019, Quarter 2			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$175,352	39	\$6,838,734	\$197,844	53	\$10,485,750	\$177,978	92	\$16,374,010	39	12.8%	-10.0%
Slidell	70458, 70460, 70461	\$211,580	379	\$80,188,803	\$138,702	623	\$86,411,508	\$0	0	\$0	-623	-34.4%	-100.0%
East St. Tammany Total		\$208,200	418	\$87,027,537	\$143,339	676	\$96,897,258	\$177,978	92	\$16,374,010	-584	-31.2%	24.2%
Lacombe (Central St. Tammany)	70445	\$192,252	37	\$7,113,325	\$135,003	65	\$8,775,226	\$228,503	36	\$8,226,100	-29	-29.8%	69.3%
West St. Tammany													
Abita Springs	70420	\$234,621	48	\$11,261,800	\$142,521	48	\$6,841,000	\$227,791	32	\$7,289,300	-16	-39.3%	59.8%
Bush	70431	\$267,263	19	\$5,078,000	\$197,656	13	\$2,569,530	\$208,400	11	\$2,292,400	-2	-26.0%	5.4%
Covington	70433, 70435	\$288,352	335	\$96,597,861	\$227,460	502	\$114,184,711	\$303,362	300	\$91,008,485	-202	-21.1%	33.4%
Folsom	70437	\$254,370	20	\$5,087,400	\$261,109	49	\$12,794,347	\$346,248	21	\$7,271,200	-28	2.6%	32.6%
Madisonville	70447	\$329,626	120	\$39,555,106	\$284,858	176	\$50,134,980	\$326,133	145	\$47,289,298	-31	-13.6%	14.5%
Mandeville	70448, 70471	\$325,801	229	\$74,608,361	\$208,366	422	\$87,930,241	\$341,807	173	\$59,132,645	-249	-36.0%	64.0%
West St. Tammany Total		\$301,152	771	\$232,188,528	\$226,822	1210	\$274,454,809	\$314,198	682	\$214,283,328	-528	-24.7%	38.5%
St. Tammany Parish Total		\$266,174	1,226	\$326,329,390	\$194,837	1,951	\$380,127,293	\$294,918	810	\$238,883,438	-1,141	-26.8%	51.4%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$183,036	392	\$71,749,946	\$134,368	642	\$86,264,460	\$195,804	416	\$81,454,301	-226	-26.6%	45.7%
Washington Parish (70426, 70427, 70438, 70450)		\$146,613	51	\$7,477,251	\$122,357	65	\$7,953,226	\$179,421	68	\$12,200,648	3	-16.5%	46.6%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$177,534	541	\$96,046,000	\$202,000	577	\$116,554,000	\$204,084	609	\$124,287,000	32	13.8%	1.0%
St. Helena Parish (70441, 70453)		\$93,000	4	\$372,000	\$253,667	4	\$1,014,667	\$0	0	\$0	-4	172.8%	NA
Northshore Region Total		\$226,727	2,214	\$501,974,587	\$182,746	3,239	\$591,913,646	\$240,055	1,903	\$456,825,387	-1,336	-19.4%	31.4%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Single Family Sales Graphs
2nd Quarter (April, May, June) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

**New Orleans Metropolitan Area Condominium Sales
2nd Quarter (April, May, June) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2020, Quarter 2			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$140,691	58	\$8,160,100	\$126,033	50	\$6,301,650	\$156,585	23	\$3,601,450	-27	-10.4%	24.2%
Kenner	70062, 70065	\$94,916	19	\$1,803,400	\$113,745	24	\$2,729,883	\$120,573	11	\$1,326,300	-13	19.8%	6.0%
Jefferson	70121	\$183,322	8	\$1,466,575	\$201,375	4	\$805,500	\$134,500	1	\$134,500	-3	9.8%	-33.2%
Harahan/River Ridge	70123	\$143,667	3	\$431,000	\$133,750	2	\$267,500	\$149,000	1	\$149,000	-1	-6.9%	11.4%
East Jefferson Total		\$134,785	88	\$11,861,075	\$126,307	80	\$10,104,533	\$144,757	36	\$5,211,250	-44	-6.3%	14.6%
Gretna/Terrytown	70053, 70056	\$0	0	\$0	\$0	0	\$0	\$51,000	1	\$51,000	1	NA	NA
Harvey	70058	\$123,000	1	\$123,000	\$83,600	5	\$418,000	\$97,000	4	\$388,000	-1	-32.0%	16.0%
West Jefferson Total		\$123,000	1	\$123,000	\$83,600	5	\$418,000	\$87,800	5	\$439,000	0	-32.0%	5.0%
Jefferson Parish Total		\$134,653	89	\$11,984,075	\$123,795	85	\$10,522,533	\$137,811	41	\$5,650,250	-44	-8.1%	11.3%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$75,000	1	\$75,000	\$45,000	1	\$45,000	\$159,195	2	\$318,390	1	-40.0%	253.8%
New Orleans	70112	\$349,921	14	\$4,898,900	\$292,643	7	\$2,048,500	\$363,700	2	\$727,400	-5	-16.4%	24.3%
New Orleans	70113	\$1,083,746	23	\$24,926,150	\$831,125	8	\$6,649,000	\$966,433	6	\$5,798,600	-2	-23.3%	16.3%
New Orleans	70115	\$357,259	39	\$13,933,100	\$384,191	44	\$16,904,400	\$306,682	11	\$3,373,500	-33	7.5%	-20.2%
New Orleans	70116	\$303,833	18	\$5,469,000	\$415,619	21	\$8,728,000	\$316,591	11	\$3,482,500	-10	36.8%	-23.8%
New Orleans	70117	\$321,332	5	\$1,606,660	\$423,000	3	\$1,269,000	\$415,000	4	\$1,660,000	1	31.6%	-1.9%
New Orleans	70118	\$510,521	16	\$8,168,339	\$325,547	18	\$5,859,850	\$226,800	10	\$2,268,000	-8	-36.2%	-30.3%
New Orleans	70119	\$316,500	2	\$633,000	\$232,000	2	\$464,000	\$432,500	2	\$865,000	0	-26.7%	86.4%
New Orleans	70124	\$377,967	6	\$2,267,800	\$330,780	16	\$5,292,475	\$260,750	4	\$1,043,000	-12	-12.5%	-21.2%
New Orleans	70125	\$166,575	2	\$333,150	\$195,000	2	\$390,000	\$190,000	1	\$190,000	-1	17.1%	-2.6%
New Orleans	70130	\$380,317	65	\$24,720,622	\$370,160	65	\$24,060,425	\$389,826	38	\$14,813,400	-27	-2.7%	5.3%
Central Orleans Total		\$457,667	190	\$86,956,721	\$385,299	186	\$71,665,650	\$384,510	89	\$34,221,400	-97	-15.8%	-0.2%
Eastern New Orleans Total	70126 - 70129	\$0	0	\$0	\$49,355	1	\$49,355	\$0	0	\$0	-1	NA	NA
Orleans Parish Total		\$455,663	191	\$87,031,721	\$381,702	188	\$71,760,005	\$379,558	91	\$34,539,790	-97	-16.2%	-0.6%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$0	0	\$0	\$145,000	1	\$145,000	\$0	0	\$0	-1	NA	NA
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$55,000	1	\$55,000	\$0	0	\$0	\$0	0	\$0	0	NA	NA

**New Orleans Metropolitan Area Condominium Sales
2nd Quarter (April, May, June) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2020, Quarter 2			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<i>St. John the Baptist Parish (70049, 70051, 70068, 70076, 70084)</i>		\$0	0	\$0	\$115,000	1	\$115,000	\$118,500	2	\$237,000	1	NA	3.0%
St. Tammany Parish													
Slidell	70458, 70460, 70461	\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
East St. Tammany Total		\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
Covington	70433, 70435	\$115,886	11	\$1,274,750	\$219,900	6	\$1,319,400	\$108,560	11	\$1,194,160	5	89.8%	-50.6%
Madisonville	70447	\$134,000	1	\$134,000	\$0	0	\$0	\$299,999	1	\$299,999	1	NA	NA
Mandeville	70448, 70471	\$155,017	27	\$4,185,450	\$180,193	27	\$4,865,200	\$162,270	15	\$2,434,050	-12	16.2%	-9.9%
West St. Tammany Total		\$143,441	39	\$5,594,200	\$187,412	33	\$6,184,600	\$145,489	27	\$3,928,209	-6	30.7%	-22.4%
St. Tammany Parish Total		\$131,325	61	\$8,010,850	\$167,498	46	\$7,704,900	\$124,779	43	\$5,365,509	-3	27.5%	-25.5%
<i>Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)</i>		\$65,000	1	\$65,000	\$88,000	1	\$88,000	\$57,500	2	\$115,000	1	35.4%	-34.7%
Metro New Orleans Total		\$312,381	343	\$107,146,646	\$280,545	322	\$90,335,438	\$256,467	179	\$45,907,549	-143	-10.2%	-8.6%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network

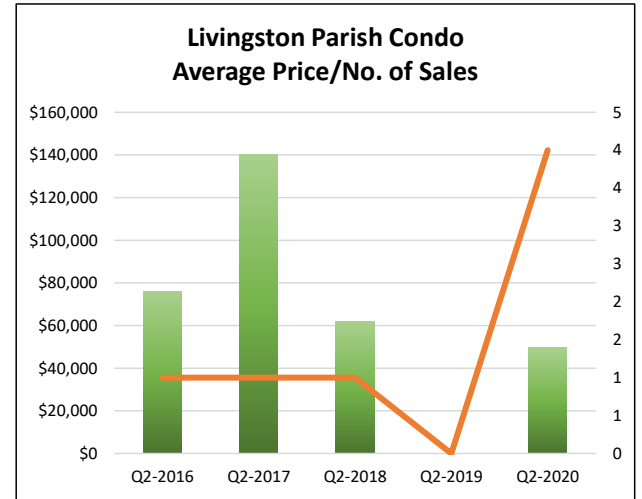
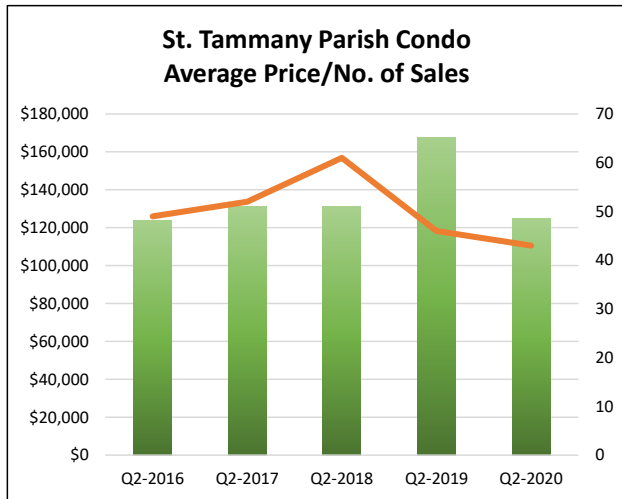
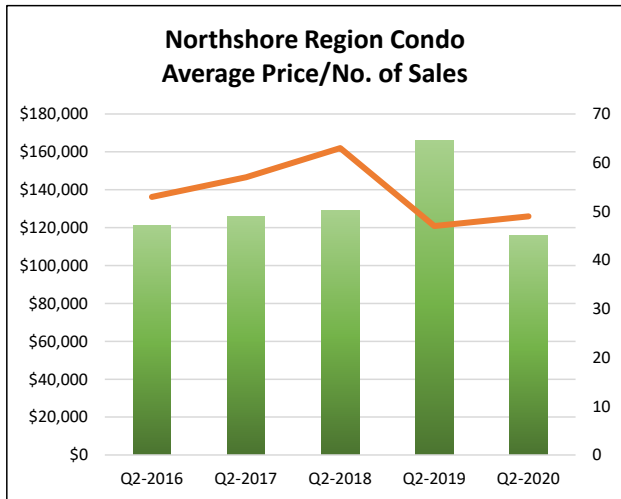
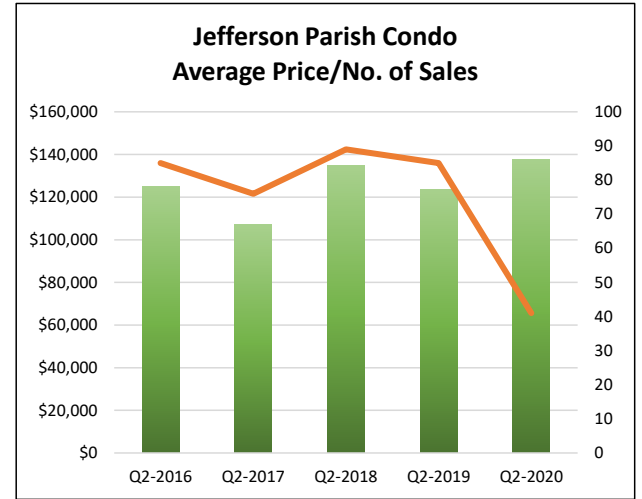
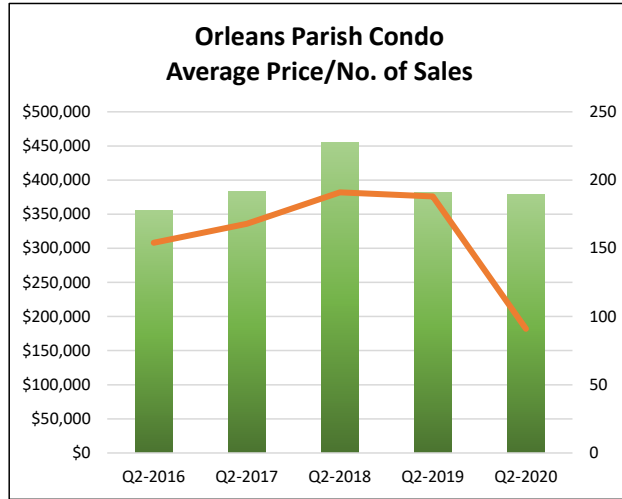
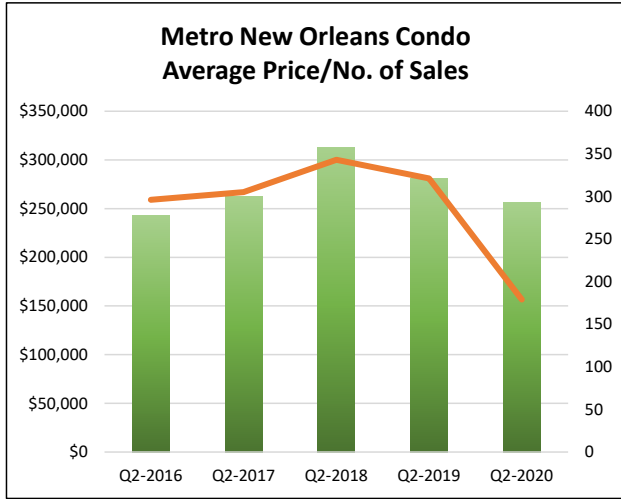
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Northshore Region Condominium Sales
2nd Quarter (April, May, June) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 2			2019, Quarter 2			2020, Quarter 2			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany													
Slidell	70458, 70460, 70461	\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
East St. Tammany Total		\$109,848	22	\$2,416,650	\$116,946	13	\$1,520,300	\$89,831	16	\$1,437,300	3	6.5%	-23.2%
West St. Tammany													
Covington	70433, 70435	\$115,886	11	\$1,274,750	\$219,900	6	\$1,319,400	\$108,560	11	\$1,194,160	5	89.8%	-50.6%
Madisonville	70447	\$134,000	1	\$134,000	\$0	0	\$0	\$299,999	1	\$299,999	1	NA	NA
Mandeville	70448, 70471	\$155,017	27	\$4,185,450	\$180,193	27	\$4,865,200	\$162,270	15	\$2,434,050	-12	16.2%	-9.9%
West St. Tammany Total		\$143,441	39	\$5,594,200	\$187,412	33	\$6,184,600	\$145,489	27	\$3,928,209	-6	30.7%	-22.4%
St. Tammany Parish Total		\$131,325	61	\$8,010,850	\$167,498	46	\$7,704,900	\$124,779	43	\$5,365,509	-3	27.5%	-25.5%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$65,000	1	\$65,000	\$88,000	1	\$88,000	\$57,500	2	\$115,000	1	35.4%	-34.7%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)		\$62,000	1	\$62,000	\$0	0	\$0	\$49,500	4	\$198,000	4	NA	NA
Northshore Region Total		\$129,172	63	\$8,137,850	\$165,806	47	\$7,792,900	\$115,888	49	\$5,678,509	2	28.4%	-30.1%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
 Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Condominium Sales Graphs
2nd Quarter (April, May, June) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

Residential Rentals
3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse
Quarter 2: 2018, 2019, 2020

Parish/City	2018, Quarter 2					2019, Quarter 2					2020, Quarter 2				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	287	3/2	1,428	\$1,470	\$1.07	300	3/2	1,501	\$1,640	\$1.13	253	3/2	1,466	\$1,618	\$1.15
West Jefferson	101	2/2	1,197	\$1,135	\$0.99	105	3/2	1,302	\$1,235	\$0.99	88	3/2	1,202	\$1,193	\$1.03
Jefferson Parish	388	3/2	1,368	\$1,383	\$1.05	405	3/2	1,446	\$1,534	\$1.09	341	3/2	1,398	\$1,508	\$1.12
Westbank Orleans	36	3/2	1,325	\$1,231	\$0.97	48	2/1	1,166	\$1,217	\$1.22	34	3/2	1,583	\$1,550	\$1.07
Central Orleans	766	2/2	1,225	\$1,574	\$1.35	825	2/3	1,233	\$1,710	\$1.43	931	2/3	1,189	\$1,617	\$1.43
Eastern New Orleans	32	3/2	1,382	\$1,138	\$0.84	26	3/2	1,224	\$1,094	\$0.93	30	3/2	1,430	\$1,272	\$0.94
Orleans Parish	834	2/2	1,235	\$1,542	\$1.32	899	2/3	1,229	\$1,665	\$1.41	995	2/3	1,209	\$1,603	\$1.40
Plaquemines Parish	11	3/2	1,230	\$1,370	\$1.14	14	3/2	1,561	\$1,532	\$1.06	9	3/2	1,520	\$1,442	\$0.98
St. Bernard Parish	20	2/2	1,170	\$1,081	\$0.97	13	2/1	1,159	\$1,098	\$1.05	24	3/2	1,161	\$1,186	\$1.06
St. Charles Parish	32	3/2	1,439	\$1,316	\$0.94	33	3/2	1,410	\$1,374	\$0.99	20	3/2	1,460	\$1,316	\$0.91
St. James Parish	1	2/1	952	\$700	\$0.74	0	0	0	\$0	\$0.00	0	0	0	\$0	\$0.00
St. John the Baptist Parish	22	3/2	1,453	\$1,247	\$0.87	19	3/2	1,466	\$1,245	\$0.87	27	3/2	1,365	\$1,182	\$0.90
East St. Tammany	160	3/2	1,645	\$1,393	\$0.86	157	3/2	1,628	\$2,437	\$1.49	140	3/2	1,707	\$1,511	\$0.91
Central St. Tammany (Lacombe)	7	2/2	1,258	\$1,175	\$0.94	5	3/2	1,320	\$1,070	\$0.84	5	3/1	1,260	\$1,160	\$0.92
West St. Tammany	215	3/2	1,691	\$1,617	\$0.97	247	3/2	1,320	\$1,070	\$0.84	217	3/2	1,599	\$1,555	\$0.99
St. Tammany Parish	382	3/2	1,664	\$1,515	\$0.93	409	3/2	1,655	\$1,885	\$1.15	362	3/2	1,636	\$1,532	\$0.99
Tangipahoa Parish	75	3/2	1,428	\$1,200	\$0.87	98	3/2	1,415	\$1,197	\$0.87	119	3/2	1,402	\$1,151	\$0.86
Washington Parish	3	2/1	1,037	\$717	\$0.69	2	2/2	1,141	\$650	\$0.75	6	3/1	1,217	\$825	\$0.71
New Orleans Metro	1,768	3/2	1,370	\$1,471	\$1.14	1,892	3/2	1,385	\$1,645	\$1.24	1,903	3/3	1,342	\$1,527	\$1.21

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Residential Rentals
Condominiums
Quarter 2: 2018, 2019, 2020**

Parish/City	2018, Quarter 2					2019, Quarter 2					2020, Quarter 2				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	49	2/2	1,004	\$1,271	\$1.30	51	2/2	1,014	\$1,231	\$1.28	27	2/2	990	\$1,078	\$1.18
West Jefferson	6	2/2	965	\$938	\$1.01	6	2/2	1,003	\$1,038	\$1.04	4	2/2	1,150	\$1,175	\$1.05
Jefferson Parish	55	2/2	999	\$1,235	\$1.27	57	2/2	1,012	\$1,211	\$1.26	31	2/2	1,050	\$1,100	\$1.09
Westbank Orleans	1	1/1	620	\$670	\$1.08	1	3/2	1,380	\$1,390	\$1.01	3	3/2	1,548	\$1,550	\$0.96
Central Orleans	133	1/1	883	\$1,870	\$2.22	143	2/2	935	\$2,088	\$2.28	130	1/1	925	\$1,763	\$2.01
Eastern New Orleans	0	0	0	\$0	\$0.00	1	1/1	860	\$750	\$0.87	2	2/2	847	\$1,150	\$1.52
Orleans Parish	134	1/1	881	\$1,861	\$2.21	145	2/2	939	\$2,067	\$2.25	135	1/1	937	\$1,750	\$1.98
St. Bernard Parish	2	2/3	1,328	\$1,200	\$0.90	0	0	0	\$0	\$0.00	0	0	0	\$0	\$0.00
St. Charles Parish	2	2/2	1,250	\$1,005	\$0.82	0	0	0	\$0	\$0.00	0	0	0	\$0	\$0.00
St. John the Baptist Parish	2	2/3	1,228	\$1,100	\$0.90	5	2/2	1,163	\$1,020	\$0.87	3	2/2	1,219	\$1,125	\$0.93
East St. Tammany	17	2/2	1,189	\$1,158	\$1.03	16	2/2	1,219	\$1,108	\$0.95	19	2/2	1,110	\$1,074	\$1.03
West St. Tammany	28	3/3	1,502	\$1,438	\$0.97	35	2/2	1,327	\$1,345	\$1.01	33	2/2	1,333	\$1,262	\$0.96
St. Tammany Parish	45	2/2	1,384	\$1,332	\$0.99	51	2/2	1,293	\$1,271	\$0.99	52	2/2	1,251	\$1,193	\$0.99
Tangipahoa Parish	10	2/2	1,052	\$875	\$0.84	5	2/2	1,082	\$830	\$0.80	11	2/2	1,183	\$1,009	\$0.86
New Orleans Metro	250	2/2	1,014	\$1,571	\$1.70	263	2/2	1,030	\$1,685	\$1.74	232	2/2	1,033	\$1,493	\$1.58

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

THIRD QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION

NOVEMBER 12, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$309,435	360	\$111,396,701	\$364,360	367	\$133,720,297	\$394,137	458	\$180,514,927	91	17.8%	8.2%
Kenner	70062, 70065	\$273,441	150	\$41,016,085	\$259,471	132	\$34,250,181	\$268,686	150	\$40,302,882	18	-5.1%	3.6%
Jefferson	70121	\$224,177	37	\$8,294,542	\$260,067	29	\$7,541,949	\$263,555	41	\$10,805,750	12	16.0%	1.3%
Harahan/River Ridge	70123	\$266,269	67	\$17,840,030	\$318,872	75	\$23,915,420	\$358,238	85	\$30,450,251	10	19.8%	12.3%
East Jefferson Total		\$290,794	614	\$178,547,358	\$330,726	603	\$199,427,847	\$357,049	734	\$262,073,810	131	13.7%	8.0%
Barataria	70036	\$242,500	2	\$485,000	\$169,333	3	\$508,000	\$195,000	1	\$195,000	-2	-30.2%	15.2%
Gretna/Terrytown	70053, 70056	\$173,522	128	\$22,210,837	\$192,550	118	\$22,720,930	\$218,480	151	\$32,990,433	33	11.0%	13.5%
Harvey	70058	\$146,219	95	\$13,890,825	\$196,468	88	\$17,289,200	\$218,261	83	\$18,115,679	-5	34.4%	11.1%
Lafitte	70067	\$0	0	\$0	\$206,850	4	\$827,400	\$232,500	3	\$697,500	-1	NA	12.4%
Marrero	70072	\$174,286	167	\$29,105,841	\$177,518	166	\$29,467,924	\$202,032	147	\$29,698,689	-19	1.9%	13.8%
Westwego/Avondale/Bridge City	70094	\$129,230	63	\$8,141,504	\$129,558	57	\$7,384,795	\$163,535	67	\$10,956,857	10	0.3%	26.2%
Grand Isle	70358	\$220,000	2	\$440,000	\$250,000	1	\$250,000	\$0	0	\$0	-1	13.6%	NA
West Jefferson Total		\$162,525	457	\$74,274,007	\$179,515	437	\$78,448,249	\$204,987	452	\$92,654,158	15	10.5%	14.2%
Jefferson Parish Total		\$236,061	1,071	\$252,821,365	\$267,189	1,040	\$277,876,096	\$299,096	1,186	\$354,727,968	146	13.2%	11.9%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$192,251	128	\$24,608,133	\$201,909	122	\$24,632,903	\$256,037	157	\$40,197,849	35	5.0%	26.8%
New Orleans	70112	\$532,500	2	\$1,065,000	\$306,333	3	\$919,000	\$337,500	2	\$675,000	-1	-42.5%	10.2%
New Orleans	70113	\$190,429	7	\$1,333,000	\$221,571	7	\$1,551,000	\$222,000	6	\$1,332,000	-1	16.4%	0.2%
New Orleans	70115	\$571,479	92	\$52,576,036	\$631,290	86	\$54,290,935	\$691,706	102	\$70,553,988	16	10.5%	9.6%
New Orleans	70116	\$559,236	25	\$13,980,900	\$393,567	21	\$8,264,900	\$562,543	22	\$12,375,950	1	-29.6%	42.9%
New Orleans	70117	\$247,271	63	\$15,578,050	\$244,320	67	\$16,369,415	\$254,995	89	\$22,694,585	22	-1.2%	4.4%
New Orleans	70118	\$564,947	69	\$38,981,347	\$547,449	77	\$42,153,591	\$670,880	81	\$54,341,260	4	-3.1%	22.5%
New Orleans	70119	\$337,983	56	\$18,927,064	\$361,507	61	\$22,051,950	\$389,424	73	\$28,427,922	12	7.0%	7.7%
New Orleans	70122	\$268,558	118	\$31,689,899	\$271,936	111	\$30,184,850	\$285,029	141	\$40,189,044	30	1.3%	4.8%
New Orleans	70124	\$505,484	90	\$45,493,550	\$501,099	91	\$45,600,025	\$560,454	122	\$68,375,352	31	-0.9%	11.8%
New Orleans	70125	\$369,681	32	\$11,829,800	\$338,873	26	\$8,810,700	\$406,912	51	\$20,752,500	25	-8.3%	20.1%
New Orleans	70130	\$817,800	15	\$12,267,000	\$750,273	22	\$16,506,000	\$923,750	28	\$25,864,998	6	-8.3%	23.1%
Central Orleans Total		\$428,333	569	\$243,721,646	\$431,298	572	\$246,702,366	\$481,984	717	\$345,582,599	145	0.7%	11.8%
Eastern New Orleans Total	70126 - 70129	\$139,525	124	\$17,301,074	\$161,901	119	\$19,266,173	\$164,667	171	\$28,158,016	52	16.0%	1.7%
Orleans Parish Total		\$347,906	821	\$285,630,853	\$357,443	813	\$290,601,442	\$396,113	1,045	\$413,938,464	232	2.7%	10.8%
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$326,718	51	\$16,662,640	\$313,414	45	\$14,103,625	\$323,609	60	\$19,416,560	15	-4.1%	3.3%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$169,621	114	\$19,336,750	\$190,166	114	\$21,678,930	\$202,372	158	\$31,974,812	44	12.1%	6.4%

**New Orleans Metropolitan Area Single-Family Residential Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Charles Parish													
Eastbank	70079, 70087	\$151,879	19	\$2,885,700	\$195,691	28	\$5,479,350	\$203,998	23	\$4,691,948	-5	28.8%	4.2%
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$229,292	120	\$27,515,004	\$264,602	103	\$27,254,021	\$253,726	106	\$26,894,956	3	15.4%	-4.1%
St. Charles Parish Total		\$218,710	139	\$30,400,704	\$249,873	131	\$32,733,371	\$244,860	129	\$31,586,904	-2	14.2%	-2.0%
St. James Parish													
Eastbank	70052, 70071, 70723, 70763	\$164,724	11	\$1,811,962	\$185,408	13	\$2,410,300	\$212,688	8	\$1,701,500	-5	12.6%	14.7%
Westbank	70086, 70090	\$157,000	1	\$157,000	\$215,550	2	\$431,100	\$125,500	2	\$251,000	0	37.3%	-41.8%
St. James Parish Total		\$164,080	12	\$1,968,962	\$189,427	15	\$2,841,400	\$195,250	10	\$1,952,500	-5	15.4%	3.1%
St. John the Baptist Parish													
Eastbank	70051, 70068, 70076, 70084	\$166,534	108	\$17,985,646	\$177,456	98	\$17,390,715	\$180,045	119	\$21,425,355	21	6.6%	1.5%
Westbank	70049	\$0	0	\$0	\$30,000	1	\$30,000	\$36,500	1	\$36,500	0	NA	21.7%
St. John the Baptist Parish Total		\$166,534	108	\$17,985,646	\$175,967	99	\$17,420,715	\$178,849	120	\$21,461,855	21	5.7%	1.6%
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$201,028	39	\$7,840,100	\$210,412	23	\$4,839,480	\$235,594	46	\$10,837,325	23	4.7%	12.0%
Slidell	70458, 70460, 70461	\$217,529	413	\$89,839,589	\$217,024	421	\$91,367,194	\$238,154	484	\$115,266,563	63	-0.2%	9.7%
East St. Tammany Total		\$216,106	452	\$97,679,689	\$216,682	444	\$96,206,674	\$237,932	530	\$126,103,888	86	0.3%	9.8%
Lacombe (Central St. Tammany)	70445	\$188,473	40	\$7,538,901	\$169,005	41	\$6,929,200	\$218,335	30	\$6,550,047	-11	-10.3%	29.2%
West St. Tammany													
Abita Springs	70420	\$231,524	41	\$9,492,500	\$278,994	31	\$8,648,800	\$281,555	40	\$11,262,200	9	20.5%	0.9%
Bush	70431	\$220,569	13	\$2,867,400	\$205,346	13	\$2,669,500	\$234,689	18	\$4,224,400	5	-6.9%	14.3%
Covington	70433, 70435	\$270,641	314	\$84,981,164	\$297,410	314	\$93,386,647	\$306,302	388	\$118,845,102	74	9.9%	3.0%
Folsom	70437	\$312,570	24	\$7,501,670	\$301,642	24	\$7,239,400	\$362,683	35	\$12,693,900	11	-3.5%	20.2%
Madisonville	70447	\$327,365	113	\$36,992,225	\$327,806	119	\$39,008,971	\$321,357	178	\$57,201,587	59	0.1%	-2.0%
Mandeville	70448, 70471	\$345,775	226	\$78,145,200	\$319,729	203	\$64,905,031	\$350,180	281	\$98,400,525	78	-7.5%	9.5%
West St. Tammany Total		\$300,930	731	\$219,980,159	\$306,617	704	\$215,858,349	\$321,944	940	\$302,627,714	236	1.9%	5.0%
St. Tammany Parish Total		\$265,902	1,223	\$325,198,749	\$268,288	1,189	\$318,994,223	\$290,188	1,500	\$435,281,649	311	0.9%	8.2%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$179,841	407	\$73,195,194	\$183,320	447	\$81,943,908	\$200,978	471	\$94,660,814	24	1.9%	9.6%
Washington Parish	70426, 70427, 70438, 70450	\$109,584	62	\$6,794,185	\$115,110	67	\$7,712,400	\$145,939	63	\$9,194,160	-4	5.0%	26.8%
Metro New Orleans Total		\$256,985	4,008	\$1,029,995,048	\$269,168	3,960	\$1,065,906,110	\$298,228	4,742	\$1,414,195,686	782	4.7%	10.8%

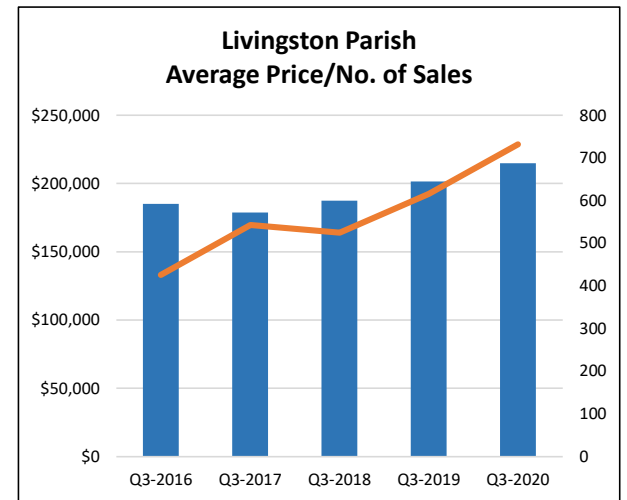
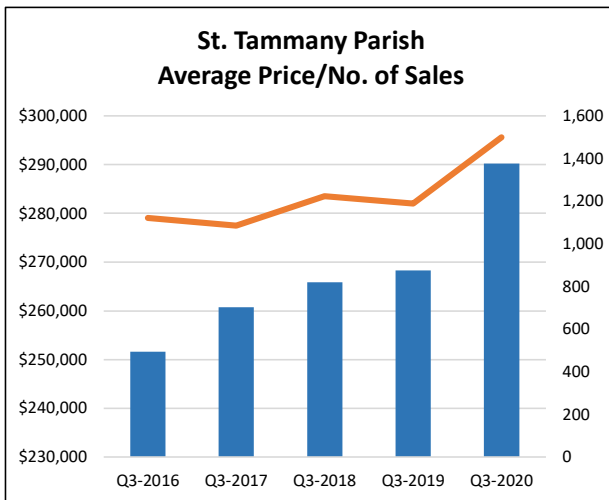
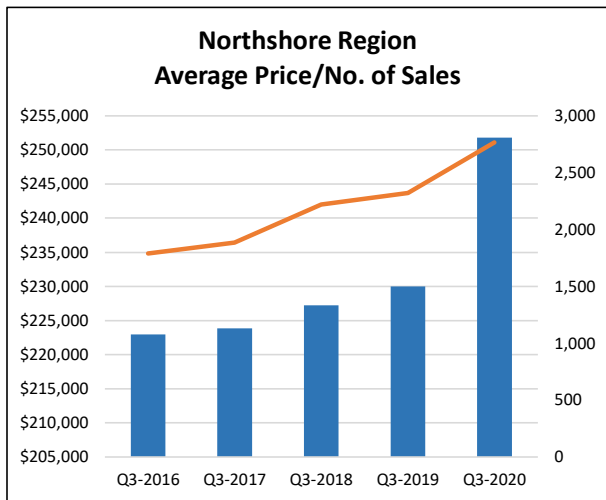
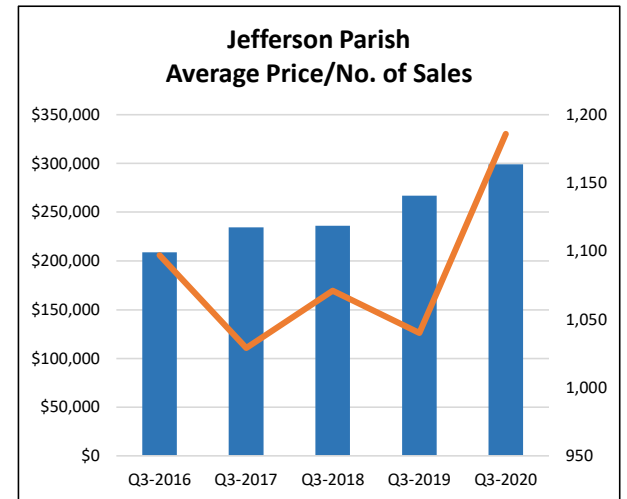
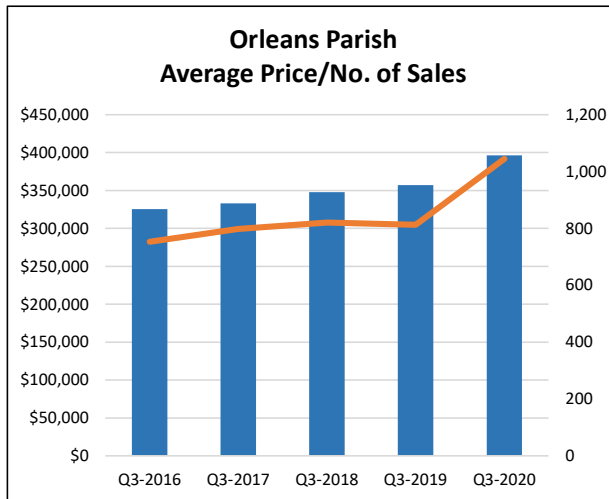
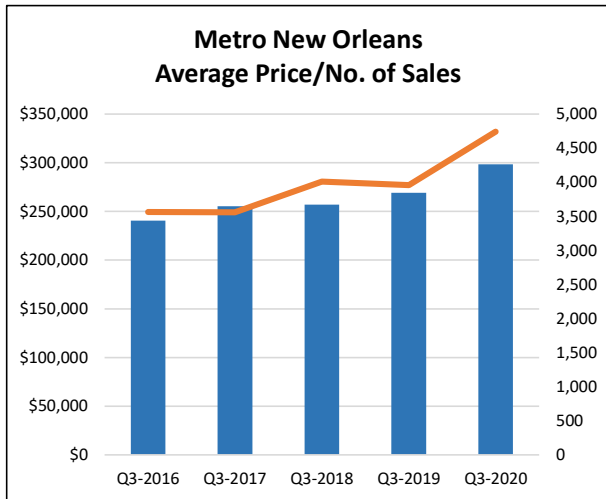
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Northshore Region Single-Family Residential Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$201,028	39	\$7,840,100	\$210,412	23	\$4,839,480	\$235,594	46	\$10,837,325	23	4.7%	12.0%
Slidell	70458, 70460, 70461	\$217,529	413	\$89,839,589	\$217,024	421	\$91,367,194	\$238,154	484	\$115,266,563	63	-0.2%	9.7%
East St. Tammany Total		\$216,106	452	\$97,679,689	\$216,682	444	\$96,206,674	\$237,932	530	\$126,103,888	86	0.3%	9.8%
Lacombe (Central St. Tammany)	70445	\$188,473	40	\$7,538,901	\$169,005	41	\$6,929,200	\$218,335	30	\$6,550,047	-11	-10.3%	29.2%
West St. Tammany													
Abita Springs	70420	\$231,524	41	\$9,492,500	\$278,994	31	\$8,648,800	\$281,555	40	\$11,262,200	9	20.5%	0.9%
Bush	70431	\$220,569	13	\$2,867,400	\$205,346	13	\$2,669,500	\$234,689	18	\$4,224,400	5	-6.9%	14.3%
Covington	70433, 70435	\$270,641	314	\$84,981,164	\$297,410	314	\$93,386,647	\$306,302	388	\$118,845,102	74	9.9%	3.0%
Folsom	70437	\$312,570	24	\$7,501,670	\$301,642	24	\$7,239,400	\$362,683	35	\$12,693,900	11	-3.5%	20.2%
Madisonville	70447	\$327,365	113	\$36,992,225	\$327,806	119	\$39,008,971	\$321,357	178	\$57,201,587	59	0.1%	-2.0%
Mandeville	70448, 70471	\$345,775	226	\$78,145,200	\$319,729	203	\$64,905,031	\$350,180	281	\$98,400,525	78	-7.5%	9.5%
West St. Tammany Total		\$300,930	731	\$219,980,159	\$306,617	704	\$215,858,349	\$321,944	940	\$302,627,714	236	1.9%	5.0%
St. Tammany Parish Total		\$265,902	1,223	\$325,198,749	\$268,288	1,189	\$318,994,223	\$290,188	1,500	\$435,281,649	311	0.9%	8.2%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)													
		\$179,841	407	\$73,195,194	\$183,320	447	\$81,943,908	\$200,978	471	\$94,660,814	24	1.9%	9.6%
Washington Parish	70426, 70427, 70438, 70450	\$109,584	62	\$6,794,185	\$115,110	67	\$7,712,400	\$145,939	63	\$9,194,160	-4	5.0%	26.8%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)													
		\$187,469	525	\$98,421,000	\$201,588	616	\$124,178,000	\$215,015	732	\$157,391,000	116	7.5%	6.7%
St. Helena Parish	70441, 70453	\$277,000	3	\$831,000	\$392,000	3	\$1,176,000	\$0	0	\$0	-3	41.5%	NA
Northshore Region Total		\$227,225	2,220	\$504,440,128	\$229,976	2,322	\$534,004,531	\$251,818	2,766	\$696,527,623	444	1.2%	9.5%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Single Family Sales Graphs
3rd Quarter (July, August, September) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

**New Orleans Metropolitan Area Condominium Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$108,734	60	\$6,524,050	\$127,570	45	\$5,740,654	\$104,582	74	\$7,739,031	29	17.3%	-18.0%
Kenner	70062, 70065	\$116,774	23	\$2,685,800	\$117,304	23	\$2,698,000	\$119,821	14	\$1,677,500	-9	0.5%	2.1%
Jefferson	70121	\$169,486	7	\$1,186,400	\$208,071	7	\$1,456,500	\$213,667	6	\$1,282,000	-1	22.8%	2.7%
Harahan/River Ridge	70123	\$0	0	\$0	\$0	0	\$0	\$145,000	1	\$145,000	1	NA	NA
East Jefferson Total		\$115,514	90	\$10,396,250	\$131,935	75	\$9,895,154	\$114,142	95	\$10,843,531	20	14.2%	-13.5%
Gretna/Terrytown	70053, 70056	\$92,250	2	\$184,500	\$90,700	2	\$181,400	\$445,000	1	\$445,000	-1	-1.7%	390.6%
Harvey	70058	\$105,000	1	\$105,000	\$91,732	3	\$275,197	\$0	0	\$0	-3	-12.6%	NA
West Jefferson Total		\$96,500	3	\$289,500	\$91,319	5	\$456,597	\$445,000	1	\$445,000	-4	-5.4%	387.3%
Jefferson Parish Total		\$114,901	93	\$10,685,750	\$129,397	80	\$10,351,751	\$117,589	96	\$11,288,531	16	12.6%	-9.1%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$45,225	4	\$180,900	\$74,950	2	\$149,900	\$147,229	7	\$1,030,600	5	65.7%	96.4%
New Orleans	70112	\$322,150	10	\$3,221,500	\$221,725	4	\$886,900	\$445,929	7	\$3,121,500	3	-31.2%	101.1%
New Orleans	70113	\$688,282	8	\$5,506,252	\$675,500	6	\$4,053,000	\$684,938	8	\$5,479,500	2	-1.9%	1.4%
New Orleans	70115	\$285,288	24	\$6,846,911	\$311,326	23	\$7,160,500	\$301,430	23	\$6,932,900	0	9.1%	-3.2%
New Orleans	70116	\$330,346	13	\$4,294,500	\$351,593	15	\$5,273,900	\$313,132	19	\$5,949,500	4	6.4%	-10.9%
New Orleans	70117	\$278,060	3	\$834,181	\$243,125	4	\$972,500	\$298,333	3	\$895,000	-1	-12.6%	22.7%
New Orleans	70118	\$320,524	21	\$6,731,000	\$232,438	16	\$3,719,000	\$320,667	9	\$2,886,000	-7	-27.5%	38.0%
New Orleans	70119	\$246,333	3	\$739,000	\$0	0	\$0	\$311,250	2	\$622,500	2	NA	NA
New Orleans	70124	\$312,341	8	\$2,498,729	\$543,066	17	\$9,232,125	\$509,455	11	\$5,604,000	-6	73.9%	-6.2%
New Orleans	70130	\$351,281	69	\$24,238,400	\$314,746	61	\$19,199,515	\$397,108	66	\$26,209,100	5	-10.4%	26.2%
Central Orleans Total		\$345,349	159	\$54,910,473	\$345,873	146	\$50,497,440	\$389,865	148	\$57,700,000	2	0.2%	12.7%
Eastern New Orleans Total	70126 - 70129	\$0	0	\$0	\$0	0	\$0	\$72,500	3	\$217,500	3	NA	NA
Orleans Parish Total		\$337,984	163	\$55,091,373	\$342,212	148	\$50,647,340	\$373,089	158	\$58,948,100	10	1.3%	9.0%
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$89,000	2	\$178,000	\$0	0	\$0	\$0	0	\$0	0	NA	NA

New Orleans Metropolitan Area Condominium Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<i>St. James Parish</i> (70052, 70071, 70723, 70763)		\$118,500	1	\$118,500	\$0	0	\$0	\$122,000	1	\$122,000	1	NA	NA
<i>St. John the Baptist Parish</i> (70049, 70051, 70068, 70076, 70084)		\$94,333	3	\$283,000	\$102,000	1	\$102,000	\$0	0	\$0	-1	8.1%	NA
St. Tammany Parish													
Slidell	70458, 70460, 70461	\$109,641	17	\$1,863,900	\$103,393	19	\$1,964,460	\$97,473	18	\$1,754,509	-1	-5.7%	-5.7%
East St. Tammany Total		\$109,641	17	\$1,863,900	\$103,393	19	\$1,964,460	\$97,473	18	\$1,754,509	-1	-5.7%	-5.7%
Covington	70433, 70435	\$214,357	7	\$1,500,500	\$180,333	9	\$1,623,000	\$175,550	8	\$1,404,400	-1	-15.9%	-2.7%
Madisonville	70447	\$0	0	\$0	\$0	0	\$0	\$280,000	1	\$280,000	1	NA	NA
Mandeville	70448, 70471	\$146,827	25	\$3,670,679	\$154,367	18	\$2,778,600	\$150,676	17	\$2,561,500	-1	5.1%	-2.4%
West St. Tammany Total		\$161,599	32	\$5,171,179	\$163,022	27	\$4,401,600	\$163,304	26	\$4,245,900	-1	0.9%	0.2%
St. Tammany Parish Total		\$143,573	49	\$7,035,079	\$138,393	46	\$6,366,060	\$136,373	44	\$6,000,409	-2	-3.6%	-1.5%
<i>Tangipahoa Parish</i> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$104,779	3	\$314,338	\$0	0	\$0	\$105,333	3	\$316,000	3	NA	NA
Metro New Orleans Total		\$234,733	314	\$73,706,040	\$245,335	275	\$67,467,151	\$253,891	302	\$76,675,040	27	4.5%	3.5%

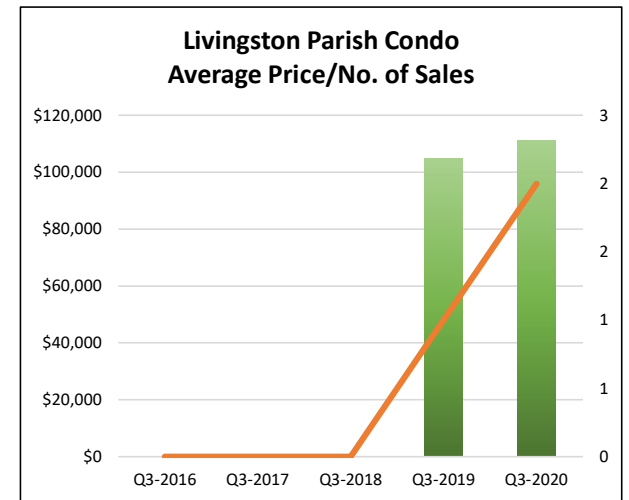
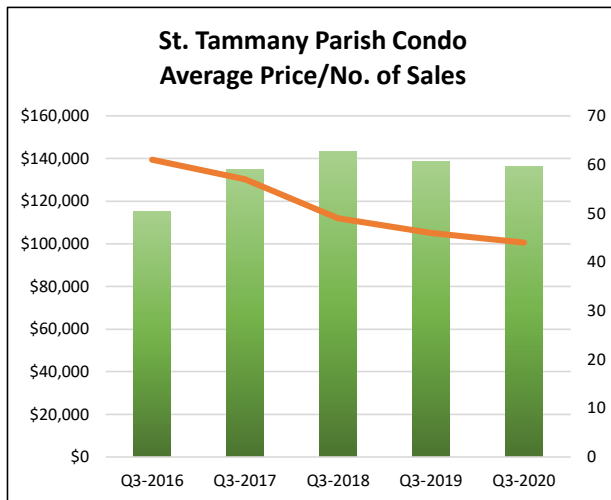
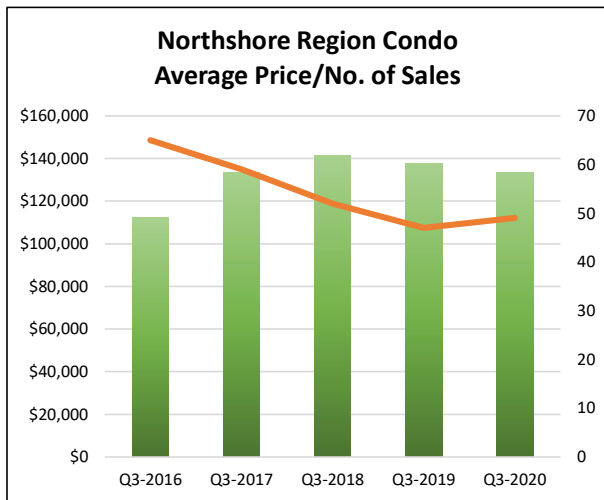
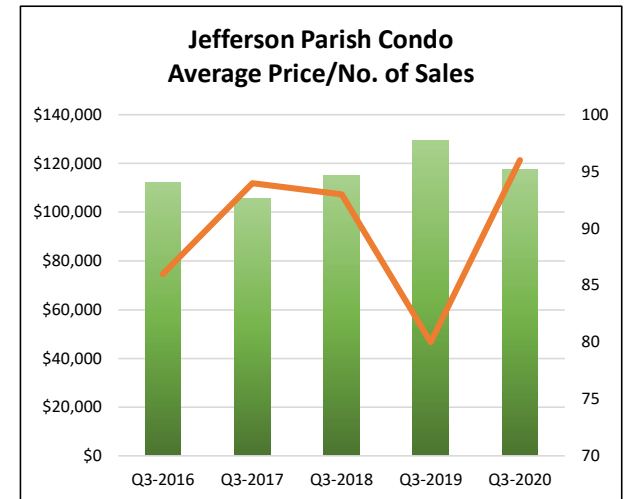
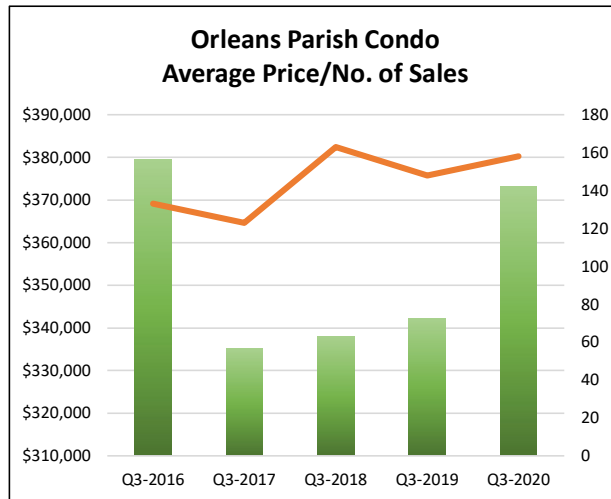
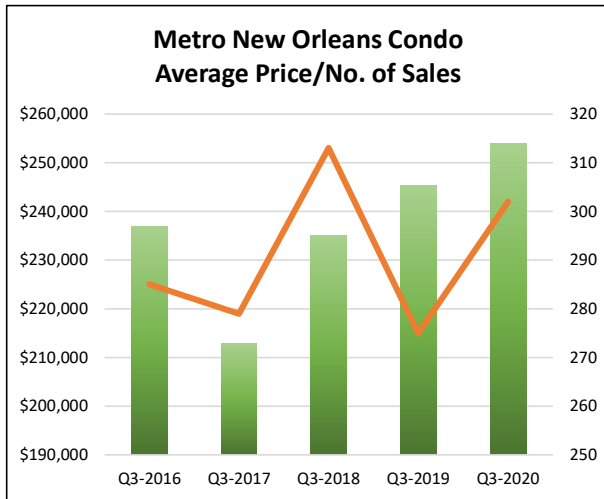
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Northshore Region Condominium Sales
3rd Quarter (July, August & September) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 3			2019, Quarter 3			2020, Quarter 3			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany	70458, 70460, 70461	\$109,641	17	\$1,863,900	\$103,393	19	\$1,964,460	\$97,473	18	\$1,754,509	-1	-5.7%	-5.7%
Slidell													
East St. Tammany Total			\$109,641	17	\$1,863,900	\$103,393	19	\$1,964,460	\$97,473	18	\$1,754,509	-1	-5.7%
West St. Tammany													
Covington	70433, 70435	\$214,357	7	\$1,500,500	\$180,333	9	\$1,623,000	\$175,550	8	\$1,404,400	-1	-15.9%	-2.7%
Madisonville	70447	\$0	0	\$0	\$0	0	\$0	\$280,000	1	\$280,000	1	NA	NA
Mandeville	70448, 70471	\$146,827	25	\$3,670,679	\$154,367	18	\$2,778,600	\$150,676	17	\$2,561,500	-1	5.1%	-2.4%
West St. Tammany Total		\$161,599	32	\$5,171,179	\$163,022	27	\$4,401,600	\$163,304	26	\$4,245,900	-1	0.9%	0.2%
St. Tammany Parish Total		\$143,573	49	\$7,035,079	\$138,393	46	\$6,366,060	\$136,373	44	\$6,000,409	-2	-3.6%	-1.5%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)													
		\$104,779	3	\$314,338	\$0	0	\$0	\$105,333	3	\$316,000	3	NA	NA
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)													
		\$0	0	\$0	\$105,000	1	\$105,000	\$111,000	2	\$222,000	1	NA	5.7%
Northshore Region Total		\$141,335	52	\$7,349,417	\$137,682	47	\$6,471,060	\$133,437	49	\$6,538,409	2	-2.6%	-3.1%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
 Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Condominium Sales Graphs
3rd Quarter (July, August, September) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

Residential Rentals
3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse
Quarter 3 (July, August, September): 2018, 2019, 2020

Parish/City	2018, Quarter 3					2019, Quarter 3					2020, Quarter 3				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	294	3/2	1,382	\$1,422	\$1.07	264	3/2	1,500	\$1,609	\$1.09	230	3/2	1,405	\$1,624	\$1.18
West Jefferson	93	3/2	1,377	\$1,216	\$0.97	90	3/2	1,391	\$1,267	\$0.95	78	2/2	1,259	\$1,261	\$1.07
Jefferson Parish	387	3/2	1,381	\$1,373	\$1.04	354	3/2	1,473	\$1,522	\$1.05	308	3/2	1,250	\$1,400	\$1.15
Westbank Orleans	43	3/2	1,357	\$1,255	\$1.02	44	3/2	1,331	\$1,316	\$1.05	36	3/2	1,394	\$1,400	\$1.12
Central Orleans	656	2/2	1,209	\$1,752	\$1.53	748	2/2	1,222	\$1,766	\$1.46	835	2/2	1,191	\$1,617	\$1.43
Eastern New Orleans	27	3/2	1,381	\$1,133	\$0.86	35	3/2	1,279	\$1,164	\$0.95	19	3/2	1,603	\$1,940	\$1.42
Orleans Parish	726	2/2	1,222	\$1,697	\$1.48	827	2/2	1,230	\$1,715	\$1.42	890	2/2	1,208	\$1,615	\$1.41
Plaquemines Parish	5	3/2	1,940	\$1,779	\$0.99	13	3/2	1,595	\$1,250	\$1.07	11	2/2	1,212	\$1,346	\$1.25
St. Bernard Parish	17	2/2	1,055	\$1,012	\$0.96	21	2/2	1,130	\$1,088	\$0.96	24	2/1	1,114	\$1,143	\$1.06
St. Charles Parish	34	3/2	1,353	\$1,297	\$0.98	43	3/2	1,472	\$1,455	\$1.01	34	3/2	1,381	\$1,336	\$0.99
St. James Parish	0	NA	0	\$0	\$0.00	1	3/2	1,530	\$1,000	\$0.65	1	2/1	1,161	\$800	\$0.69
St. John the Baptist Parish	25	3/2	1,317	\$1,161	\$0.90	31	3/2	1,311	\$1,146	\$0.87	26	3/2	1,524	\$1,252	\$0.87
East St. Tammany	152	3/2	1,611	\$1,356	\$0.87	158	3/2	1,603	\$1,379	\$0.89	121	3/2	1,665	\$1,514	\$0.93
Central St. Tammany (Lacombe)	5	3/2	1,262	\$1,210	\$0.96	4	3/2	1,283	\$1,225	\$0.95	3	2/2	1,299	\$1,125	\$0.86
West St. Tammany	217	3/2	1,643	\$1,523	\$0.95	252	3/2	1,802	\$1,649	\$0.94	230	3/2	1,680	\$1,619	\$0.99
St. Tammany Parish	374	3/2	1,625	\$1,451	\$0.91	414	3/2	1,721	\$1,542	\$0.92	354	3/2	1,672	\$1,579	\$0.97
Tangipahoa Parish	54	3/2	1,376	\$1,172	\$0.87	117	3/2	1,456	\$1,251	\$0.90	83	3/2	1,330	\$1,139	\$0.89
Washington Parish	6	3/2	1,419	\$841	\$0.61	5	3/2	1,737	\$1,190	\$0.72	7	2/1	1,098	\$929	\$0.83
New Orleans Metro	1,628	3/2	1,364	\$1,520	\$1.20	1,826	3/2	1,413	\$1,583	\$1.22	1,738	2/2	1,343	\$1,548	\$1.23

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Residential Rentals
Condominiums
Quarter 3 (July, August, September): 2018, 2019, 2020**

Parish/City	2018, Quarter 3					2019, Quarter 3					2020, Quarter 3				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	46	2/2	943	\$1,193	\$1.31	48	2/2	1,009	\$1,154	\$1.19	54	2/2	948	\$1,246	\$1.36
West Jefferson	4	2/2	1,789	\$1,061	\$0.90	8	2/2	985	\$984	\$1.02	1	1/1	800	\$1,000	\$1.25
Jefferson Parish	50	2/2	963	\$1,183	\$1.27	56	2/2	1,000	\$1,124	\$1.16	55	2/2	946	\$1,242	\$1.36
Westbank Orleans	0	NA	0	\$0	\$0.00	0	NA	0	\$0	\$0.00	6	2/2	1,184	\$1,107	\$0.97
Central Orleans	151	1/1	964	\$2,062	\$2.22	144	1/2	953	\$2,117	\$2.29	163	1/1	942	\$2,050	\$2.23
Eastern New Orleans	1	1/1	860	\$750	\$0.87	3	2/3	1,185	\$900	\$0.77	0	NA	0	\$0	\$0.00
Orleans Parish	152	1/1	963	\$2,054	\$2.12	147	1/2	958	\$2,092	\$2.26	169	1/1	951	\$2,017	\$2.19
St. Bernard Parish	0					1	2/2	1,500	\$1,500	\$1.00	0	NA	0	\$0	\$0.00
St. Charles Parish	2	3/3	1,296	\$1,175	\$0.95	2	3/2	1,200	\$1,100	\$0.93	0	NA	0	\$0	\$0.00
St. John the Baptist Parish	0					3	2/2	1,303	\$1,150	\$0.89	0	NA	0	\$0	\$0.00
East St. Tammany	16	2/2	1,004	\$970	\$1.15	14	2/2	973	\$1,026	\$1.41	24	2/2	1,214	\$1,154	\$1.01
West St. Tammany	25	2/3	1,321	\$1,219	\$0.93	24	2/2	1,346	\$1,245	\$0.95	30	2/2	1,391	\$1,392	\$1.02
St. Tammany Parish	41	2/2	1,197	\$1,122	\$1.02	38	2/2	1,209	\$1,164	\$1.12	54	2/2	1,313	\$1,286	\$1.01
Tangipahoa Parish	6	2/2	962	\$858	\$0.92	10	2/3	1,125	\$970	\$0.83	9	1/2	888	\$878	\$1.02
New Orleans Metro	251	2/2	906	\$1,400	\$1.73	257	2/2	1,019	\$1,677	\$1.76	287	2/2	1,016	\$1,695	\$1.77

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research



INSTITUTE FOR ECONOMIC DEVELOPMENT
& REAL ESTATE RESEARCH

SINGLE FAMILY RESIDENTIAL SALES AND RENTALS

FOURTH QUARTER: 2018, 2019 AND 2020

NEW ORLEANS METROPOLITAN AREA
& NORTHSORE REGION

FEBRUARY 1, 2020

Note: Single family residential sales are now being compiled by zip code as the New Orleans Metropolitan Association of REALTORS® no longer requires the MLS area to be placed on listings/sales.

Zip Code Maps may be found at: <https://www.zipmap.net/Louisiana.htm>

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$308,000	306	\$94,248,021	\$342,155	324	\$110,858,269	\$373,834	386	\$144,300,054	62	11.1%	9.3%
Kenner	70062, 70065	\$221,263	117	\$25,887,806	\$218,795	109	\$23,848,608	\$279,943	155	\$43,391,182	46	-1.1%	27.9%
Jefferson	70121	\$253,083	38	\$9,617,148	\$218,394	31	\$6,770,200	\$267,633	33	\$8,831,900	2	-13.7%	22.5%
Harahan/River Ridge	70123	\$295,192	53	\$15,645,200	\$287,628	69	\$19,846,335	\$338,672	86	\$29,125,830	17	-2.6%	17.7%
East Jefferson Total		\$282,876	514	\$145,398,175	\$302,671	533	\$161,323,412	\$341,892	660	\$225,648,966	127	7.0%	13.0%
Barataria	70036	\$49,900	1	\$49,900	\$0	0	\$0	\$69,900	1	\$69,900	1	NA	NA
Gretna/Terrytown	70053, 70056	\$190,062	112	\$21,286,953	\$208,892	74	\$15,457,997	\$239,888	106	\$25,428,150	32	9.9%	14.8%
Harvey	70058	\$165,881	76	\$12,606,950	\$187,647	75	\$14,073,499	\$234,287	59	\$13,822,951	-16	13.1%	24.9%
Lafitte	70067	\$236,250	4	\$944,999	\$222,433	3	\$667,300	\$224,000	2	\$448,000	-1	-5.8%	0.7%
Marrero	70072	\$178,499	166	\$29,630,845	\$186,579	167	\$31,158,651	\$195,497	178	\$34,798,435	11	4.5%	4.8%
Westwego/Avondale/Bridge City	70094	\$129,797	50	\$6,489,844	\$133,533	60	\$8,011,997	\$164,462	68	\$11,183,445	8	2.9%	23.2%
Grand Isle	70358	\$173,000	1	\$173,000	\$0	0	\$0						
West Jefferson Total		\$173,616	410	\$71,182,491	\$183,033	379	\$69,369,444	\$207,128	414	\$85,750,881	35	5.4%	13.2%
Jefferson Parish Total		\$234,395	924	\$216,580,666	\$252,953	912	\$230,692,856	\$289,944	1,074	\$311,399,847	162	7.9%	14.6%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$199,288	117	\$23,316,724	\$227,184	98	\$22,264,074	\$263,604	154	\$40,595,033	56	14.0%	16.0%
New Orleans	70112	\$375,000	1	\$375,000	\$289,000	1	\$289,000	\$1,615,000	3	\$4,845,000	2	-22.9%	458.8%
New Orleans	70113	\$240,000	1	\$240,000	\$268,000	3	\$804,000	\$263,500	4	\$1,054,000	1	11.7%	-1.7%
New Orleans	70115	\$624,191	82	\$51,183,650	\$708,366	88	\$62,336,181	\$711,671	107	\$76,148,746	19	13.5%	0.5%
New Orleans	70116	\$705,464	18	\$12,698,345	\$1,014,000	15	\$15,210,000	\$665,790	30	\$19,973,700	15	43.7%	-34.3%
New Orleans	70117	\$232,342	57	\$13,243,500	\$269,078	65	\$17,490,074	\$284,104	85	\$24,148,875	20	15.8%	5.6%
New Orleans	70118	\$564,104	56	\$31,589,800	\$543,956	63	\$34,269,241	\$642,193	71	\$45,595,722	8	-3.6%	18.1%
New Orleans	70119	\$331,745	49	\$16,255,500	\$323,192	57	\$18,421,959	\$415,505	73	\$30,331,862	16	-2.6%	28.6%
New Orleans	70122	\$264,912	91	\$24,107,000	\$267,549	92	\$24,614,550	\$320,612	114	\$36,549,712	22	1.0%	19.8%
New Orleans	70124	\$498,647	73	\$36,401,250	\$509,357	61	\$31,070,749	\$537,674	107	\$57,531,071	46	2.1%	5.6%
New Orleans	70125	\$408,961	32	\$13,086,750	\$391,658	25	\$9,791,455	\$381,167	39	\$14,865,497	14	-4.2%	-2.7%
New Orleans	70130	\$751,932	17	\$12,782,840	\$893,933	18	\$16,090,800	\$923,805	38	\$35,104,600	20	18.9%	3.3%
Central Orleans Total		\$444,368	477	\$211,963,635	\$472,107	488	\$230,388,009	\$515,870	671	\$346,148,785	183	6.2%	9.3%
Eastern New Orleans Total	70126 - 70129	\$133,026	115	\$15,297,942	\$163,682	119	\$19,478,105	\$168,895	141	\$23,814,192	22	23.0%	3.2%
Orleans Parish Total		\$353,425	709	\$250,578,301	\$386,000	705	\$272,130,188	\$425,008	966	\$410,558,010	261	9.2%	10.1%
Plaquemines Parish (70037, 70040, 70041, 70083, 70091, 70093)		\$294,975	28	\$8,259,300	\$317,060	37	\$11,731,220	\$334,241	42	\$14,038,129	5	7.5%	5.4%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$169,621	114	\$19,336,750	\$185,687	92	\$17,083,227	\$203,573	119	\$24,225,190	27	9.5%	9.6%

**New Orleans Metropolitan Area Single-Family Residential Sales
4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Charles Parish													
Eastbank	70079, 70087	\$197,892	12	\$2,374,700	\$245,236	25	\$6,130,900	\$220,596	25	\$5,514,905	0	23.9%	-10.0%
Westbank (70030, 70031, 70039, 70047, 70057, 70070, 70080)		\$250,766	80	\$20,061,263	\$241,446	102	\$24,627,475	\$283,446	90	\$25,510,134	-12	-3.7%	17.4%
St. Charles Parish Total		\$243,869	92	\$22,435,963	\$242,192	127	\$30,758,375	\$269,783	115	\$31,025,039	-12	-0.7%	11.4%
St. James Parish													
Eastbank	70052, 70071, 70723, 70763	\$219,438	8	\$1,755,500	\$203,221	5	\$1,016,106	\$198,738	8	\$1,589,900	3	-7.4%	-2.2%
Westbank	70086, 70090	\$185,000	1	\$185,000	\$211,213	6	\$1,267,275	\$189,300	6	\$1,135,800	0	14.2%	-10.4%
St. James Parish Total		\$215,611	9	\$1,940,500	\$207,580	11	\$2,283,381	\$194,693	14	\$2,725,700	3	-3.7%	-6.2%
St. John the Baptist Parish													
Eastbank	70051, 70068, 70076, 70084	\$153,606	86	\$13,210,151	\$172,592	107	\$18,467,336	\$186,174	110	\$20,479,133	3	12.4%	7.9%
Westbank	70049	\$0	0	\$0	\$0	0	\$0	\$155,000	1	\$155,000	1	NA	NA
St. John the Baptist Parish Total		\$153,606	86	\$13,210,151	\$172,592	107	\$18,467,336	\$185,893	111	\$20,634,133	4	12.4%	7.7%
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800	\$208,832	34	\$7,100,300	5	28.6%	-9.0%
Slidell	70458, 70460, 70461	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279	\$237,730	415	\$98,658,079	108	7.0%	9.1%
East St. Tammany Total		\$201,760	325	\$65,572,025	\$218,872	336	\$73,541,079	\$235,542	449	\$105,758,379	113	8.5%	7.6%
Lacombe (Central St. Tammany)	70445	\$171,436	26	\$4,457,335	\$177,533	26	\$4,615,850	\$194,220	39	\$7,574,580	13	3.6%	9.4%
West St. Tammany													
Abita Springs	70420	\$222,022	26	\$5,772,575	\$261,786	21	\$5,497,500	\$313,059	32	\$10,017,900	11	17.9%	19.6%
Bush	70431	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400	\$265,322	19	\$5,041,124	9	31.5%	-7.3%
Covington	70433, 70435	\$273,012	210	\$57,332,495	\$289,304	258	\$74,640,545	\$328,515	370	\$121,550,479	112	6.0%	13.6%
Folsom	70437	\$260,157	18	\$4,682,834	\$334,750	16	\$5,356,000	\$330,523	24	\$7,932,550	8	28.7%	-1.3%
Madisonville	70447	\$321,456	92	\$29,573,936	\$287,803	109	\$31,370,560	\$326,752	141	\$46,072,075	32	-10.5%	13.5%
Mandeville	70448, 70471	\$347,840	161	\$56,002,233	\$331,430	159	\$52,697,335	\$376,849	235	\$88,559,620	76	-4.7%	13.7%
West St. Tammany Total		\$301,177	515	\$155,106,073	\$300,917	573	\$172,425,340	\$340,041	821	\$279,173,748	248	-0.1%	13.0%
St. Tammany Parish Total		\$259,972	866	\$225,135,433	\$268,002	935	\$250,582,269	\$299,852	1,309	\$392,506,707	374	3.1%	11.9%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$178,800	316	\$56,500,678	\$189,161	384	\$72,637,801	\$205,430	454	\$93,265,074	70	5.8%	8.6%
Washington Parish	70426, 70427, 70438, 70450	\$109,584	62	\$6,794,185	\$128,662	50	\$6,433,110	\$162,289	64	\$10,386,474	14	17.4%	26.1%
Metro New Orleans Total		\$256,011	3,206	\$820,771,927	\$271,667	3,360	\$912,799,763	\$307,114	4,268	\$1,310,764,303	908	6.1%	13.0%

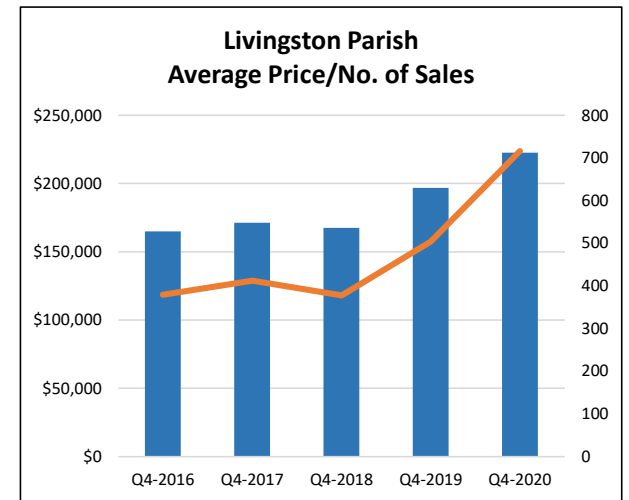
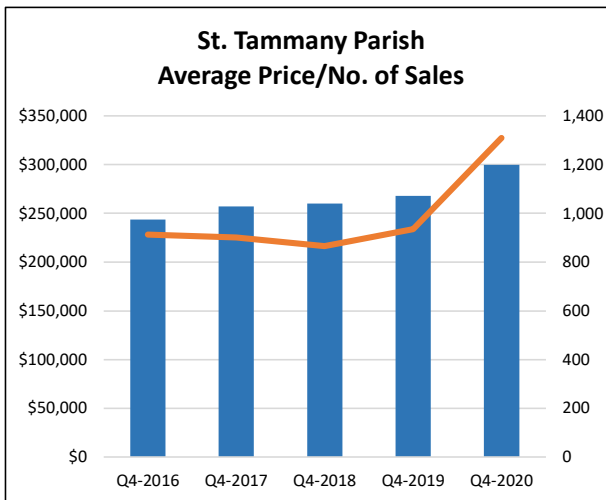
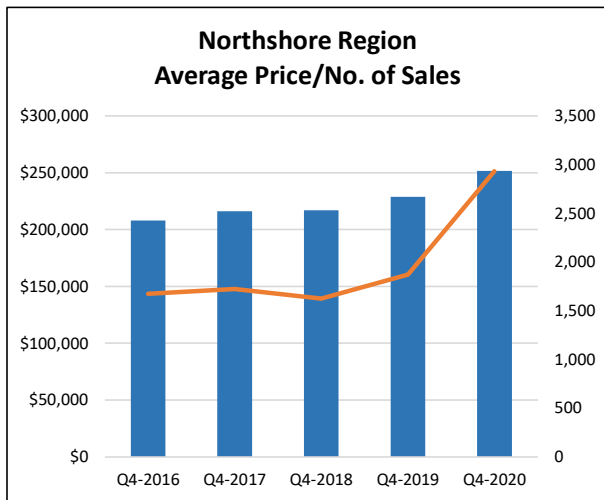
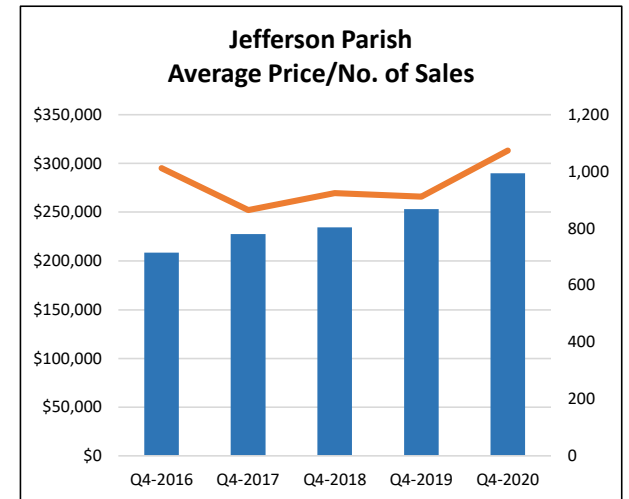
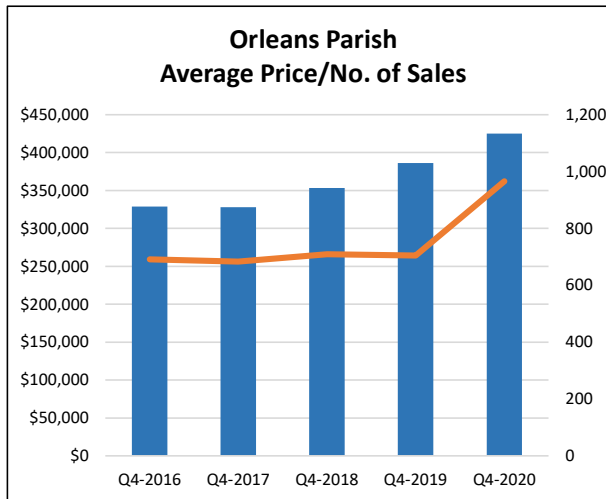
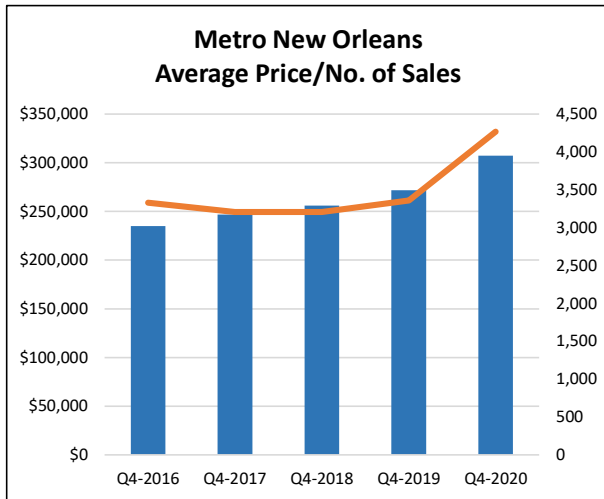
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Northshore Region Single-Family Residential Sales
4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany													
Pearl River	70452	\$178,384	25	\$4,459,600	\$229,441	29	\$6,653,800	\$208,832	34	\$7,100,300	5	28.6%	-9.0%
Slidell	70458, 70460, 70461	\$203,708	300	\$61,112,425	\$217,874	307	\$66,887,279	\$237,730	415	\$98,658,079	108	7.0%	9.1%
East St. Tammany Total		\$201,760	325	\$65,572,025	\$218,872	336	\$73,541,079	\$235,542	449	\$105,758,379	113	8.5%	7.6%
Lacombe (Central St. Tammany)	70445	\$171,436	26	\$4,457,335	\$177,533	26	\$4,615,850	\$194,220	39	\$7,574,580	13	3.6%	9.4%
West St. Tammany													
Abita Springs	70420	\$222,022	26	\$5,772,575	\$261,786	21	\$5,497,500	\$313,059	32	\$10,017,900	11	17.9%	19.6%
Bush	70431	\$217,750	8	\$1,742,000	\$286,340	10	\$2,863,400	\$265,322	19	\$5,041,124	9	31.5%	-7.3%
Covington	70433, 70435	\$273,012	210	\$57,332,495	\$289,304	258	\$74,640,545	\$328,515	370	\$121,550,479	112	6.0%	13.6%
Folsom	70437	\$260,157	18	\$4,682,834	\$334,750	16	\$5,356,000	\$330,523	24	\$7,932,550	8	28.7%	-1.3%
Madisonville	70447	\$321,456	92	\$29,573,936	\$287,803	109	\$31,370,560	\$326,752	141	\$46,072,075	32	-10.5%	13.5%
Mandeville	70448, 70471	\$347,840	161	\$56,002,233	\$331,430	159	\$52,697,335	\$376,849	235	\$88,559,620	76	-4.7%	13.7%
West St. Tammany Total		\$301,177	515	\$155,106,073	\$300,917	573	\$172,425,340	\$340,041	821	\$279,173,748	248	-0.1%	13.0%
St. Tammany Parish Total		\$259,972	866	\$225,135,433	\$268,002	935	\$250,582,269	\$299,852	1,309	\$392,506,707	374	3.1%	11.9%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)													
		\$178,800	316	\$56,500,678	\$189,161	384	\$72,637,801	\$205,430	454	\$93,265,074	70	5.8%	8.6%
Washington Parish	70426, 70427, 70438, 70450	\$109,584	62	\$6,794,185	\$128,662	50	\$6,433,110	\$205,430	454	\$93,265,074	404	17.4%	59.7%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)													
		\$167,447	378	\$63,294,863	\$196,915	504	\$99,245,000	\$222,709	716	\$159,460,000	212	17.6%	13.1%
St. Helena Parish	70441, 70453	\$220,333	3	\$661,000	\$0	0	\$0	\$0	0	\$0	0	NA	NA
Northshore Region Total		\$216,853	1,625	\$352,386,159	\$228,990	1,873	\$428,898,180	\$251,789	2,933	\$738,496,855	1,060	5.6%	10.0%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Single Family Sales Graphs
4th Quarter (October, November & December) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

New Orleans Metropolitan Area Condominium Sales
4th Quarter (October, November & December) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
Jefferson Parish													
Metairie	70001-70003, 70005-70006	\$109,420	37	\$4,048,525	\$112,972	36	\$4,067,000	\$120,462	42	\$5,059,424	6	3.2%	6.6%
Kenner	70062, 70065	\$94,129	17	\$1,600,200	\$108,044	21	\$2,268,916	\$125,367	26	\$3,259,550	5	14.8%	16.0%
Jefferson	70121	\$174,500	1	\$174,500	\$170,940	5	\$854,700	\$160,475	4	\$641,900	-1	-2.0%	-6.1%
Harahan/River Ridge	70123	\$93,000	3	\$279,000	\$106,400	5	\$532,000	\$146,000	3	\$438,000	-2	14.4%	37.2%
East Jefferson Total		\$105,211	58	\$6,102,225	\$115,263	67	\$7,722,616	\$125,318	75	\$9,398,874	8	9.6%	8.7%
Gretna/Terrytown	70053, 70056	\$93,950	2	\$187,900	\$80,000	1	\$80,000	\$89,000	2	\$178,000	1	-14.8%	11.3%
Harvey	70058	\$55,071	7	\$385,500	\$85,261	8	\$682,088	\$86,400	2	\$172,800	-6	54.8%	1.3%
West Jefferson Total		\$63,711	9	\$573,400	\$84,676	9	\$762,088	\$87,700	4	\$350,800	-5	32.9%	3.6%
Jefferson Parish Total		\$99,636	67	\$6,675,625	\$111,641	76	\$8,484,704	\$123,414	79	\$9,749,674	3	12.0%	10.5%
Orleans Parish													
Westbank Orleans Total	70114, 70131	\$61,667	3	\$185,000	\$62,100	3	\$186,300	\$155,375	2	\$310,750	-1	0.7%	150.2%
New Orleans	70112	\$317,000	4	\$1,268,000	\$351,750	6	\$2,110,500	\$367,875	4	\$1,471,500	-2	11.0%	4.6%
New Orleans	70113	\$686,500	8	\$5,492,000	\$614,250	8	\$4,914,000	\$305,000	1	\$305,000	-7	-10.5%	-50.3%
New Orleans	70115	\$317,963	23	\$7,313,149	\$400,551	22	\$8,812,114	\$334,711	14	\$4,685,950	-8	26.0%	-16.4%
New Orleans	70116	\$469,814	23	\$10,805,720	\$339,778	18	\$6,116,000	\$366,739	23	\$8,435,000	5	-27.7%	7.9%
New Orleans	70117	\$304,800	5	\$1,524,000	\$303,357	7	\$2,123,500	\$394,600	5	\$1,973,000	-2	-0.5%	30.1%
New Orleans	70118	\$296,606	9	\$2,669,450	\$233,506	17	\$3,969,600	\$268,058	16	\$4,288,923	-1	-21.3%	14.8%
New Orleans	70119	\$224,667	3	\$674,000	\$347,833	3	\$1,043,500	\$307,200	5	\$1,536,000	2	54.8%	-11.7%
New Orleans	70124	\$478,333	3	\$1,435,000	\$334,955	11	\$3,684,500	\$371,000	9	\$3,339,000	-2	-30.0%	10.8%
New Orleans	70125	\$0	0	\$0	\$0	0	\$0	\$245,000	1	\$245,000	1	NA	NA
New Orleans	70130	\$547,000	53	\$28,991,000	\$353,427	69	\$24,386,432	\$390,777	68	\$26,572,805	-1	-35.4%	10.6%
Central Orleans Total		\$459,331	131	\$60,172,319	\$355,032	161	\$57,160,146	\$362,001	146	\$52,852,178	-15	-22.7%	2.0%
Eastern New Orleans Total	70126 - 70129	\$102,000	1	\$102,000	\$130,000	2	\$260,000	\$89,900	1	\$89,900	-1	27.5%	-30.8%
Orleans Parish Total		\$447,847	135	\$60,459,319	\$347,027	166	\$57,606,446	\$357,402	149	\$53,252,828	-17	-22.5%	3.0%
St. Bernard Parish (70032, 70043, 70075, 70085, 70092)		\$0	0	\$0	\$0	0	\$0	\$0	0	\$0	0	NA	NA
St. Charles Parish (70030, 70031, 70039, 70047, 70057, 70070, 70079, 70080, 70087)		\$136,750	2	\$273,500	\$110,000	2	\$220,000	\$105,000	1	\$105,000	-1	-19.6%	-4.5%

**New Orleans Metropolitan Area Condominium Sales
4th Quarter (October, November & December) - 2018, 2019, 2020**

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
<i>St. James Parish</i> (70052, 70071, 70723, 70763)		\$114,250	2	\$228,500	\$0	0	\$0	\$0	0	\$0	0	NA	NA
<i>St. John the Baptist Parish</i> (70049, 70051, 70068, 70076, 70084)		\$99,667	3	\$299,000	\$99,500	2	\$199,000	\$0	0	\$0	-2	-0.2%	NA
St. Tammany Parish													
Slidell	70458, 70460, 70461	\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
East St. Tammany Total		\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
Covington	70433, 70435	\$114,400	5	\$572,000	\$128,189	9	\$1,153,700	\$128,583	6	\$771,500	-3	12.1%	0.3%
Madisonville	70447	\$0	0	\$0	\$158,000	1	\$158,000	\$0	0	\$0	-1	NA	NA
Mandeville	70448, 70471	\$163,987	22	\$3,607,704	\$156,418	14	\$2,189,850	\$167,915	23	\$3,862,050	9	-4.6%	7.4%
West St. Tammany Total		\$154,804	27	\$4,179,704	\$145,898	24	\$3,501,550	\$159,778	29	\$4,633,550	5	-5.8%	9.5%
St. Tammany Parish Total		\$136,093	49	\$6,668,579	\$133,773	35	\$4,682,050	\$137,542	46	\$6,326,950	11	-1.7%	2.8%
<i>Tangipahoa Parish</i> (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)		\$118,000	1	\$118,000	\$36,000	2	\$72,000	\$92,875	4	\$371,500	2	-69.5%	158.0%
Metro New Orleans Total		\$289,860	257	\$74,494,023	\$251,817	283	\$71,264,200	\$250,201	279	\$69,805,952	-4	-13.1%	-0.6%

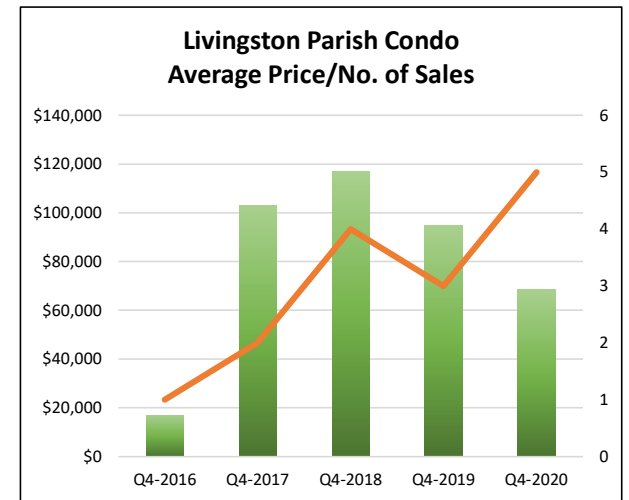
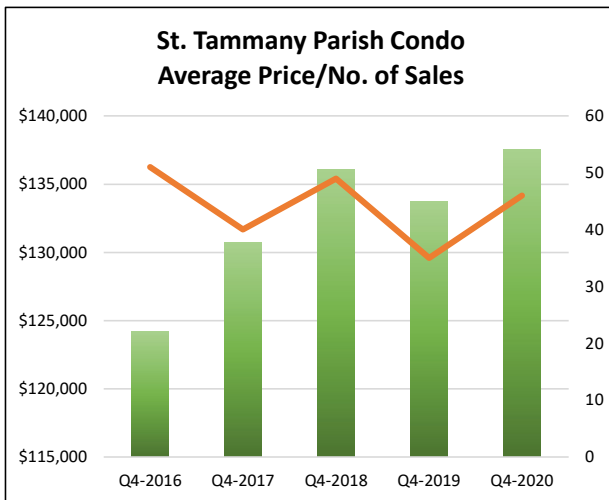
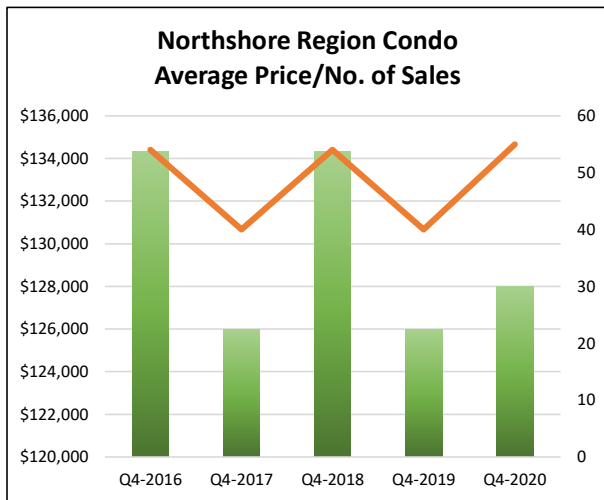
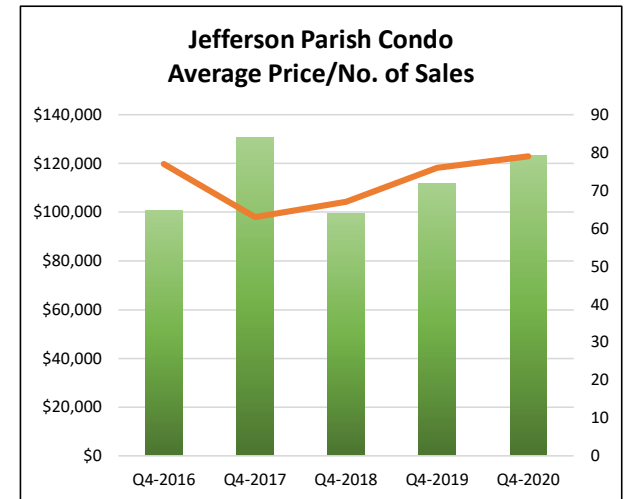
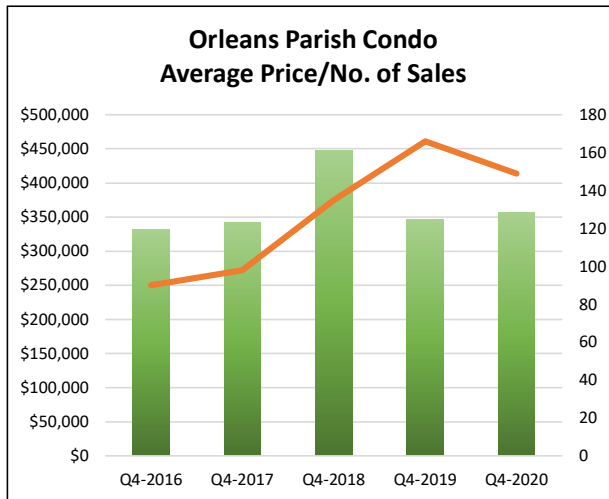
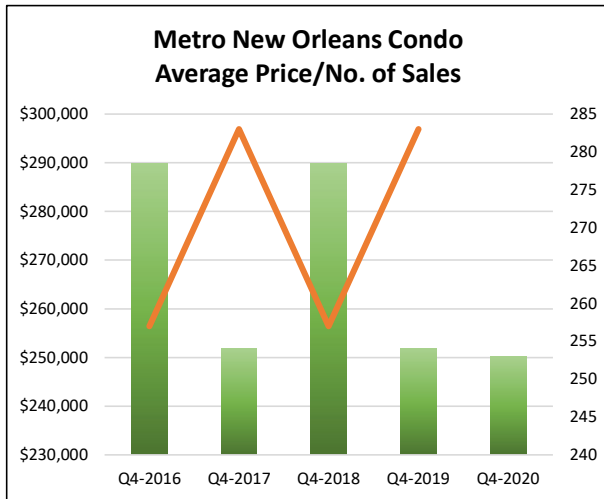
Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: Univeristy of New Orleans Institute for Economic Development & Real Estate Research

Northshore Region Condominium Sales
4th Quarter (October, November & December) - 2018, 2019, 2020

Parish/City	Zip Code	2018, Quarter 4			2019, Quarter 4			2020, Quarter 4			Difference No. of Sales 2019-2020	Average Price Percent Change	
		Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales	Average Price	Unit Sales	Gross Sales		18-19	19-20
St. Tammany Parish													
East St. Tammany	70458, 70460, 70461												
Slidell		\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
East St. Tammany Total		\$113,131	22	\$2,488,875	\$107,318	11	\$1,180,500	\$99,612	17	\$1,693,400	6	-5.1%	-7.2%
West St. Tammany													
Covington	70433, 70435	\$114,400	5	\$572,000	\$128,189	9	\$1,153,700	\$128,583	6	\$771,500	-3	12.1%	0.3%
Madisonville	70447	\$0	0	\$0	\$158,000	1	\$158,000	\$0	0	\$0	-1	NA	NA
Mandeville	70448, 70471	\$163,987	22	\$3,607,704	\$156,418	14	\$2,189,850	\$167,915	23	\$3,862,050	9	-4.6%	7.4%
West St. Tammany Total		\$154,804	27	\$4,179,704	\$145,898	24	\$3,501,550	\$159,778	29	\$4,633,550	5	-5.8%	9.5%
St. Tammany Parish Total		\$136,093	49	\$6,668,579	\$133,773	35	\$4,682,050	\$137,542	46	\$6,326,950	11	-1.7%	2.8%
Tangipahoa Parish (70401, 70403, 70421, 70422, 70436, 70442, 70443, 70444, 70446, 70454, 70456, 70466)													
		\$118,000	1	\$118,000	\$36,000	2	\$72,000	\$92,875	4	\$371,500	2	-69.5%	158.0%
Livingston Parish (70449, 70462, 70706, 70711, 70726, 70733, 70744, 70754, 70785)													
		\$117,000	4	\$468,000	\$95,000	3	\$285,000	\$68,400	5	\$342,000	2	-18.8%	-28.0%
Northshore Region Total		\$134,344	54	\$7,254,579	\$125,976	40	\$5,039,050	\$128,008	55	\$7,040,450	15	-6.2%	1.6%

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network and Latter & Blum, Inc./CJ Brown Research Division
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

Condominium Sales Graphs
4th Quarter (October, November & December) - 2016 - 2020



Average Price - Bar | Number of Sales - Line

Residential Rentals
3-Plex, 4-Plex, Duplex/Double, Single Family and Townhouse
Quarter 4 (October, November, December): 2018, 2019, 2020

Parish/City	2018, Quarter 4					2019, Quarter 4					2020, Quarter 4				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	265	3/2	1,365	\$1,490	\$1.11	244	3/2	1,373	\$1,483	\$1.12	222	3/2	1,348	\$1,565	\$1.23
West Jefferson	98	3/2	1,246	\$1,138	\$0.96	102	3/2	1,291	\$1,208	\$0.99	85	3/2	1,194	\$1,230	\$1.08
Jefferson Parish	363	3/2	1,331	\$1,393	\$1.07	346	3/2	1,349	\$1,402	\$1.08	307	3/2	1,305	\$1,472	\$1.19
Westbank Orleans	33	3/2	1,461	\$1,323	\$0.99	28	3/2	1,470	\$1,453	\$1.01	22	2/2	1,278	\$1,387	\$1.19
Central Orleans	472	2/2	1,252	\$1,624	\$1.37	521	2/2	1,233	\$1,665	\$1.45	647	2/2	1,183	\$1,665	\$1.46
Eastern New Orleans	38	3/2	1,165	\$3,633	\$3.40	44	3/2	1,521	\$1,233	\$0.85	16	3/2	1,368	\$1,282	\$0.96
Orleans Parish	543	2/2	1,227	\$1,687	\$1.46	593	2/2	1,232	\$1,588	\$1.39	685	2/2	1,190	\$1,647	\$1.44
Plaquemines Parish	5	3/2	1,492	\$1,540	\$1.04	9	3/2	1,247	\$1,297	\$1.08	5	3/2	1,336	\$1,655	\$1.29
St. Bernard Parish	18	3/2	1,196	\$1,180	\$1.00	26	3/2	1,217	\$1,076	\$0.92	21	2/2	1,210	\$1,176	\$1.03
St. Charles Parish	35	3/2	1,300	\$1,272	\$0.99	34	3/2	1,371	\$1,277	\$0.95	25	3/2	1,292	\$1,272	\$1.00
St. James Parish	0					0					1	3/2	1,200	\$1,250	\$1.04
St. John the Baptist Parish	30	3/2	1,442	\$1,133	\$0.81	25	3/2	1,379	\$1,180	\$0.89	13	3/2	1,271	\$1,163	\$0.94
East St. Tammany	128	3/2	1,651	\$1,348	\$0.85	116	3/2	1,669	\$1,387	\$0.87	101	3/2	1,661	\$1,543	\$0.95
Central St. Tammany (Lacombe)	2	3/2	1,445	\$1,375	\$0.97	4	3/2	1,369	\$1,205	\$0.94	2	3/2	1,325	\$1,400	\$1.06
West St. Tammany	179	3/2	1,620	\$1,492	\$0.94	177	3/2	1,702	\$1,575	\$0.94	155	3/2	1,533	\$1,535	\$1.01
St. Tammany Parish	309	3/2	1,630	\$1,433	\$0.90	297	3/2	1,684	\$1,496	\$0.91	258	3/2	1,582	\$1,537	\$0.99
Tangipahoa Parish	83	3/2	1,430	\$1,201	\$0.86	79	3/2	1,467	\$1,182	\$0.84	68	3/2	1,344	\$1,194	\$0.93
Washington Parish	1	3/2	2,472	\$1,300	\$0.53	7	3/2	1,341	\$824	\$0.63	3	2/1	1,394	\$732	\$0.57
New Orleans Metro	1,387	3/2	1,356	\$1,506	\$1.18	1,416	3/2	1,365	\$1,478	\$1.16	1,386	2/2	1,300	\$1,545	\$1.25

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
 Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

**Residential Rentals
Condominiums
Quarter 4 (October, November, December): 2018, 2019, 2020**

Parish/City	2018, Quarter 4					2019, Quarter 4					2020, Quarter 4				
	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF	Total No Rentals	Ave BR/BA	Ave Living Area SF	Ave Rent	Ave Rent/SF
East Jefferson	40	2/2	1,079	\$1,147	\$1.12	43	2/2	1,034	\$1,309	\$1.32	32	2/2	944	\$1,210	\$1.32
West Jefferson	6	2/2	1,060	\$1,108	\$1.08	2	2/2	875	\$899	\$1.04	2	2/2	1,039	\$1,088	\$1.07
Jefferson Parish	46	2/2	1,076	\$1,142	\$1.11	45	2/2	1,026	\$1,291	\$1.31	34	2/2	950	\$1,203	\$1.30
Westbank Orleans	3	2/2	940	\$1,168	\$1.22	3	2/2	1,090	\$1,100	\$1.06	2	2/2	762	\$870	\$1.18
Central Orleans	98	2/1	925	\$1,969	\$2.25	140	1/2	959	\$2,207	\$2.31	110	2/2	997	\$2,062	\$2.12
Eastern New Orleans	1	2/2	1,044	\$900	\$0.86	0					0				
Orleans Parish	102	2/2	926	\$1,935	\$2.21	143	1/2	962	\$2,184	\$2.28	112	2/2	993	\$2,041	\$2.10
St. Bernard Parish	1	2/2	990	\$1,250	\$1.26	0					0				
St. Charles Parish	1	3/2	1,286	\$850	\$0.66	0					2	2/2	1,220	\$1,100	\$0.90
St. John the Baptist Parish	4	2/2	1,216	\$1,121	\$0.94	1	2/2	1,132	\$1,000	\$0.88	1	2/3	1,200	\$1,300	\$1.08
East St. Tammany	15	2/2	1,175	\$1,031	\$0.95	11	2/2	1,280	\$1,084	\$0.87	11	3/2	1,190	\$1,157	\$1.00
West St. Tammany	22	2/2	1,428	\$1,388	\$0.99	23	2/2	1,366	\$2,121	\$1.54	14	2/2	1,338	\$1,330	\$0.99
St. Tammany Parish	37	2/2	1,325	\$1,243	\$0.97	34	2/2	1,338	\$1,785	\$1.32	25	2/2	1,273	\$1,254	\$1.00
Tangipahoa Parish	5	2/2	1,056	\$895	\$0.85	6	2/2	1,158	\$846	\$0.77	2	2/3	1,063	\$925	\$0.88
New Orleans Metro	196	2/2	1,048	\$1,566	\$1.64	229	2/2	1,036	\$1,909	\$1.90	176	2/2	1,029	\$1,739	\$1.76

Source: New Orleans Metropolitan Association of Realtors/ Gulf South Real Estate Information Network
Compiled by: University of New Orleans Institute for Economic Development & Real Estate Research

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(504) 833-8234



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